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CIPS L5M10 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> • Understand Capacity Planning and Control in Logistics Management: This section of the exam measures the skills of Operations Planners and focuses on the techniques and systems used to manage capacity, demand, and resource planning across logistics activities. It explains how organizations balance planning with real-time control, adjust to fluctuating demand, and schedule workloads effectively. Candidates are expected to understand capacity concepts, constraints, demand forecasting, capacity measurement, and different planning approaches such as level planning, chase demand strategies, and demand management methods. The section also examines the use of technology in capacity planning, particularly Materials Requirements Planning (MRP), MRP II, ERP systems, master production scheduling, inventory data, and bills of materials, while recognizing the limitations of these tools. Finally, it covers the role of reverse logistics, emphasizing the handling of customer returns, the development of return policies, and how returned items are reintegrated into the supply chain.
Topic 2	<ul style="list-style-type: none"> • Analyse the Role and Activities of Logistics Management: This section of the exam measures the skills of Logistics Managers and covers the essential concepts, functions, and strategic importance of logistics within modern supply chains. It explains what logistics is, how its key elements work together—such as transportation, warehousing, inventory, packaging, information flow, and security—and how these components support procurement, production, distribution, after-sales processes, and product disposal. The section explores how logistics integrates with broader supply chain management and introduces the idea of total logistics and total cost thinking, showing how multimodal transport and pipeline inventory contribute to efficiency. Candidates must understand how logistics creates competitive advantage by aligning operations with business strategy, managing customer service levels, measuring service quality, and recognizing its financial impact. This heading also evaluates the increasing role of technology in logistics, including barcoding, RFID, e-fulfilment systems, warehouse management systems, automated data capture, and the integration of digital tools across the logistics network.

CIPS Logistics Management Sample Questions (Q69-Q74):

NEW QUESTION # 69

In transportation terminology, what type of cargo would be considered "less than carload" (LTC)?

- A. A small box of components that would fit on the back seat of a car
- B. A shipment that is less than a full truckload
- **C. A shipment that fills half a rail carriage in volume**
- D. Inventory that is worth less than the price of an average car

Answer: C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

"Less than carload" refers to rail freight shipments smaller than a full railcar load (i.e., not filling an entire rail carriage). The term relates to railway "cars," not road vehicles. (Reference: CIPS L5M10 Study Guide, transport terminology-LTC/LCL/FTL, p. 6)

NEW QUESTION # 70

"Logistics is the flow of goods along a supply chain." Is this sentence true?

- **A. Yes, but logistics also includes the flow of intangible items such as information and knowledge**
- B. No - logistics is the management of suppliers
- C. Yes - logistics is the flow of goods, but only downwards along the supply chain
- D. No - logistics is the management of supply and demand along the supply chain

Answer: A

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Logistics encompasses the efficient flow and storage of goods, services, and related information from origin to consumption. It is not limited to physical goods or one direction; information and knowledge flows are integral. (Reference: CIPS L5M10 Study Guide, definition and scope of logistics, p. 3)

NEW QUESTION # 71

The "Net Promoter Score" (NPS) provides a company with an indication of customer satisfaction by answering which question?

- A. On a scale of 1-10 did you find the service value for money?
- B. How happy are you with the service delivered?
- C. How likely are you to recommend the service to a friend?
- D. Would you use this service again?

Answer: C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

NPS is a single-question metric asking customers how likely they are to recommend the product/service to others (typically on a 0-10 scale). It is widely used as a proxy for loyalty and satisfaction. (Reference: CIPS L5M10 Study Guide, customer satisfaction measures-NPS, p. 62)

NEW QUESTION # 72

Which of the following are advantages of introducing a Materials Requirements Planning (MRP) system to a business? Select TWO.

- A. More agile supply chain
- B. Reduced inventory costs
- C. Better customer service
- D. Less time spent repairing machines

Answer: B,C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

MRP systems synchronise material requirements with production schedules, reducing unnecessary inventory and ensuring timely delivery-thus improving customer service and reducing carrying costs. MRP does not directly enhance machine repair or agility (which are Lean/ERP benefits).

(Reference: CIPS L5M10 Study Guide, Advantages of MRP systems, p. 188)

NEW QUESTION # 73

A Master Production Schedule (MPS) will create a production plan for an item over a period. Which sources will the MPS take information from? Select THREE

- A. Company balance sheet
- B. Current stock levels
- C. Forecast demand
- D. Price of the materials
- E. Firm customer orders

Answer: B,C,E

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

The MPS is driven by forecast demand, firm customer orders, and current inventory/availability to decide what, how much, and when to make. Financial statements and prices are not direct inputs to the MPS. (CIPS L5M10 Study Guide, p. 180)

NEW QUESTION # 74

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