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Salesforce Plat-Admn-301 Exam Syllabus Topics:

Topic	Details
Topic 1	• Objects and Applications: This section of the exam measures the skills of a Salesforce Business Analyst and covers selecting appropriate object and application-level solutions to meet business needs. It focuses on identifying when to use master-detail relationships, lookups, junction objects, related lists, record types, Schema Builder, and Object Creator. The section also includes improving UI and user experience using App Manager, Lightning App Builder, Dynamic Forms, standard Lightning components, console apps, and tools like the Lightning page analyze button.
Topic 2	• Security and Access: This section of the exam measures the skills of Salesforce Administrator and covers how record-level access, field access, and sharing models impact data visibility across the system. It focuses on understanding controlled-by-parent relationships, territory management, role hierarchies, and access to reports, dashboards, and email folders. It also includes comparing custom profiles, permission sets, and delegated administration, along with evaluating different authentication methods. The section also addresses the structure of business models such as person accounts, standard accounts, contacts, and contact-to-multiple-account relationships.

Topic 3	- Cloud Applications: This section of the exam measures skills of Salesforce Consultant and covers the standard Salesforce capabilities that support sales and service operations. It includes features such as products, price books, schedules, orders, quotes, and the tools that help with forecasting and territory management. The section also describes how to create Salesforce Knowledge articles, manage entitlements, support service workflows, and enable interactions through chat, case feed, Omni-Channel, console apps, and Experience Cloud sites. It also introduces the broader Salesforce suite that extends core platform functionality.

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Salesforce Certified Platform Administrator II Sample Questions (Q117-Q122):

NEW QUESTION # 117
Cloud Kicks (CK) has introduced its new Alpha Shoe line. Customers create cases from CK's website.
Managers receive a report of all cases created last week. Managers would like a way to easily see in the report if the customer refers to the new shoe line in the case subject.
How should the system administrator modify the report meet this request?

- A. Include a contains filter on Subject.
- B. Build a row-level formula.
- C. Add a cross-filter and a with' sub-filter.
- D. Change the format to a joined report.

Answer: A

NEW QUESTION # 118
An administrator at AW Computing noticed that a custom field on the Contact object was changed from text to text area.
What tool should the administrator use to investigate this change?

- A. Developer Console
- B. Debug Log
- C. Field History Tracking
- D. View Setup Audit Trail

Answer: D

Explanation:
The View Setup Audit Trail page lets you view the 20 most recent setup changes made to your org. You can also download a file of the last six months of setup changes. References: https://help.salesforce.com/s
/articleView?id=sf.monitoring_setup_audit_trail.htm&type=5

NEW QUESTION # 119
Sales reps at AW Computing hove been reporting that contact phone numbers sometimes revert book to on old value after being updated.
What should the administrator do to resolve this issue?

- A. Consolidate automation tools.
- B. Schedule Apex jobs.
- C. Add an invocable process.
- D. Delete all workflow rules.

Answer: A

Explanation:
One possible cause of unexpected changes to record values is having multiple automation tools that update the same field on the same object. This can create conflicts and overwrite each other's values. To resolve this issue, the administrator should consolidate automation tools and use only one tool per object and field combination. This can help avoid confusion and ensure consistent results.
References: https://help.salesforce.
com/s/articleView?id=sf.process_which_tool.htm&type=5 https://trailhead.salesforce.com/en/content/learn
/modules/business_process_automation/automation_considerations

NEW QUESTION # 120
The sales manager at Cloud Kicks wants a way to report on information from a form their clients fill out during the sales cycle. Once a form has been submitted, the client is unable to access it. This form may need to be filled out more than once during the sales cycle. There are more than 30 fields on this form, and the sales team needs to be able to see what changed from one submission to the next.
Which two options should an administrator use to solve this scenario?
Choose 2 answers

- A. Add forms as attachments.
- B. Turn on Field Tracking.
- C. Make custom fields.
- D. Create a custom object.

Answer: B,D

Explanation:
Two options that the administrator can use to solve this scenario are:
* Create a custom object. A custom object is an object that you define to store information that is specific to your organization or industry. In this case, you can create a custom object for the form that has more than 30 fields and relates to the account or opportunity object. This way, you can store multiple submissions of the form for each account or opportunity and track their changes over time.
* Turn on Field Tracking. Field tracking is a feature that allows you to monitor changes to certain fields on an object and display them in a history related list. In this case, you can turn on field tracking for the fields on the form custom object and see what values were changed from one submission to another.

NEW QUESTION # 121
At Cloud Kicks, users are able to run reports. However, when users try to export a report, they are taken to a login screen and prompted for additional verification.
What is causing this issue?

- A. The users are logged Into an Insecure network.
- B. Exporting Is configured to require a high assurance session.
- C. Users need to update their browser to the latest version.
- D. The users' profile is missing the Export Reports permission.

Answer: B

Explanation:
A high assurance session is a type of session security level that requires users to verify their identity using a second factor of authentication, such as Salesforce Authenticator, a verification code, or a security key.
Administrators can configure certain actions or permissions to require a high assurance session, such as exporting reports, viewing encrypted data, or accessing connected apps.
If users are able to run reports but are taken to a login screen and prompted for additional verification when they try to export a report, it could be because exporting is configured to require a high assurance session.

This means that users need to use a second factor of authentication to export reports, even if they have already logged in with their username and password. References: https://help.salesforce.com/s/articleView?id=sf.identity_verification.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.security_sessions.htm&type=5

NEW QUESTION # 122

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