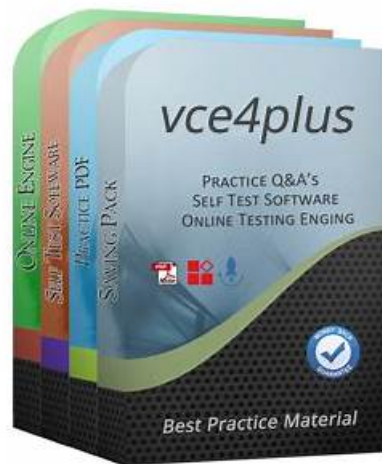


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## BCS Foundation Certificate in Business Analysis V4.0 Sample Questions (Q59-Q64):

### NEW QUESTION # 59

A business case contains the following in its management summary:

'The recommended option meets the new regulatory requirements. It will ensure our products remain in the marketplace and be the first to receive compliance certification, which will enhance our reputation as the market leader. New business policies and processes will be introduced, which may temporarily reduce productivity. The action plan will be communicated to all staff at the next monthly meeting.'

Which TWO categories of costs and benefits are described in this extract?

- A. Tangible costs
- B. Tangible benefits
- C. Intangible benefits
- D. Irregular costs
- E. Intangible costs.

**Answer: C,E**

Explanation:

To identify the categories of costs and benefits described in the extract, we need to analyze the content carefully:

Extract Analysis:

'New business policies and processes will be introduced, which may temporarily reduce productivity':

This refers to a cost associated with implementing new policies and processes.

Productivity is an intangible factor because it cannot be directly measured in monetary terms.

Category: Intangible costs .

'It will ensure our products remain in the marketplace and be the first to receive compliance certification, which will enhance our reputation as the market leader':

This refers to a benefit related to maintaining market presence, achieving compliance, and enhancing reputation.

Reputation and market leadership are intangible factors because they are qualitative and not directly quantifiable in monetary terms.

Category: Intangible benefits .

Evaluation of Each Option:

A: Tangible costs:

Tangible costs are measurable financial expenses (e.g., equipment, labor). The extract does not mention any specific financial costs.

Conclusion: This is not relevant .

B: Intangible costs:

The temporary reduction in productivity is an intangible cost.

Conclusion: This is relevant .

C: Tangible benefits:

Tangible benefits are measurable financial gains (e.g., increased revenue). The extract does not mention any specific financial benefits.

Conclusion: This is not relevant .

D: Intangible benefits:

Enhanced reputation and market leadership are intangible benefits.

Conclusion: This is relevant .

E: Irregular costs:

Irregular costs refer to one-time or infrequent expenses. The extract does not describe such costs.

Conclusion: This is not relevant .

### NEW QUESTION # 60

Which of the following is an advantage to the host organisation of using an internal consultant to conduct a business analysis project?

- A. They will be familiar with the host organisation.
- B. They will only be paid when they are needed.
- C. They will have a broad business perspective.

- D. They will have a dispassionate view of the host organisation.

**Answer: A**

### NEW QUESTION # 61

On a class diagram, what do the multiplicities represent?

- A. The minimum and maximum number of objects in each class.
- B. The number of attributes held within each class.
- C. The business rules for an association between two classes.
- D. The minimum and maximum number of operations in each class.

**Answer: C**

### NEW QUESTION # 62

Which of the following is a KEY principle of Business Analysis?

- A. Focus on requirements definition only.
- B. Understand the symptoms of the problem being defined.
- C. Integrate IT changes together with project requirements to improve efficiency.
- D. Present options not solutions.

**Answer: D**

Explanation:

One of the key principles of business analysis is to present stakeholders with options rather than prescribing a single solution. This approach ensures that stakeholders can make informed decisions based on their priorities and constraints.

Key Principles of Business Analysis:

Present Options Not Solutions: Business analysts should provide multiple viable options, allowing stakeholders to choose the best course of action.

Understand Symptoms: While understanding symptoms is important, it is part of problem analysis, not a key principle.

Focus on Requirements Definition Only: Business analysis encompasses more than just defining requirements; it includes understanding problems, analyzing options, and ensuring value delivery.

Integrate IT Changes: While integrating IT changes is valuable, it is not a universal principle of business analysis.

Evaluation of Each Option:

A . Present options not solutions:

This is a fundamental principle of business analysis, emphasizing stakeholder choice.

Conclusion: This is correct .

B . Understand the symptoms of the problem being defined:

Understanding symptoms is part of problem analysis but not a standalone principle.

Conclusion: This is not correct .

C . Focus on requirements definition only:

Business analysis involves more than just requirements definition.

Conclusion: This is not correct .

D . Integrate IT changes together with project requirements to improve efficiency:

While integration is valuable, it is not a universal principle of business analysis.

Conclusion: This is not correct .

### NEW QUESTION # 63

A business case for a project claims that the new system will provide managers with more time to think creatively about strategic issues.

What would this be classified as in a cost-benefit analysis?

- A. An intangible cost
- B. A tangible benefit.
- C. An intangible benefit.
- D. A tangible cost

