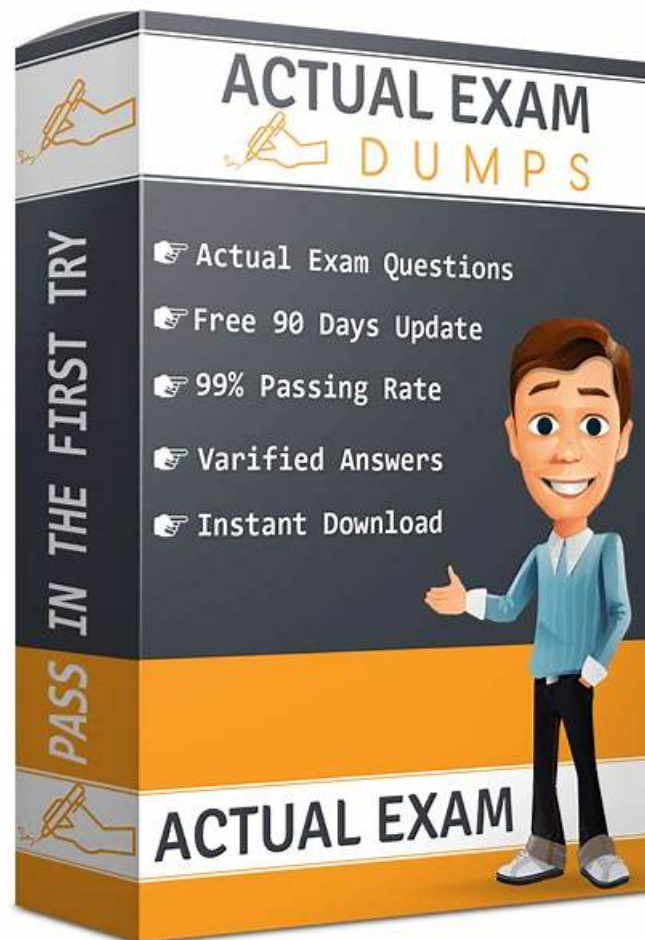


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The Advanced-Administrator exam covers a wide range of topics, including security and access, data management, analytics and reporting, automation, and collaboration. Candidates must demonstrate their ability to use advanced features and functionality within the platform, as well as their understanding of best practices and industry standards. Advanced-Administrator Exam is ideal for individuals who are responsible for managing and customizing Salesforce for their organization, as well as for those who work as consultants or administrators for multiple clients.

>> **Advanced-Administrator New Dumps Questions** <<

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Achieving the Salesforce Advanced-Administrator Certification can be a significant career milestone for professionals in the Salesforce ecosystem. It demonstrates to employers and peers that you have the skills and knowledge necessary to lead complex Salesforce implementations and drive business success. Additionally, holding this certification can open up new job opportunities and potentially lead to higher salaries. With the demand for Salesforce expertise on the rise, the Advanced-Administrator Certification is a valuable asset for anyone looking to advance their career in the field.

Salesforce Certified Advanced Administrator Sample Questions (Q212-Q217):

NEW QUESTION # 212

AW Computing has been advertising a new keyboard that was released at the beginning of the month. The sales team has an additional incentive to add the keyboards to every sale. The administrator already added the product to Salesforce but the reps are unable to select the product on the opportunity.

Which two options should an administrator check to ensure the product is available?

Choose 2 answers

- A. Verify the product has a start date entered.
- B. Confirm the correct price book is selected on the opportunity.
- C. Ensure the product is associated with the correct price book.
- D. Make sure the price book is in the company currency.

Answer: B,C

Explanation:

Two options that the administrator should check to ensure the product is available are:

* Confirm the correct price book is selected on the opportunity. A price book is a list of products and their prices that can be added to an opportunity. An opportunity can have only one price book at a time, and

* the products that are available for selection depend on the price book that is chosen. Therefore, the administrator should check if the opportunity has the right price book that contains the new keyboard product.

* Ensure the product is associated with the correct price book. A product is a good or service that can be sold in Salesforce. A product can be associated with one or more price books, depending on how it is priced for different markets or segments.

Therefore, the administrator should check if the new keyboard product is added to the appropriate price book that is used by the opportunity.

The other two options are incorrect because:

* Making custom fields does not affect the availability of products on an opportunity. Custom fields are used to store additional information or calculations on an object, but they do not determine which products can be selected from a price book.

* Turning on field tracking does not affect the availability of products on an opportunity. Field tracking is used to monitor changes to certain fields on an object and display them in a history related list, but it does not determine which products can be selected from a price book.

References: https://help.salesforce.com/s/articleView?id=sf.products_pricebooks.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.products_define.htm&type=5

NEW QUESTION # 213

Which of the following features is NOT unique to Salesforce Knowledge? * (1 Point)

- A. Synonym Search
- B. Categories
- C. Custom Page Layouts
- D. Article Types

Answer: C

NEW QUESTION # 214

The operations team at Ursa Major Solar (UMS) currently tracks installations using a spreadsheet. The information captured includes customer name, address, purchase and installation dates, configuration specs, and additional installer instructions. UMS's CEO would like to utilize Salesforce to track this information instead. Which action should the administrator take to meet this requirement?

- **A. Use Lightning Object Creator to create the object and also import the data.**
- B. Use Object Manager to create the object and also import the data.
- C. Use Salesforce REST API to create the object and also import the data.
- D. Use Schema Builder to create the object and also import the data.

Answer: A

Explanation:

Explanation

Lightning Object Creator is a tool that allows you to create custom objects and fields from a spreadsheet in a few clicks. Lightning Object Creator analyzes the spreadsheet data and suggests the best way to map it to Salesforce fields and relationships. You can also import the data from the spreadsheet into the new custom object and view it in a list view or a related list. In this case, you can use Lightning Object Creator to create a custom Project object from the spreadsheet that tracks installations and also import the data into the new object. References: https://help.salesforce.com/s/articleView?id=sf.object_creator_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.object_creator_create_object.htm&type=5

NEW QUESTION # 215

Cloud Kicks has updated several profiles and created a new app in the sandbox. After testing, everything is working as expected. Which two options should the administrator use to migrate these changes to production from the sandbox? Choose 2 answers

- **A. Outbound Change Set**
- **B. Inbound Change Set**
- C. Package deployment
- D. Change Data Capture

Answer: A,B

Explanation:

Change sets are tools that allow administrators to move customizations such as fields, page layouts, profiles, permission sets, etc. from one Salesforce org to another. To use change sets, administrators need to establish a deployment connection between a source org (such as a sandbox) and a target org (such as production). Then, administrators can create an outbound change set in the source org that contains the components they want to deploy, and upload it to the target org. In the target org, administrators can view and validate the inbound change set before deploying it to their org. References: <https://help.salesforce.com/s/articleView?id=sf.changesets.htm&type=5>

NEW QUESTION # 216

An administrator is using the Dev Console Log Inspector to troubleshoot a Process Builder. What event type should the administrator look for in the event column?

- **A. Event types beginning with FLOW**
- B. Event types beginning with WORKFLOW
- C. Event types beginning with AUTOMATED.
- D. Event types beginning with PROCESS

Answer: A

Explanation:

The Dev Console Log Inspector is a tool that allows you to view and analyze debug logs in a graphical interface. Debug logs contain information about database operations, system processes, and errors that occur when executing a transaction or running unit tests. To troubleshoot a process builder, the administrator should look for event types beginning with FLOW in the event column. These event types indicate the start and end of a flow interview, as well as any flow elements, faults, or decisions that occur during the execution.

References: https://help.salesforce.com/s/articleView?id=sf.code_dev_console_log_inspector.htm&type=5

