

# Salesforce Arch-301受験記、Arch-301資格認定



## Salesforce Arch-301

Salesforce Certified B2B Solution Architect

For More Information – Visit link below:

<https://www.examsempire.com/>

Product Version

1. Up to Date products, reliable and verified.
2. Questions and Answers in PDF Format.



<https://examsempire.com/>

Visit us at: <https://www.examsempire.com/arch-301>

2026年JPTestKingの最新Arch-301 PDFダンプおよびArch-301試験エンジンの無料共有: <https://drive.google.com/open?id=147whUK8cCLinkw6ml0uqLta4DbFnaKGB>

JPTestKingお客様が問題を解決できるように、当社は常に問題を最優先し、価値あるサービスを提供することを強く求めています。Arch-301質問トレントは、短時間で試験に合格し、認定資格を取得するのに役立つと確信しています。Arch-301ガイドの質問を理解するのが待ち遠しいかもしれません。他の教材と比較した場合、当社の製品の品質がより高いことをお約束します。現時点では、Arch-301ガイドトレントのデモを無料でダウンロードできます。Arch-301試験問題をご存知の場合は、ぜひお試しください。

多くの会社はSalesforce認証の有無によって社員の給料が違います。それに、Arch-301試験に参加したことがない人にとって、これはいい挑戦です。我々の更新された問題集は多くの受験者を助けました。あなたはArch-301試験を準備しているなら、我々の最新の問題集を利用して復習することができます。

>> Salesforce Arch-301受験記 <<

## Salesforce Arch-301資格認定 & Arch-301試験参考書

「今の生活と仕事は我慢できない。他の仕事をやってみたい。」このような考えがありますか。しかし、どのようにより良い仕事を行うことができますか。ITが好きですか。ITを通して自分の実力を証明したいのですか。IT業界に従事したいなら、IT認定試験を受験して認定資格を取得することは必要になります。あなたが今しなければならないのは、広く認識された価値があるIT認定試験を受けることです。そうすれば、新たなキャリアへの扉を開くことができます。SalesforceのArch-301認定試験というと、きっとわかっているでしょう。この資格を取得したら、新しい仕事を探す時、あなたが大きなヘルプを得ることができます。何ですか。自信を持っていないからArch-301試験を受けるのは無理ですか。それは問題ではないですよ。あなたはJPTestKingの

Arch-301問題集を利用することができますから。

## Salesforce Certified B2B Solution Architect 認定 Arch-301 試験問題 (Q39-Q44):

### 質問 # 39

UniversalContainers (UC) needs to support its customers via email, phone, and chat. Service agents are only scheduled to support one communication channel for each shift. UC has implemented a service-focused community but only wants customers to inquire about service in the community through chat.

Which three options should a Solution Architect recommend to meet the requirements defined above?

Choose 3 answers

- A. CTI adaptor with Omni-Channel integration
- B. Experience Cloud, web-to-case, and a CTI integration
- C. Customer Community with Live Agent
- D. Omni-Channel with defined presence, routing configurations, and Service Channels
- E. Customer Community with ability to create a new support Case

正解: B、C、D

解説:

\* Experience Cloud<sup>2</sup>. This way, you can create a service-focused community for your customers using Experience Cloud Sites. You can also customize the look and feel of your community and integrate it with other Salesforce products and features.

\* Omni-Channel with defined presence, routing configurations, and Service Channels<sup>3</sup>. This way, you can manage your service agents' availability and workload across different communication channels such as email, phone, and chat. You can also use service channels to define which objects and records are routed to your agents using Omni-Channel.

\* Customer Community with Live Agent<sup>23</sup>. This way, you can enable chat support for your customers in the community using Live Agent. You can also configure chat buttons, invitations, pre-chat forms, and other settings for Live Agent.

### 質問 # 40

During a B2B multi-cloud implementation, an executive sponsor from Universal Containers (UC) approaches the Solution Architect to discuss ongoing support and new functionality that will be rolled out to support UC.

The current implementation supports Experience Cloud, Service Cloud, and Sales Cloud.

Which three recommendations should a Solution Architect make to ensure features are enabled without impacting user efficiency?

Choose 3 answers

- A. Fully document all customizations added to the system.
- B. Communicate and train users on new features.
- C. Give users a way to raise support tickets for new features they do not understand.
- D. Give users the ability to opt-out of any new feature they dislike.
- E. Ensure development, training, and production environments are in place.

正解: A、B、E

解説:

\* Option C seems correct because it is important to document all the customizations added to the system, such as code, configuration, integrations, etc., so that they can be easily understood, maintained, and updated by the support team or future developers.

\* Option D seems correct because it is essential to communicate and train users on new features that are rolled out to support UC's business needs and goals. This can help users adopt the new features faster and more effectively, as well as reduce confusion or frustration.

\* Option E seems correct because it is advisable to have separate environments for development, training, and production purposes. This can help ensure that new features are developed and tested in a safe and isolated environment before being deployed to the production environment where they can affect real users and data.

### 質問 # 41

A Solution Architect is presenting a design for the Phase 1 rollout of a B2B multi-cloud solution that includes CPQ and B2B Commerce using the CPQ B2B Commerce Connector. During the presentation, business stakeholders push back on some of the

key design aspects. The business is keen to have the product images and SCO data pushed back to CPQ from 828 Commerce, which is not incorporated in the current design.

Further, the business wants the Solution Architect to find a way to map discounts and promotions in 828 Commerce to CPQ pricing and add that to the Phase 1 deliverables.

Which two responses should a Solution Architect present to the stakeholder s?

Choose 2 answers

- A. There are significant differences in the discounting models and options between B2B Commerce and CPQ, and for that reason, it is better to handle them separately. without syncing to CPQ.
- **B. Map the discounts and promotions to Additional Discounts field on the quote Int. However, we would need to ensure that the price rules do not run for quotes originated from B2B Commerce unless there is a specific business need.**
- **C. Map the product images from B2B Commerce to CPQ, by passing the URL of the image File from CC Product to Product2 object. SEO data sync will require additional customization and it is recommended for Phase 2.**
- D. Product Images and SCO data are B2B Commerce specific metadata. It is recommended to keep them only in 828 Commerce, and not push to CPQ.

**正解: B、C**

解説:

[https://help.salesforce.com/s/articleView?id=sf.icx\\_b2b\\_cart\\_to\\_quote\\_connector.htm&language=en\\_US&type=5](https://help.salesforce.com/s/articleView?id=sf.icx_b2b_cart_to_quote_connector.htm&language=en_US&type=5)

Addressing stakeholder feedback on syncing product images and SEO data from B2B Commerce to CPQ, and aligning discounts and promotions, involves a balanced approach. Mapping product images by passing the URL from B2B Commerce to CPQ ensures that product visual representation is consistent across platforms.

Considering the complexity of syncing SEO data, it is pragmatic to plan this for a subsequent phase, allowing for proper customization and integration work. For discounts and promotions, mapping them to the Additional Discounts field on the quote line in CPQ is feasible, but it's crucial to manage the execution of price rules carefully to maintain pricing integrity. This approach aligns with best practices for integrating B2B Commerce and CPQ, ensuring a cohesive and functional solution that meets business requirements while managing technical complexities and scope.

#### 質問 # 42

Universal Containers (UC) sells automotive spare parts through a large network of partner retail outlets. UC's business model relies on partners (retail outlets) reaching out to UC to get access to its product catalog, selecting the product(s) they require, and then making bulk purchases. The partners occasionally reach out to UC sales representatives for advice or clarifications regarding particular SKUs on an opportunity on which they are co-sellers.

UC wants to offer discounts to partners who make large purchases. Further, UC wants to provide its partners with reports detailing their sales, including reports that summarize sales by partner, to help UC classify its partners accordingly.

Which solution should a Solution Architect recommend to meet UC's requirements?

- A. Sales Cloud, B2B Commerce, and Customer Community
- **B. Sales Cloud, B2B Commerce, and Partner Relationship Management**
- C. Sales Cloud, Service Cloud, and Partner Relationship Management
- D. Sales Cloud, Partner Relationship Management, and Einstein

**正解: B**

解説:

Sales Cloud provides the CRM capabilities needed to track opportunities and sales processes, B2B Commerce provides the platform for partners to make bulk purchases, and Partner Relationship Management (PRM) enables the management of partner relationships, including offering discounts for large purchases and providing reports to partners. This integrated solution meets all of UC's requirements for sales, bulk purchasing, and partner management. Salesforce documentation supports the use of PRM alongside Sales Cloud and B2B Commerce for managing complex partner relationships and sales processes.

#### 質問 # 43

Universal Containers (UC) is currently utilizing Salesforce Revenue Cloud, Service Cloud, and Field Service for its internal Sales teams, call center, and field service teams. The field service team has asked for new data visibility around Sales and Service data because customers in the field will often ask about sales orders that typically exist within Revenue Cloud.

What is an immediate consideration a Solution Architect should provide regarding giving this kind of data access?

- A. Provide the field service team with CPQ licenses to view Order data.
- **B. Generate a new permission set that grants access to the Order object and assign it to the field service users.**
- C. Provide the field service team with a Sales Cloud license to view Order data.
- D. Generate a new profile that grants access to the Order object and assign it to the field service users.

正解: B

解説:

Creating a permission set that grants field service users access to the Order object is a granular and secure way to provide the necessary data visibility. This allows for precise control over which users have access to order data without impacting other profiles or requiring additional licenses. Salesforce's permission set documentation provides guidelines on how to grant specific access rights to users, ensuring they have the information needed to perform their job functions effectively.

#### 質問 # 44

.....

Arch-301認定試験の準備を効率的にするために、どんなツールが利用に値するものかわかっていますか。私は教えてあげますよ。JPTestKingのArch-301問題集が一番頼もしい資料です。この問題集がIT業界のエリートに研究し出されたもので、素晴らしい練習資料です。この問題集は的中率が高く、合格率が100%に達するので、それはIT専門家達は出題のポイントをよく掴むことができ、実際試験に出題される可能性があるすべての問題を問題集に含めることができますから。不思議だと思っていますか。しかし、これは本当のことですよ。

Arch-301資格認定: <https://www.jpstestking.com/Arch-301-exam.html>

数千人の専門家で構成された権威ある制作チームが、Arch-301学習の質問を理解し、質の高い学習体験を楽しんでいます、Salesforce Arch-301受験記 もし失敗だったら、我々は全額で返金します、Salesforce Arch-301受験記 この問題集を持っていたら、どうやって効率的に試験の準備をすべきなのかをよく知るようになります、私たちはそれをよく知っていて、それは私たちがいつもArch-301試験問題に合理的な価格を維持してきた理由です、Salesforce Arch-301受験記 ふさわしい方式を選ぶのは一番重要なのです、Salesforce Arch-301受験記 5~10分後で、あなたはトレーニング資料をダウンロードし使用します。

ここには五万匹ちかい犬が収容された、お断わりがでなArch-301ければお邸（やしき）へ行かなければいい無理なことを言われて、弟は、呼びにおよこしになったのですもの、伺わないではと行って、そのまま行った、数千人の専門家で構成された権威ある制作チームが、Arch-301学習の質問を理解し、質の高い学習体験を楽しんでいます。

## 効率的なSalesforce Arch-301受験記 & 合格スムーズ Arch-301資格認定 | 大人気Arch-301試験参考書

もし失敗だったら、我々は全額で返金します、この問題集を持っていたら、どうやって効率的に試験の準備をすべきなのかをよく知るようになります、私たちはそれをよく知っていて、それは私たちがいつもArch-301試験問題に合理的な価格を維持してきた理由です。

ふさわしい方式を選ぶのは一番重要なのです。

- Arch-301試験の準備方法 | 完璧なArch-301受験記試験 | 効果的なSalesforce Certified B2B Solution Architect資格認定 [www.jpshiken.com](http://www.jpshiken.com) は、《 Arch-301 》を無料でダウンロードするのに最適なサイトです Arch-301日本語受験教科書
- 完璧なSalesforce Arch-301受験記 - 合格スムーズ Arch-301資格認定 | ハイパスレートのArch-301試験参考書 [www.goshiken.com](http://www.goshiken.com) から《 Arch-301 》を検索して、試験資料を無料でダウンロードしてください Arch-301試験
- Arch-301受験対策書 Arch-301試験 Arch-301試験概要 [www.passtest.jp](http://www.passtest.jp) サイトで Arch-301 の最新問題が使える Arch-301オンライン試験
- 完璧なSalesforce Arch-301受験記 - 合格スムーズ Arch-301資格認定 | ハイパスレートのArch-301試験参考書 [www.goshiken.com](http://www.goshiken.com) には無料の[ Arch-301 ]問題集があります Arch-301合格記
- Arch-301受験対策書 Arch-301受験対策書 Arch-301合格記 [www.xhs1991.com](http://www.xhs1991.com) で Arch-301 を検索し、無料でダウンロードしてください Arch-301日本語学習内容
- 正確なArch-301受験記 - 合格スムーズ Arch-301資格認定 | 便利なArch-301試験参考書 Salesforce Certified B2B Solution Architect [www.goshiken.com](http://www.goshiken.com) は、 Arch-301 を無料でダウンロードするのに最適

