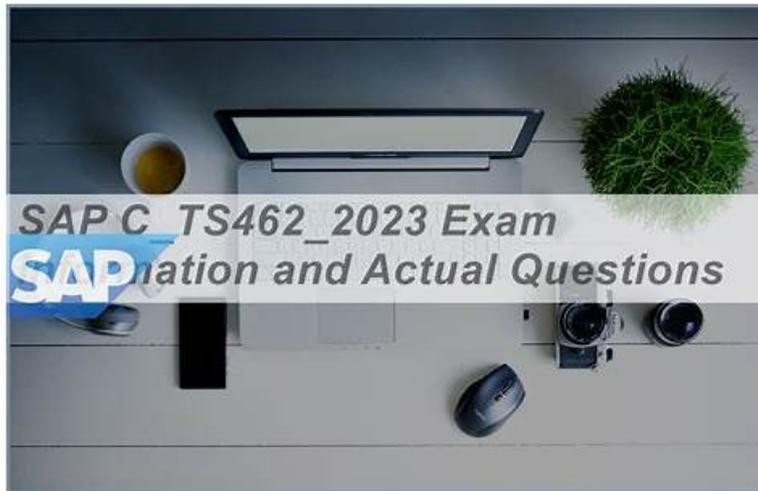# Exam C-TS462-2023 Questions - C-TS462-2023 Exam Dumps Provider

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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q21-Q26):

NEW QUESTION # 21
When you create a business partner, allocation of the business partner number is controlled by a number range assigned to which object?

- A. Business partner grouping
- B. Business partner category
- C. Business partner role
- D. Account group

Answer: A

Explanation:
Managing Clean Core

NEW QUESTION # 22
What are the effects of posting the goods issue during a sales process? Note: There are 3 correct answers to this question.

- A. The document flow is updated.
- B. The warehouse task status is set to complete.
- C. The overall status of the delivery is set to complete.
- D. Delivery requirements in material planning are updated.
- E. The billing document can now be created.

Answer: A,D,E

Explanation:
Pricing and condition technique

NEW QUESTION # 23
In your pricing procedure you have several condition types for a price such as PROO, PR02, PN00 and HM00. Only one of these prices is taken into account Which setting causes this behavior?

- A. Condition class
- B. Condition function
- C. Exclusion indicator
- D. Header condition

Answer: A

NEW QUESTION # 24
You are analyzing an order that shows the same material twice: once in the main item and once in the sub-item. What function can cause this behavior? Note: There are 2 correct answers to this question.

- A. Item proposal
- B. Free goods
- C. Material listing
- D. Material determination

Answer: B,D

Explanation:
The appearance of the same material as both a main item and a sub-item in an order can be caused by:
A . Free goods: This function can add an additional item to an order at no charge, which can be the same material under certain conditions.
B . Material determination: This can replace or add materials in an order based on predefined rules, potentially leading to the same material appearing more than once.

NEW QUESTION # 25
You are a consultant on an SAP S/4HANA Cloud greenfield project.
Which of the following aspects should you focus on to achieve and maintain clean core data quality? Note: There are 2 correct answers to this question.

- A. Stability
- B. Timeliness
- C. Efficiency
- D. Accuracy

Answer: A,C

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