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SAP C_BCSSS_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> • SAP Sustainability Solutions, Processes and Strategy: This section of the exam measures the skills of SAP solution positioning specialists and covers an in-depth understanding of SAP's sustainability portfolio. It emphasizes the role of SAP processes in environmental, social, and governance (ESG) goals and how SAP's strategy aligns with broader sustainable business practices. The knowledge evaluated here helps in confidently mapping customer needs to relevant SAP sustainability tools.
Topic 2	<ul style="list-style-type: none"> • Business Value, Opportunity and Differentiators: This section of the exam measures the skills of sustainability sales consultants and covers how SAP Sustainability Solutions create business value. It evaluates the ability to identify opportunities in sustainability transformation and clearly communicate SAP's differentiators in the market. The focus is on helping professionals position SAP solutions as impactful, value-driven tools within sustainability conversations.
Topic 3	<ul style="list-style-type: none"> • Sustainable Business Concepts, Compliance and Use Cases: This section of the exam measures the skills of sustainability advisors and focuses on fundamental concepts of sustainable operations. It covers key compliance frameworks, real-world use cases, and the practical applications of sustainability initiatives across industries. Professionals are expected to show awareness of how regulations and best practices shape business sustainability.

SAP Positioning SAP Sustainability Solutions as part of SAP Business Suite Sample Questions (Q30-Q35):

NEW QUESTION # 30

Which of the following represents the current market state for sustainability solutions according to SAP?

- A. The sustainability solutions market is still developing, with significant potential for growth and evolution. This stage of maturity provides SAP with substantial opportunities to shape and dominate the market.
- B. Most major innovation has been done and solutions are becoming commoditized. Therefore, SAP competes mainly on price and not capabilities.
- C. The sustainability solutions market has minimal competition, as SAP's competitors are still evaluating their response to growing regulation.
- **D. Pure-play vendors are just starting to enter the market, and SAP has an opportunity through integrated business processes and data, and also its extensive AI portfolio.**

Answer: D

NEW QUESTION # 31

Which of the following is a key differentiator for SAP's sustainability solutions compared to pure-play solution providers?

- A. Focus solely on cost reduction and efficiency strategies
- B. A focus on quality over quantity of product offerings
- C. Exclusively manual implementation process
- **D. Comprehensive Integration of Sustainability Capabilities into SAP Business Suite applications**

Answer: D

NEW QUESTION # 32

What are examples of disadvantages of using a data-lake approach to ESG reporting?

Note: There are 3 correct answers.

- **A. Complex auditing: Limited data lineage increases audit costs.**
- B. Lower motivation: It has been shown that dedicated solutions are associated with increased employee engagement in contrast to spreadsheets.
- C. Disconnected processes: Separation of the data lake from business processes supports the independence of the sustainability officer.

- D. Data quality issues: Poor data alignment with financial processes and master data.
- E. Higher costs: Increased total cost of ownership (TCO) due to the need to maintain separate systems for ESG and financial reporting & steering.

Answer: A,D,E

NEW QUESTION # 33

Which of the following economic sectors are focus areas for SAP Sustainability?

Note: There are 3 correct answers to this question.

- A. Hospitality
- B. Energy-intensive industries
- C. Arts & culture
- D. Consumer & retail
- E. Discrete manufacturing

Answer: B,D,E

NEW QUESTION # 34

Which of the following SAP sustainability solutions allow our customers to 'treat carbon like money'?

- A. SAP Green Ledger
- B. SAP Sustainability Data Exchange
- C. SAP Sustainability Control Tower
- D. SAP Green Token

Answer: A

NEW QUESTION # 35

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