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Salesforce ADM-201 (Salesforce Certified Administrator) exam is an industry-recognized certification that validates an individual's proficiency in managing and configuring Salesforce applications. ADM-201 exam is designed to test the knowledge and skills required to perform administrative tasks in a Salesforce environment, such as managing users, data, security, and automation. It is ideal for professionals who are responsible for implementing and maintaining Salesforce solutions in their organization.

## Salesforce Certified Administrator Sample Questions (Q104-Q109):

### NEW QUESTION # 104

Which setting on a profile makes a tab hidden in the All App Launcher or viable in arty app, but still allows a user to view records that would normally be found under this tab?

- A. Object Permissions
- **B. Tab Settings**
- C. App Permissions
- D. Pig wide Defaults

**Answer: B**

Explanation:

To make a tab hidden in the All App Launcher or visible in any app, but still allow a user to view records that would normally be found under this tab, the administrator should use Tab Settings on a profile. Tab Settings control the visibility and default behavior of tabs for each app in an org. The administrator can set a tab to Hidden, which means it will not appear in any app or in the All App Launcher, but users can still access records via other means such as search or reports. Object Permissions, App Permissions, and Org-Wide Defaults are not related to tab visibility. References: [https://help.salesforce.com/s/articleView?id=sf.customize\\_tabs.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.customize_tabs.htm&type=5)

#### NEW QUESTION # 105

Ursa Major Solar is importing data and has many records that do NOT meet the data validation criteria. What will occur?

- **A. The import process will fail, but only for the records with invalid data.**
- B. The import process will require user authentication in order to import the invalid records.
- C. The import process will abort when it encounters the first invalid record.
- D. The import process will ignore the data validation criteria.

**Answer: A**

#### NEW QUESTION # 106

Cloud Kicks is working on a better way to track its product shipments utilizing Salesforce. Which field type should an administrator use to capture coordinates?

- A. Custom address
- **B. Geolocation**
- C. External lookup
- D. Geofence

**Answer: B**

#### NEW QUESTION # 107

The administrator has created new users for ten new employees at Northern Trail Outfitters. Why are these users unable to access the account object in the Salesforce org?

- A. Organization-wide defaults are set to private.
- B. Users' roles are low on the role hierarchy.
- **C. Users' profile requires permission to the Account object.**
- D. Users' profile requires a sharing rule for Accounts.

**Answer: C**

Explanation:

To access the account object in Salesforce, users need to have permission to the account object on their profile or permission set. Permission to an object determines what users can do with records of that object, such as create, read, edit, delete, view all, or modify all. If users do not have permission to an object, they will not be able to see or access that object in Salesforce. References: [https://help.salesforce.com/s/articleView?id=sf.users\\_profiles\\_permissions.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.users_profiles_permissions.htm&type=5)

#### NEW QUESTION # 108

Which circumstance will prevent a system administrator from deleting a custom field?

- A. The field is used in a report.
- B. The field is part of a field dependency.
- C. The field is used in a page layout.

- D. The filed is used in a workflow filed update.

**Answer: D**

### NEW QUESTION # 109

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