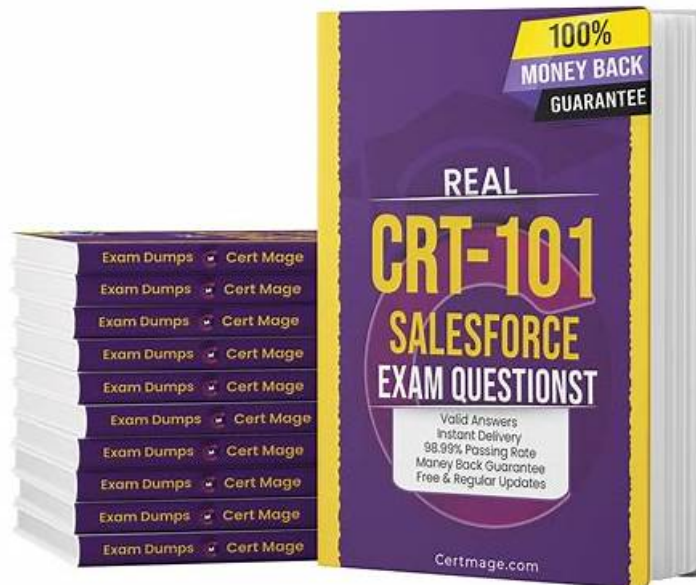


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Salesforce Certification Preparation for Administrator Exam Sample Questions (Q35-Q40):

NEW QUESTION # 35

At Universal Containers, there is a custom field on the Lead named Product Category. Management wants this information to be part of the Opportunity upon lead conversion.

What action should the administrator take to satisfy the request?

- A. Map the lead custom field to the product's product category field.
- **B. Create a custom field on the Opportunity and map the two fields.**
- C. Configure the product categories picklist field on the product.
- D. Create a workflow to update Opportunity fields based on the lead.

Answer: B

Explanation:

To transfer data from a lead custom field to an opportunity field upon lead conversion, an administrator needs to create a custom field on the opportunity object that matches the data type and length of the lead custom field, and then map the two fields using the lead field mapping tool under setup. This will ensure that the value of the product category field on the lead is copied to the corresponding field on the opportunity when the lead is converted. Reference: https://help.salesforce.com/s/articleView?id=sf.leads_customize_map.htm&type=5

NEW QUESTION # 36

The administrator at Cloud Kicks deleted a custom field but realized there is a business unit that still uses the field.

What should an administrator take into consideration when undeleting the field?

- **A. The field history will remain deleted.**
- B. The field needs to be re-added to page Layouts.
- C. The field needs to be restored from the recycle bin.
- D. The field needs to be re-added to reports.

Answer: A

Explanation:

When an administrator deletes a custom field, Salesforce moves it to the deleted fields list for 15 days, during which time it can be undeleted or erased permanently. If the administrator undeletes the field within 15 days, most of its properties and data are restored, except for its field history data, which remains deleted and cannot be recovered. Reference: https://help.salesforce.com/s/articleView?id=sf.custom_field_delete.htm&type=5

NEW QUESTION # 37

You can use cloud scheduler to send meeting invites to contacts or leads or person accounts you don't have visibility to.

- A. True
- **B. False**

Answer: B

Explanation:

You must have at least read access to the contacts, leads and person accounts that you request a meeting with.

NEW QUESTION # 38

You can use Sharing Rules to grant wider access to data. You cannot restrict access below your OWD levels.

- A. False
- **B. True**

Answer: B

NEW QUESTION # 39

Identify the correct statement from the given list.

- A. Lookup fields change the record ownership
- B. Lookup fields can be used to delete an object
- C. Lookup field link two objects
- D. Lookup fields affect security

Answer: C

NEW QUESTION # 40

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