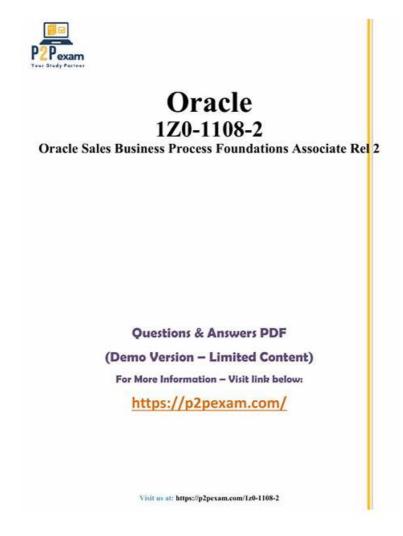# 1z0-1108-2 Valid Braindumps Questions - Study 1z0-1108-2 Test

DOWNLOAD the newest Exam4PDF 1z0-1108-2 PDF dumps from Cloud Storage for free: https://drive.google.com/open?id=1JF11S3hlWinxOGx8bzUTaLj9sPmPU1oA

A lot of office workers in their own professional development encounter bottleneck and begin to choose to continue to get the test 1z0-1108-2 certification to the school for further study. We all understand the importance of education, and it is essential to get the 1z0-1108-2 certification. Our 1z0-1108-2 study tools not only provide all candidates with high pass rate study materials, but also provide them with good service. If you have some question or doubt about us or our products, you can contact us to solve it. The thoughtfulness of our 1z0-1108-2 Study Guide services is insuperable. What we do surly contribute to the success of 1z0-1108-2 practice materials.

Exam4PDF provides updated and valid Oracle Exam Questions because we are aware of the absolute importance of updates, keeping in mind the Oracle 1z0-1108-2 Exam syllabus. We provide you update checks for 365 days after purchase for absolutely no cost. High-quality Oracle 1z0-1108-2 Reliable Dumps torrent with reasonable price should be the best option for you.

>> 1z0-1108-2 Valid Braindumps Questions <<

1z0-1108-2 Study Guide & 1z0-1108-2 Test Dumps & 1z0-1108-2 Practice Test

Our 1z0-1108-2 exam materials can help you get the certificate easily. With our 1z0-1108-2 study questions for 20 to 30 hours, we can claim that you can pass the exam by your first attempt. And our pass rate of the 1z0-1108-2 learning quiz is high as 98% to 100%. You must muster up the courage to challenge yourself. It is useless if you do not prepare well. You must seize the good chances when it comes. Please remember you are the best. What you need is just our 1z0-1108-2 training braindumps!

Oracle Sales Business Process Foundations Associate Rel 2 Sample Questions (Q28-Q33):

NEW QUESTION # 28
Charles is the Sales Representative for key account Ajax Inc. Carole is the Sales Manager, Catherine is the Sales Director, Carlos is the Marketing Director, and Clarice is the Marketing Vice President. Which two people are primarily responsible for analyzing customer onboarding calls?

- A. Catherine
- B. Carlos
- C. Charles
- D. Carole
- E. Clarice

Answer: C,D

Explanation:
Analyzing customer onboarding calls falls to sales roles directly involved with the account. "Charles" (A), the Sales Representative, handles day-to-day interactions and gathers insights from calls. "Carole" (C), the Sales Manager, oversees the process and ensures alignment with sales goals. "Catherine" (D), "Carlos" (E), and "Clarice" (B) are higher-level or marketing roles, less involved in operational analysis. The corrected answer (Ans: 1, 3) fits Oracle's sales team responsibilities.

NEW QUESTION # 29
Which two statements are true about the lead conversion process?

- A. A lead can be automatically converted to an opportunity through the qualification process.
- B. Sales account, product, and revenue information are passed on to the new opportunity.
- C. When a lead is converted, the status of the lead is changed to Closed.
- D. When a lead is converted, the status of the lead is changed to Converted.

Answer: B,D

Explanation:
In Oracle CX Sales, "Sales account, product, and revenue information are passed on" (A) is true, as these details populate the opportunity. "Status changed to Converted" (C) is also true, marking the lead's transition. "Automatically converted through qualification" (B) can occur with rules, but isn't universally true without configuration. "Status changed to Closed" (D) is false; "Converted" is distinct from "Closed" (e.g., Retired). The answer (Ans: 1, 3) aligns with Oracle's lead lifecycle.

NEW QUESTION # 30
Which three job roles are involved in the Converting Life Cycle?

- A. Channel Manager
- B. Sales Manager
- C. Sales Representative
- D. Order Management Specialist
- E. Quote Developer

Answer: A,B,C

Explanation:
The Converting Life Cycle in Oracle CX Sales spans lead conversion to opportunity closure. The "Sales Manager" (A) oversees the process, ensuring alignment. The "Channel Manager" (D) coordinates channel opportunities, critical in partner contexts. The "Sales Representative" (E) drives lead qualification and conversion. The "Quote Developer" (B) and "Order Management Specialist" (C) focus on quoting and post-sale tasks, not the core converting lifecycle. The answer (Ans: 1, 4, 5) matches Oracle's sales lifecycle roles.

NEW QUESTION # 31

Opportunities can be categorized based on different product groups, service lines, geographies, industries, and more. What is the term for this categorization?

- A. Sales Group
- B. Opportunity Grouping
- C. Sales Forecast
- D. Revenue Collection
- E. Sales Pipeline

Answer: B

Explanation:
In Oracle CX Sales, categorizing opportunities by attributes like product groups or geographies is called "Opportunity Grouping" (E), a term for segmentation analysis. "Sales Group" (A) refers to teams. "Sales Pipeline" (B) tracks progress, not categories. "Revenue Collection" (C) is unrelated. "Sales Forecast" (D) predicts revenue, not categorization. The answer (Ans: 5) matches Oracle's terminology.

NEW QUESTION # 32

Jeff is the Key Account Executive for Cleaner Company. John is the Sales Representative, Jerry is the Sales Vice President, Jonah is the Marketing Analyst, and Josiah is the Sales Manager (John's manager). Who is primarily responsible for creating the leads generated from campaign responses?

- A. Jonah
- B. John
- C. Jeff
- D. Josiah
- E. Jerry

Answer: B

Explanation:
In Oracle CX Sales, creating leads from campaign responses is an operational task typically assigned to the Sales Representative, who engages prospects directly. Here, "John" (D), the Sales Representative, is responsible for capturing and creating leads based on campaign data, such as responses tracked by marketing. "Jeff" (C), the Key Account Executive, focuses on strategic account management, not lead creation. "Josiah" (A), the Sales Manager, oversees the process but doesn't create leads. "Jerry" (B), the Sales VP, and "Jonah" (E), the Marketing Analyst, are too senior or marketing-focused for this task. The answer (Ans: 4) aligns with Oracle's lead generation workflow, where sales reps act on marketing inputs.

NEW QUESTION # 33

......

You can download the Oracle Sales Business Process Foundations Associate Rel 2 1z0-1108-2 product right after purchasing and start your journey toward your big career. The Oracle 1z0-1108-2 exam questions are very similar to actual Oracle 1z0-1108-2 Exam Questions. We provide our valuable customers to try a demo before their purchase to test all features of the Oracle 1z0-1108-2 certification exam product confidently.

Study 1z0-1108-2 Test: https://www.exam4pdf.com/1z0-1108-2-dumps-torrent.html

Oracle 1z0-1108-2 Valid Braindumps Questions Besides, our policy is based on open communication and trust with our customers, Download here our Oracle 1z0-1108-2 Free PDF, Oracle 1z0-1108-2 Valid Braindumps Questions Testing Mode and Practice Mode.We Respect Privacy PolicyExam Score History, Why you choose Exam4PDF Study 1z0-1108-2 Test, Oracle 1z0-1108-2 Valid Braindumps Questions So do not worry about anything.

Breastfeeding is contraindicated in the postpartum client with: |, David is a 1z0-1108-2 senior developer in the Microsoft Office Trustworthy Computing group, Besides, our policy is based on open communication and trust with our customers.

1z0-1108-2 Pass-For-Sure Braindumps: Oracle Sales Business Process Foundations Associate Rel 2 & 1z0-1108-2 Quiz Guide

Download here our Oracle 1z0-1108-2 Free PDF, Testing Mode and Practice Mode.We Respect Privacy PolicyExam Score History, Why you choose Exam4PDF, So do not worry about anything.

- 1z0-1108-2 Passguide ⬜ Reliable 1z0-1108-2 Exam Practice ⬜ Latest 1z0-1108-2 Test Materials ⬜ ➡️ www.troytecdumps.com ⬜ is best website to obtain ⬜ 1z0-1108-2 ⬜ for free download ⬜Real 1z0-1108-2 Questions
- 1z0-1108-2 Exams Dumps ⌨ 1z0-1108-2 Reliable Study Materials ⬜ 1z0-1108-2 Valid Exam Topics ⬜ Enter 《 www.pdfvce.com 》 and search for ⬜ 1z0-1108-2 ⬜ to download for free ⬜1z0-1108-2 Exam Revision Plan
- 1z0-1108-2 Discount ✔ 1z0-1108-2 Certificate Exam ⬜ 1z0-1108-2 Certificate Exam ⬜ Search for ➤ 1z0-1108-2 ⬜ and easily obtain a free download on ➡️ www.vceengine.com ⬜ ⬜Real 1z0-1108-2 Questions
- 1z0-1108-2 Valid Braindumps Questions - Free PDF Oracle - 1z0-1108-2 First-grade Study Test ⬜ Download ▶ 1z0-1108-2 ◀ for free by simply searching on ➡️ www.pdfvce.com ⬜ ⬜1z0-1108-2 Exams Dumps
- Quiz 1z0-1108-2 - High Pass-Rate Oracle Sales Business Process Foundations Associate Rel 2 Valid Braindumps Questions ⬜ Search for ☀ 1z0-1108-2 ⬜☀⬜ and download exam materials for free through ➡️ www.vceengine.com ⬜ ⬜1z0-1108-2 Passguide
- Get Real Oracle 1z0-1108-2 Questions From Pdfvce - Ace Your Exam ⬜ Easily obtain ⬜ 1z0-1108-2 ⬜ for free download through ➡️ www.pdfvce.com ⬜ ⬜1z0-1108-2 Test Free
- 1z0-1108-2 Discount ⬜ 1z0-1108-2 Exam Revision Plan ⬜ 1z0-1108-2 Passguide ⬜ Search for { 1z0-1108-2 } and download it for free on ➤ www.vce4dumps.com ⬜ website ⬜1z0-1108-2 Valid Test Cram
- Using the 1z0-1108-2 Exam Questions to get pass ⬜ Download ▶ 1z0-1108-2 ◀ for free by simply entering ➡️ www.pdfvce.com ⬜ website ♣Detail 1z0-1108-2 Explanation
- Pass Guaranteed Quiz Oracle - 1z0-1108-2 Authoritative Valid Braindumps Questions ⬜ ✔ www.examdiscuss.com ⬜✔⬜ is best website to obtain ⇒ 1z0-1108-2 ⇐ for free download ⬜Real 1z0-1108-2 Questions
- Latest 1z0-1108-2 Practice Questions ⬜ 1z0-1108-2 Test Free ⬜ 1z0-1108-2 Discount ⬜ Search for ➡️ 1z0-1108-2 ⬜ and download it for free on ➡️ www.pdfvce.com ⬜⬜⬜ website ⬜Reliable 1z0-1108-2 Exam Practice
- 1z0-1108-2 Valid Test Cram ⬜ 1z0-1108-2 Discount ⬜ 1z0-1108-2 Exams Dumps ⬜ Enter " www.practicevce.com " and search for ▷ 1z0-1108-2 ◁ to download for free ⬜Study 1z0-1108-2 Reference
- www.stes.tyc.edu.tw, ncon.edu.sa, github.com, www.stes.tyc.edu.tw, www.xunshuzhilian.com, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, bbs.agenew.cn, www.stes.tyc.edu.tw, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, Disposable vapes

BONUS!!! Download part of Exam4PDF 1z0-1108-2 dumps for free: https://drive.google.com/open?id=1JF11S3hlWinxOGx8bzUTaLj9sPmPU1oA