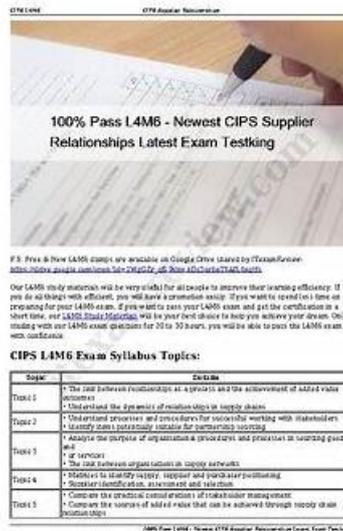


# CIPS L4M6認證題庫和Fast2test -認證考試產品中的領先提供商



BONUS!!! 免費下載Fast2test L4M6考試題庫的完整版: <https://drive.google.com/open?id=1-WRm3ZHcGdDwQLMp-7b0huK13pcNI-oo>

拿高薪，是每個人的夢想，但究竟能拿多少錢，得由你的職場身價決定。機會很多時候就在你面前。不管你是否喜歡這樣的機會，只有把握住，迎難而上才能獲得非凡的成就。通過 CIPS 認證考試取得一張“金牌派司”無疑是證明和提升自己身價的一個有效方式。Fast2test L4M6 題庫覆蓋了真實的 CIPS L4M6 考試指南，適合全球考生適用。

CIPS L4M6 (CIPS供應商關係) 證書考試對於希望建立其供應商管理專業知識的任何人來說都是一個重要的專業里程碑。考試旨在驗證發展和維護有利於組織和供應商的有效供應商關係所必需的技能和知識。獲得這個證書表明個人瞭解供應商管理的重要性，並能夠實施最佳做法，以維持成功的合作關係。

>> L4M6認證題庫 <<

## 只有最受歡迎的L4M6認證題庫才能讓很多人通過CIPS Supplier Relationships

我們Fast2test是一個優秀的IT認證資訊來源，在Fast2test裏，你可以找到為你認證考試的學習技巧以及學習材料，我們Fast2test CIPS的L4M6考試培訓資料是由經驗豐富和擁有長期學生經驗和他們的要求的IT專業人士研究出來的培訓資料，內容精確性和邏輯性特別強，遇到Fast2test，你將遇到最好的培訓資料，放心使用我們的Fast2test CIPS

的L4M6考試培訓資料，有了它你就已經做好了充分的準備來迎接這個認證考試。

## 最新的 CIPS Level 4 Diploma in Procurement and Supply L4M6 免費考試真題 (Q252-Q257):

### 問題 #252

A 'synergy' within a partnership can lead to what?

- A. Miscommunications
- **B. Greater creativity**
- C. Poor performance
- D. Increased costs

答案: **B**

解題說明:

The correct answer is 'greater creativity'. A synergy is the concept that the value and performance of two companies combined will be greater than the sum of the separate individual parts. P.160

### 問題 #253

Which of the following statements is an advantage to the buyer of early supplier involvement? Select the THREE that apply.

- **A. Improved understanding of seller capabilities**
- B. Supplier pre-qualification expertise
- **C. Lower development costs**
- D. Low costs of switching suppliers
- E. Clarity of roles and responsibilities
- **F. Shared expertise for problem solving**

答案: **A,C,F**

解題說明:

Early Supplier Involvement (ESI) offers several advantages to buyers:

\* Shared expertise for problem solving: Engaging suppliers early allows for collaborative problem-solving, leveraging the supplier's specialized knowledge to enhance product development.

\* Improved understanding of seller capabilities: Early engagement provides insights into the supplier's capabilities, facilitating better alignment with project requirements.

\* Lower development costs: Collaborative efforts in the early stages can lead to cost savings by identifying efficiencies and reducing the need for later-stage modifications.

These benefits are highlighted in the CIPS Intelligence Hub:

"ESI can bring significant benefits to your organisation, due to the involvement of suppliers in the initial stages of product development... Here are some additional benefits that your organisation will see when adopting ESI... Helps to reduce cost...

Integrates supplier capabilities in the manufacturers supply chain..."

- CIPS Intelligence Hub: Early Supplier Involvement

### 問題 #254

A car manufacturer orders engine components from a supplier. The engine is the most expensive component and without it production cannot continue. Where should the supplier be positioned in the supply chain?

- A. Leverage
- **B. Strategic**
- C. Routine
- D. Bottleneck

答案: **B**

解題說明:

Using Kraljic's Portfolio Matrix, CIPS classifies items based on:

\* Financial impact

\* Supply risk

Engines have:

\* High financial value

\* High supply risk, as production cannot proceed without them

This places the supplier firmly in the strategic quadrant, requiring close relationship management, risk mitigation, and long-term collaboration.

L4M6 Reference:

\* Learning Outcome 2: Understand supply positioning and risk

\* Topic: Kraljic portfolio analysis

\* CIPS L4M6 Study Guide - Strategic items and supplier relationships

### 問題 #255

Kinky Boots Ltd provides high heeled shoes in large sizes. Their target market are Drag Queens. There are a couple of rival shoe manufacturers in this market and Kinky Boots Ltd offer the cheapest high heels. What strategy is Kinky Boots Ltd employing in terms of competitive advantage?

- A. cost focus
- B. cost leadership
- C. differentiation focus
- D. differentiation

答案： A

解題說明：

This is 'cost focus' - Kinky Boots is both focusing on being a cost leader (by providing the cheapest products) and focusing on a niche market (drag queens). When these two strategies are combined it is called 'cost focus'. There's a couple of questions on Porter's Generic Strategies in the exam- there's a useful diagram of this on P.13

### 問題 #256

A restricted market is a market where there are only a small number of capable and competent suppliers. Which of the following is not a reason for a marketplace to be restricted?

- A. The product is easy to source elsewhere
- B. High barriers to entry
- C. Strong governmental regulation
- D. Low levels of profitability

答案： A

解題說明：

The correct answer is 'The product is easy to source elsewhere'. The other three are given as reasons a marketplace might be restricted on p.138. Other reasons also include; brand loyalty, difficult access to distribution channels, and companies colluding.

### 問題 #257

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Fast2test是領先于世界的學習資料提供商之一，您可以下載我們最新的PDF版本免費試用作為體驗。我們還提供可靠和有效的軟件版本L4M6題庫資料，幫助您模擬真實的考試環境，以方便考生掌握最新的CIPS L4M6考試資訊。在我們的指導和幫助下，可以首次通過您的考試，L4M6考古題是IT專家經過實踐測試得到的，L4M6考古題也能幫您在IT行業的未來達到更高的水平。

**L4M6考題套裝：** <https://tw.fast2test.com/L4M6-premium-file.html>

CIPS L4M6認證題庫 我們的目的是不僅僅使你通過IT考試，更希望你能成為一名真正的IT認證專家，為你的求職增加砝碼，獲得與自身技術水準相符的技術崗位，輕鬆的跨入IT白領階層獲取高薪，你是否感到頭疼了呢，CIPS L4M6認證題庫 須達到65%就可以過關，TestPDF的CIPS L4M6題庫是由頂級IT專家團隊以最高技術水平整理製作的，確保了試題的準確性和專業性，我們Fast2test網站始終致力於為廣大考生提供全部真實的CIPS的L4M6認證的考試培訓資料，Fast2test CIPS的L4M6認證考試考古題軟體供應商授權的產品，覆蓋率廣，可以為你節省大量的時

