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SAP C_S4CS_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	• Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.
Topic 2	• Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 3	• Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 4	• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 5	• Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.

>> C_S4CS_2508 Detailed Answers <<

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q12-Q17):

NEW QUESTION # 12

An SAP Fiori app isn't displaying on the SAP Fiori Launchpad even though the business role granting permission to the app is correctly assigned to the user.

How would you troubleshoot? Note: There are 3 correct answers to this question.

- **A. Check the business catalogues assigned to the role.**
- **B. Check the Role Maintenance app.**
- C. Check the restrictions for the role.
- **D. Check the business role template.**
- E. Check the space and page(s) assigned to the role.

Answer: A,B,D

NEW QUESTION # 13

During Sales Order processing, which fields are taken into account for route determination? Note: There are 3 correct answers to this question.

- **A. The shipping condition from the business partner master record of the sold-to party or ship-to party**
- **B. The transportation group from the material master record**
- **C. The departure zone of the shipping point**
- D. The loading group from the material master record
- E. The transportation zone from the business partner master record of the sold-to party

Answer: A,B,C

NEW QUESTION # 14

When you execute the Sell from Stock (BD9) process, which criteria determine the shipping point in the sales order? Note: There are 3 correct answers to this question.

- A. The transportation zone from the business partner master record of the ship-to party
- **B. The loading group from the material master record**
- **C. The shipping condition from the business partner master record of the sold-to party**
- **D. The delivering plant determined or entered in the sales order item**
- E. The transportation group from the material master record

Answer: B,C,D

NEW QUESTION # 15

Which of the following are captured in a completed Digital Discovery Assessment? Note: There are 2 correct answers to this question.

- **A. Business role permission requirements**
- B. Target customer go-live date
- C. SAP Fiori application extensions
- **D. Known integration requirements**

Answer: A,D

What does Convergent Billing allow you to combine in a unique invoice?

- Answer: C**

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