

# Top C-S4CS-2508 Exam Tutorials 100% Pass | Efficient C-S4CS-2508: SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales 100% Pass



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## SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.</li> </ul>

Topic 4	<ul style="list-style-type: none"> <li>• <b>Data Migration and Business Process Testing:</b> This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• <b>Solution Processes Implementation for Core Sales:</b> This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S</li> <li>• 4HANA Cloud Public Edition.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>• <b>Configuration and the SAP Fiori Launchpad:</b> This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.</li> </ul>
Topic 7	<ul style="list-style-type: none"> <li>• <b>Introduction to Cloud Computing and SAP Cloud ERP Deployment Options:</b> This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.</li> </ul>
Topic 8	<ul style="list-style-type: none"> <li>• <b>Extensibility and Integration:</b> This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.</li> </ul>
Topic 9	<ul style="list-style-type: none"> <li>• <b>Solution Processes Implementation for Analytics:</b> This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S</li> <li>• 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li> </ul>

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### SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q72-Q77):

#### NEW QUESTION # 72

Which of the following documents can be used as a reference to create debit memo requests? Note: There are 2 correct answers to this question.

- A. Delivery document
- B. Quantity contract
- C. Sales order
- D. Billing document

**Answer: C,D**

#### NEW QUESTION # 73

You evaluate a predictive model.

What is the value range of predictive power and prediction confidence?

- A. From 0 to 100
- B. From 0 to 10
- C. From 0 to 1
- D. From 0 to 1000

**Answer: C**

#### NEW QUESTION # 74

After integration requirements have been finalized, what is used to analyze, design, and document the integration strategy?

- A. SAP Business Accelerator Hub
- B. Integration and API List
- C. SAP Cloud ALM Requirements app
- D. Integration Solution Advisory Methodology

**Answer: D**

Explanation:

Extensibility and integration

#### NEW QUESTION # 75

When you transact through the Sell from Stock (BD9) process, which system criteria contribute to the automatic route determination for the delivery-relevant items in the sales order? Note: There are 3 correct answers to this question.

- A. The transportation group from the material master record
- B. The transportation zone from the business partner master record of the sold-to party.
- C. The departure zone of the shipping point
- D. The shipping condition from the business partner master record of the sold-to party
- E. The loading group from the material master record

**Answer: A,C,D**

#### NEW QUESTION # 76

In which application can you see the available business context capacity remaining for extension items?

- A. Extensibility Cockpit app
- B. Custom Reusable Elements app
- C. Extensibility Explorer app
- D. Extensibility Inventory app

**Answer: A**

Explanation:

Extensibility and integration

#### NEW QUESTION # 77

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