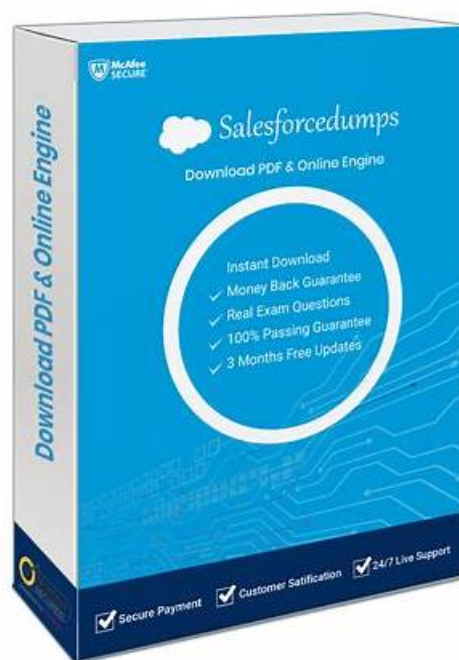


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Salesforce Certified Nonprofit Success Pack Consultant Sample Questions (Q224-Q229):

NEW QUESTION # 224

The system administrator at a nonprofit encounters a 500 server error when trying to map additional objects and fields with Advanced Mapping.

What is likely causing the error?

- A. The administrator is trying to map to an unsupported field type.
- B. The administrator is trying to map to an object from a managed package.
- C. A user modified or deleted a mapped field.
- D. The target field has a validation rule in place.

Answer: A

Explanation:

The likely cause of encountering a 500 server error when trying to map additional objects and fields with Advanced Mapping is attempting to map to an unsupported field type. Advanced Mapping in Salesforce has specific requirements and limitations regarding the types of fields that can be mapped.

Key Considerations:

Supported Field Types: Ensure that the target fields are of supported types, such as text, currency, number, date, or address fields.

Field Compatibility: Unsupported field types, such as certain complex formula fields or picklists, can cause errors during the mapping process.

Steps to Resolve:

Review Field Types:

Verify the field types of the target fields you are trying to map to ensure they are supported.

Check Documentation:

Refer to Salesforce documentation on Advanced Mapping to confirm the supported field types and any limitations.

Salesforce Nonprofit Success Pack Documentation

Salesforce Help: Configure Advanced Mapping for Data Import

NEW QUESTION # 225

A donor donates \$500 to a nonprofit that is matched by his employer. How are the hard credits and soft credits listed in NPSP?

- A. The donor has a hard credit of \$500 and a soft credit of \$500, and the employer has a hard credit of \$500
- B. The donor has a hard credit of \$500 and the employer has a soft credit of \$500
- C. The donor has a soft credit of \$500 and the employer has a hard credit of \$500
- D. The donor has a hard credit of \$500, the employer has a hard credit of \$500, and there are no soft credits

Answer: C

Explanation:

In the Nonprofit Success Pack (NPSP), donations can be credited in two ways: hard credits and soft credits. Hard credits reflect direct donations, while soft credits are used to acknowledge indirect contributions, such as when a donor's employer matches a donation.

Hard Credits:

Hard credits represent the actual donor who made the donation.

In this scenario, the employer who matches the donation will receive a hard credit for the matched amount.

Soft Credits:

Soft credits are used to recognize individuals or entities who influenced or facilitated the donation but are not the direct donors.

The donor will receive a soft credit for the amount matched by their employer.

Scenario Application:

The donor made a donation of \$500. This is a hard credit for the donor.

The employer matches this donation with another \$500. The employer receives a hard credit for this matched amount.

The donor is acknowledged for facilitating the matched gift, thus receiving a soft credit of \$500.

Implementation in NPSP:

To implement this, configure the Opportunity Contact Role to automatically assign soft credits to related contacts, such as employers matching donations.

Use the NPSP Settings to ensure that soft credit roles are correctly assigned and tracked.

CertGod Nonprofit Cloud Consultant study guide: "The donor has a soft credit of \$500 and the employer has a hard credit of \$500".

NEW QUESTION # 226

A nonprofit admin notices the nightly NPSP batch jobs are suddenly taking significantly longer to complete than they did a month earlier.

What are two factors the consultant should tell the system admin to consider?

Choose 2 answers

- A. A new customizable rollup was added in NPSP Settings.
- B. A new standard roll-up summary field was added to an object.
- C. A new node tree was added to the role hierarchy.
- D. A new Process Builder process was activated.

Answer: A,B

Explanation:

If the nightly NPSP batch jobs are taking significantly longer to complete, the system admin should consider the following factors:

A New Standard Roll-Up Summary Field Was Added to an Object:

Adding new roll-up summary fields can increase the processing time for batch jobs.

These fields require calculations that aggregate data, which can slow down batch processing, especially if they are based on high-volume objects.

A New Customizable Rollup Was Added in NPSP Settings:

Customizable rollups allow for complex aggregations and summaries across various objects.

Adding new rollups increases the processing workload for nightly batch jobs, leading to longer completion times.

Review and optimize the rollup settings to balance performance with data aggregation needs.

By considering these factors, the system admin can identify and address the root causes of increased batch job processing times.

Salesforce NPSP Documentation: Customizable Rollups

Salesforce Documentation: Roll-Up Summary Fields

NEW QUESTION # 227

During requirements gathering with a nonprofit, the consultant discovers that the customer only works with individual contributors and volunteers (not companies or organizations). The consultant considers using Person Accounts with NPSP so that the customer can track its individual's as accounts. What is the best practice regarding Person Accounts?

- A. Ensure that the Person Account record type is set as the default record type for the profile of the user who is converting the lead if the customer is planning to do lead conversion
- B. Person Accounts should be tested in NPSP, and can be turned off if it does not work as intended
- C. Person Accounts were not designed to work with NPSP, and is not supported for use with NPSP
- D. Ensure the Person Account record type is selected as the Household record type in NPSP Settings

Answer: C

Explanation:

Person Accounts were not designed to work with the Nonprofit Success Pack (NPSP) and are not supported for use with NPSP.

The best practice is to avoid using Person Accounts in NPSP. Here's why:

Incompatibility with NPSP Features:

NPSP is designed to use the Household Account model to manage individual donors and contacts.

Person Accounts can conflict with NPSP's data model and features, such as customizable rollups and relationship management.

Limited Support:

Salesforce and the NPSP community provide limited support for Person Accounts within the NPSP context.

Using Person Accounts may result in difficulties obtaining support and resolving issues that arise.

Best Practices for Nonprofits:

Nonprofits are encouraged to use the Household Account model to track individual contributors and volunteers.

This model offers better integration with NPSP's built-in functionalities, such as donation tracking, engagement plans, and reporting.

Data Model Alignment:

Aligning with the Household Account model ensures data consistency and full utilization of NPSP features.

It simplifies data management and reporting by adhering to the NPSP's standardized structure.

Salesforce NPSP Documentation: Account Models

Salesforce Trailhead: Nonprofit Success Pack (NPSP) Basics

NEW QUESTION # 228

A nonprofit organization uses a vendor for direct mail, and receives a monthly spreadsheet from it with donor information, donation amounts, and the solicitation campaign that the donation was in response to.

How can this information be entered and de-duplicated against existing individuals in the Nonprofit Success Pack (NPSP)?

- A. Upload the spreadsheet using the NPSP Data Importer and associate the individuals with Opportunities and Recurring Donations.
- B. Use the Salesforce Data Loader to upload the spreadsheet and then manually check for duplicates and use the NPSP Contact Merge tool to de-duplicate records.
- C. Upload the spreadsheet using the NPSP Data Importer and associate the individuals with Opportunities and Campaigns.
- D. Use the Salesforce Import Wizard to upload the spreadsheet and then de-duplicate records using the NPSP Contact Merge tool.

Answer: C

Explanation:

To efficiently enter and de-duplicate donor information received from a vendor's monthly spreadsheet, the NPSP Data Importer is the recommended tool. This tool helps in importing data and associating individuals with Opportunities and Campaigns while handling deduplication. Here's how to do it:

Prepare the Spreadsheet:

Ensure the spreadsheet contains columns for donor information, donation amounts, and solicitation campaign details.

Access NPSP Data Importer:

Go to the App Launcher.

Search for and open "NPSP Data Importer".

Configure the Data Importer:

Map the columns in your spreadsheet to the corresponding fields in Salesforce, such as Contact, Opportunity, and Campaign fields.

Ensure the NPSP Data Importer settings are configured to check for duplicates based on criteria like email or name.

Upload the Spreadsheet:

Upload the prepared spreadsheet to the NPSP Data Importer.

Review and confirm the data mapping.

Run the Import:

Run the import process.

The Data Importer will create new records and update existing ones, associating Opportunities with Contacts and linking them to the appropriate Campaigns.

Verify and Clean Up:

Use the NPSP Contact Merge tool to handle any potential duplicates that might have been missed.

Verify that all data has been imported correctly.

"NPSP Data Importer" from Salesforce Help: NPSP Data Importer

"Managing Duplicates with NPSP" from Salesforce.org: Managing Duplicates

NEW QUESTION # 229

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