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Salesforce Media Cloud Consultant Exam Sample Questions (Q27-Q32):

NEW QUESTION # 27

A company has purchased the media cloud solution. the it manager in charge of the deployment wants to understand which tools in media cloud can be used to mae legacy system data model to the media cloud data model? Which two tools should the consultant

mention to the IT manager in this case?

- A. IDX workbench
- B. setup / object manager
- C. schema builder
- D. IDX build tool

Answer: A,D

Explanation:

In mapping legacy system data models to the Media Cloud data model, the IDX Build Tool and IDX Workbench are the recommended tools. The IDX Build Tool helps in constructing and customizing data integrations, facilitating the alignment of legacy data structures with Salesforce's data model. IDX Workbench, on the other hand, provides a more interactive environment for managing and testing data mappings and transformations, ensuring seamless integration between legacy systems and Media Cloud. These tools are designed to streamline the integration process, making it easier for IT managers to transition their existing data into the Salesforce ecosystem. References: <https://developer.salesforce.com/>

NEW QUESTION # 28

A sales executive creates a quote. When the quote status is changed to client approved, it should automatically be submitted for approval. The approver needs to be a queue instead of an individual salesforce user. How can this be achieved in the system?

- A. invoke approval process on quote and keep queue as approver
- B. invoke approval process created on individual quoteLineItem and keep queue as approver
- C. invoke approval process created on opportunity linked to the quote and keep queue as approver
- D. invoke approval process created on a custom object lookup to quote and keep queue as approver

Answer: A

Explanation:

To automatically submit a quote for approval when its status changes to 'Client Approved' and have a queue as the approver, an approval process should be invoked on the Quote object itself. This setup allows for the routing of approvals to a designated queue, enabling a group of users rather than an individual to review and approve the quote. This method is effective for organizations that require collaborative decision-making in the approval process.

References:

Salesforce Approval Process documentation: <https://help.salesforce.com/>

Salesforce Queue Setup Guide: <https://developer.salesforce.com/docs/atlas.en-us.securityImplGuide.meta/securityImplGuide/queues.htm>

NEW QUESTION # 29

Which two features should a consultant keep in mind when proposing the use of JSON-based mapping over object-based mapping for contract templates?

- A. only contract, opportunity, order, and quote objects are supported when mapping fields is JSON-based mapping
- B. the consultant can use the item section for any type of item list, not only for line items
- C. the data to extract and merge into the template must exist in standard objects
- D. documents cannot display attribute data unless the custom section in the document template is used
- E. JSON-mapping allows for filtering individual line items or repeatable content items to display in a document, but object-based mapping does not

Answer: B,E

Explanation:

When proposing the use of JSON-based mapping over object-based mapping for contract templates, a consultant should keep in mind the following features:

JSON-mapping allows for filtering individual line items or repeatable content items to display in a document, but object-based mapping does not: This feature provides greater flexibility in customizing the content that appears in the document, allowing for more targeted and relevant information to be included.

The consultant can use the item section for any type of item list, not only for line items: This versatility enables the inclusion of various types of data lists in the document, beyond just standard line items, enhancing the document's comprehensiveness and relevance to

the specific use case.

References:

Salesforce Documentation on JSON-based mapping:<https://help.salesforce.com/> Salesforce Developer Guide on JSON and Object Mapping:<https://developer.salesforce.com/>

NEW QUESTION # 30

Which core Salesforce object represents a media plan in Advertising Sales Management (ASM)?

- A. Opportunity
- B. Media Plan
- C. Quote
- D. Proposal

Answer: C

Explanation:

The Quote object serves as the core representation of a media plan in ASM. Quotes capture the details of proposed ad buys and are central to sales processes. The Media Plan object is more of an extension or custom entity, but Quotes remain the foundational object.

References:

Media Cloud ASM Data Model:https://help.salesforce.com/s/articleView?id=sf.media_cloud_asm_quote.htm&type=5

NEW QUESTION # 31

Which three marketing cloud intelligence integration methods can a consultant use to ingest and integrate all available channels as well as first and third party data source, to create a cross-channel optimization platform?

- A. API connectors
- B. totalConnect
- C. data mapping visualizer
- D. Marketing cloud intelligence data lake stream
- E. Data raptor

Answer: A,B,D

Explanation:

For ingesting and integrating all available channels as well as first and third-party data sources to create a cross-channel optimization platform, a consultant can use:

TotalConnect: This method allows for the ingestion of data from various sources, enabling a comprehensive view of customer interactions and campaign performance across channels.

Marketing Cloud Intelligence Data Lake Stream: Leveraging this integration method facilitates the streaming of large volumes of data into Marketing Cloud Intelligence, supporting real-time analytics and insights.

API Connectors: These connectors provide a flexible and customizable way to integrate disparate data sources with Salesforce, enabling seamless data exchange and integration.

Utilizing these integration methods allows for the creation of a unified platform that optimizes cross-channel marketing efforts, leveraging data from diverse sources for comprehensive analysis and insights.

References:

Salesforce Marketing Cloud Intelligence documentation:<https://help.salesforce.com/> Salesforce API Documentation:<https://developer.salesforce.com/docs/atlas.en-us.api.meta/api/>

NEW QUESTION # 32

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