

# Free PDF C\_BCSBS\_2502 - The Best Latest SAP Certified Associate - Positioning SAP Business Suite Exam Notes



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## SAP C\_BCSBS\_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Discovering SAP Business AI: This section of the exam measures the skills of Digital Transformation Specialists and focuses on exploring how SAP Business AI enables smarter decision-making. It includes identifying AI-driven features embedded within SAP solutions and how they contribute to automation, predictions, and enhanced business outcomes. Professionals are expected to understand how to promote AI adoption in business processes using SAP's intelligent technologies.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Positioning SAP Business Data Cloud: This section of the exam measures the skills of Enterprise Architects and covers the positioning and strategic use of SAP Business Data Cloud. It involves understanding how data from various sources is managed, governed, and accessed to support intelligent business operations. The section aims to equip professionals with the ability to explain data unification and connectivity through SAP's cloud-based data platform.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Positioning SAP Business Suite: This section of the exam measures the skills of Solution Consultants and covers how to effectively position the SAP Business Suite within various business scenarios. It includes understanding the core value, capabilities, and strategic advantages of SAP's integrated business applications. The focus is on enabling consultants to align SAP Business Suite offerings with customer needs to support end-to-end processes.</li> </ul>

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## SAP Certified Associate - Positioning SAP Business Suite Sample Questions (Q11-Q16):

### NEW QUESTION # 11

Match the challenges to their respective personas.

□

**Answer:**

Explanation:

□

- \* CFO:Steering transformation by balancing growth and profitability
- \* CPO:Optimizing cost, quality, availability and sustainability
- \* COO:Running resilient global supply chains amidst constant disruptions
- \* CHRO:Retaining and engaging talent as skills requirements evolve
- \* CRO:Meeting rising customer expectations
- \* CIO:Delivering modernization and AI-powered innovation at the same time

### NEW QUESTION # 12

Which core component of SAP Business Suite focuses on managing financial transactions and reporting? Please choose the correct answer.

- A. SAP Ariba
- **B. SAP Financial Accounting (FI)**
- C. SAP BusinessObjects
- D. SAP SuccessFactors

**Answer: B**

### NEW QUESTION # 13

A global manufacturing company wants to improve supplier collaboration, optimize procurement operations, and reduce manual processing errors. They need an SAP solution that enables spend management, contract lifecycle tracking, and supplier performance analysis. Which SAP solutions should they implement? There are 3 correct answers to this question.

- **A. SAP Business Network**
- **B. SAP Predictive Analytics**
- **C. SAP Ariba**
- D. SAP Customer Relationship Management (CRM)
- E. SAP Controlling (CO)

**Answer: A,B,C**

### NEW QUESTION # 14

A manufacturing company wants to optimize procurement, reduce costs, and improve supplier collaboration. They require an SAP solution that offers spend visibility and contract management. Which SAP solutions should they implement? There are 3 correct answers to this question.

- **A. SAP Business Network**
- **B. SAP Ariba**
- C. SAP Predictive Analytics
- D. SAP HR Core
- **E. SAP SCM**

**Answer: A,B,E**

## NEW QUESTION # 15

How are RISE and GROW with SAP positioned as transformation journeys to SAP Business Suite? Note: There are 2 correct answers to this question.

- A. The choice for RISE or GROW with SAP is defined by the customer's type of ERP installation.
- B. RISE and GROW with SAP are synonymous with Private and Public Cloud ERP products.
- C. RISE and GROW are journeys with an emphasis on SAP Business Suite as the end destination.
- D. The choice for RISE or GROW with SAP depends on the size of the customer.

**Answer: A,C**

Explanation:

The question asks how RISE with SAP and GROW with SAP are positioned as transformation journeys toward SAP Business Suite, with two correct answers. Based on official SAP documentation, RISE with SAP and GROW with SAP are strategic offerings designed to facilitate customers' transitions to cloud-based ERP solutions, specifically targeting SAP S/4HANA Cloud (a core component of SAP Business Suite). The correct answers are A and C, as they accurately reflect the positioning of these offerings.

Explanation of Correct Answers:

Option A: The choice for RISE or GROW with SAP is defined by the customer's type of ERP installation.

This is correct because the choice between RISE with SAP and GROW with SAP is influenced by the customer's existing ERP landscape and their deployment preferences (e.g., on-premise, private cloud, or public cloud).

According to the Positioning SAP Business Suite documentation:

"RISE with SAP is designed for customers with complex ERP landscapes, often those with existing on-premise SAP ECC or SAP S/4HANA installations, who are looking to transform and migrate to the cloud with a managed, outcome-based approach. It provides a guided journey for customers to adopt SAP S

/4HANA Cloud, private or public edition, depending on their needs."

In contrast:

"GROW with SAP is tailored for customers who are new to SAP or have simpler ERP setups, often adopting SAP S/4HANA Cloud, public edition, for a standardized, fast-track implementation." This indicates that the type of ERP installation—whether a customer is transitioning from an on-premise system (more suited for RISE with SAP) or starting fresh with a cloud-native solution (more suited for GROW with SAP)—plays a critical role in determining the appropriate transformation journey. For example, RISE with SAP supports customers with legacy systems by offering tools like the SAP Readiness Check and Custom Code Analyzer to facilitate migration, while GROW with SAP emphasizes preconfigured best practices for greenfield implementations.

Option C: RISE and GROW are journeys with an emphasis on SAP Business Suite as the end destination.

This is also correct, as both RISE with SAP and GROW with SAP are positioned as transformation journeys that guide customers toward SAP S/4HANA Cloud, which is a core component of SAP Business Suite. The SAP Business Suite in the cloud context refers to the suite of solutions, including SAP S/4HANA Cloud, that enable intelligent, sustainable enterprises. The documentation states:

"RISE with SAP and GROW with SAP are transformation offerings that help customers move to SAP S/4HANA Cloud, enabling them to leverage the full capabilities of SAP Business Suite in the cloud. These journeys focus on delivering business process transformation, innovation, and scalability, with SAP S/4HANA Cloud as the target ERP solution."

For RISE with SAP, the journey includes a comprehensive transformation package (business process redesign, technical migration, and cloud infrastructure) to achieve SAP Business Suite capabilities. For GROW with SAP, the journey is a streamlined adoption path for midmarket customers or those new to SAP, emphasizing rapid deployment of SAP S/4HANA Cloud, public edition. Both offerings position SAP Business Suite (via SAP S

/4HANA Cloud) as the end destination, supporting advanced features like AI, analytics, and integration with SAP Business Technology Platform (BTP).

Explanation of Incorrect Answers:

Option B: RISE and GROW with SAP are synonymous with Private and Public Cloud ERP products.

This is incorrect because RISE with SAP and GROW with SAP are not direct synonyms for private and public cloud ERP products. While RISE with SAP supports both SAP S/4HANA Cloud, private edition and public edition (depending on customer needs), and GROW with SAP is primarily aligned with SAP S/4HANA Cloud, public edition, these offerings are transformation programs, not the ERP products themselves. The documentation clarifies:

"RISE with SAP is a transformation journey that includes SAP S/4HANA Cloud (private or public edition), SAP Business Technology Platform, and services for business process transformation. GROW with SAP is a solution for rapid adoption of SAP S/4HANA Cloud, public edition, with preconfigured processes." Equating RISE and GROW directly to private and public cloud products oversimplifies their scope, as they encompass services, tools, and methodologies beyond just the ERP deployment model.

Option D: The choice for RISE or GROW with SAP depends on the size of the customer.

This is incorrect because the choice between RISE with SAP and GROW with SAP is not primarily determined by the size of the customer (e.g., small, medium, or large enterprises). While GROW with SAP is often marketed toward midmarket customers due to its standardized, cost-effective approach, and RISE with SAP is suited for larger enterprises with complex needs, customer size is not

the defining criterion. The documentation emphasizes:

"The decision for RISE or GROW with SAP is based on the customer's transformation goals, existing ERP landscape, and desired level of customization, not solely on company size." For example, a large enterprise with a simple ERP requirement could opt for GROW with SAP, while a midmarket customer with a complex legacy system might choose RISE with SAP for its managed transformation services.

Summary:

RISE with SAP and GROW with SAP are transformation journeys designed to guide customers to SAP Business Suite, specifically SAP S/4HANA Cloud. The choice between them depends on the customer's ERP installation type (e.g., on-premise vs. greenfield), supporting Option A. Both journeys emphasize SAP Business Suite as the end destination, supporting Option C. Options B and D are incorrect, as they misrepresent the nature of these offerings and their selection criteria.

References:

Positioning SAP Business Suite, [learning.sap.com](https://learning.sap.com)

RISE with SAP: A Guided Journey to the Cloud, SAP Help Portal

GROW with SAP: Fast-Track ERP for Midmarket, SAP Help Portal

SAP S/4HANA Cloud Positioning and Transformation Offerings, SAP Community Blogs

## NEW QUESTION # 16

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