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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

Topic 3	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q56-Q61):

NEW QUESTION # 56
What does the system create automatically when you add a new cost center?

- A. Sort Code
- B. OG/L account
- C. Distribution rule
- D. Dimension

Answer: C

NEW QUESTION # 57
A user is assigned to three user groups and gets the same authorization to A/R invoices at read-only, none and full.
What will be the effective authorization of the user?

- A. The authorization defaults to read-only
- B. The most generous authorization-full
- C. None, since there is an obvious conflict
- D. The first authorization that was assigned

Answer: C

NEW QUESTION # 58
What condition must be fulfilled before the system recommends issuing a level 2 dunning letter?

- A. The open debt exceeds the customer's credit limit.
- B. A level 1 letter has already been issued.
- C. The dunning level of a customer is 2 or higher.
- D. Interest should be defined in the dunning terms.

Answer: B

NEW QUESTION # 59
User-defined values can be added to which type of fields?

- A. All editable fields
- B. All document header fields
- C. Only fields in master data

- D. Only user-defined fields

Answer: A

NEW QUESTION # 60
In a perpetual inventory system, what is the effect of posting an A/P Invoice that is copied from a Goods Receipt PO (GRPO)?
Note: There are 2 correct answers to this question.

- A. Stock value increases.
- B. Vendor's balance increases.
- C. Journal entry reduces cash account.
- D. Allocation account from GRRPO clears.

Answer: B,D

NEW QUESTION # 61
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