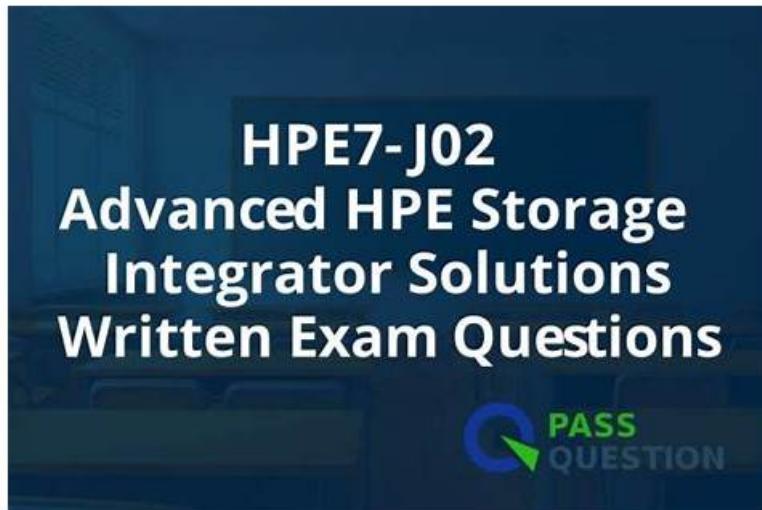


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## HP Advanced HPE Storage Integrator Solutions Written Exam Sample Questions (Q50-Q55):

### NEW QUESTION # 50

A junior engineer doing their first assessment makes the comment that all assessments are basically done "entirely by the assessment tool" and all they must do is start the process in the HPE website.

You caution them that some assessment tools require a manual email by the engineer to HPE to really start the process. Which type of assessments require an email?

- A. Non-HPE
- B. Backup
- C. SAF
- D. CloudPhysics

**Answer: C**

Explanation:

Detailed Explanation:

Rationale for Correct Answer:

The SAF (Storage Assessment Framework) requires engineers to manually email the collected assessment data to HPE for processing. This is different from fully automated tools like CloudPhysics or Backup assessments that integrate directly with portals. This distinction is important for new engineers performing customer assessments.

Distractors:

A: Backup assessments are usually tool-driven (StoreOnce, RMC, etc.) and automated.

C: Non-HPE assessments are outside scope and not part of HPE standard process.

D: CloudPhysics is fully automated and cloud-based - no manual email required.

Key Concept: SAF = requires manual email submission to HPE.

Reference: HPE Internal Assessment and Sizing Tools Guide.

**NEW QUESTION # 51**

A global financial services company is looking to enhance its disaster recovery (DR) capabilities. They operate VMware workloads across multiple data centers and a mix of AWS and Azure cloud workloads. They need a solution that can replicate data with near-zero recovery point objectives (RPOs) and orchestrate rapid recovery of critical applications in case of a site-wide failure.

- A. Zerto
- B. Cohesity
- C. SimpliVity
- D. CommVault

**Answer: A**

Explanation:

Detailed Explanation:

Rationale for Correct Answer:

Zerto, now part of HPE, provides continuous data protection (CDP) with near-zero RPOs and very low RTOs. It supports VMware workloads, as well as hybrid cloud deployments with AWS and Azure. Zerto is specifically designed for disaster recovery orchestration, enabling automated failover, failback, and application-consistent protection across sites and cloud environments.

Distractors:

B (CommVault): Primarily a backup/recovery and data management platform - RPOs are not near-zero.

C (Cohesity): Strong in backup, secondary storage, and ransomware recovery, but not near-zero RPO DR orchestration.

D (SimpliVity): Hyperconverged infrastructure with built-in backup, but not optimized for large-scale multi- cloud DR.

Key Concept: Continuous Data Protection (Zerto) for hybrid/multi-cloud disaster recovery.

Reference: HPE Zerto DR for Hybrid and Multi-cloud Environments.

**NEW QUESTION # 52**

Which statement is correct when enabling port trunking (FC ISL / Ethernet link aggregation)?

- A. For optimal performance, no more than 100 meters of cable length difference is acceptable.
- B. Port Trunking is supported by default on every B-Series FC switch.
- C. The port speed of the trunk ports can be different based on the used switches in the ISL group.
- D. Ports need to belong to the same port group of the switch.

**Answer: D**

Explanation:

Detailed Explanation:

Rationale for Correct Answer:

In B-Series (Brocade) SAN switches, trunking requires that all ports in a trunk group belong to the same port group (same ASIC) and run at the same speed. This ensures frame ordering and load balancing across ISLs.

Distractors:

A: Incorrect - cable length differences must be minimal, but not stated in meters like this.

C: Incorrect - speeds must match across all trunked ports.

D: Trunking requires a license on some Brocade models; not always enabled by default.

Key Concept: Port trunking requires same port group and same speed.  
Reference: HPE B-Series SAN Switch Trunking Best Practices.

### NEW QUESTION # 53

A growing technology company is planning to upgrade its data center infrastructure. Their considerations:

Budget: Predictable monthly payments, no upfront CapEx.

Flexibility: Long-term use, no forced returns.

Ownership: Prefer eventual ownership, spread payments.

Control: Full customization and upgrades.

Which procurement option best meets their needs?

- A. Consumption based
- B. Capital purchase
- **C. Capital lease**
- D. Operating lease

**Answer: C**

Explanation:

Detailed Explanation:

Rationale for Correct Answer:

A Capital Lease (also known as a finance lease) spreads costs over time like OpEx, while giving the customer the ability to own the equipment at the end of the lease term. This matches the desire for predictable payments, eventual ownership, and full control.

Distractors:

A (Consumption model): GreenLake provides OpEx flexibility but does not lead to ownership.

B (Operating lease): Pure rental; equipment must be returned, no ownership.

C (Capital purchase): Requires large upfront payment, which the customer wants to avoid.

Key Concept: Capital Lease = predictable payments + ownership path.

Reference: HPE Financial Services Procurement Options.

### NEW QUESTION # 54

Your customer has just gone through a merger and is consolidating datacenters. They are currently using a mix of manufacturers. They are evaluating whether to consolidate on HPE as their new standard. You are helping them size their new virtualized environment.

What additional information do you need to decide on an assessment tool?

- A. If they are using AWS or Azure public cloud storage
- **B. If they are virtualized on VMware or Hyper-V**
- C. If any equipment has expired support contracts
- D. If they are only purchasing in a CapEx model

**Answer: B**

Explanation:

Detailed Explanation:

Rationale for Correct Answer:

The choice of assessment tool (e.g., HPE CloudPhysics for VMware vs. CloudPhysics.vhdx collector for Hyper-V) depends primarily on the virtualization platform in use. VMware and Hyper-V require different collectors, and this is the deciding factor for tool selection.

Distractors:

A: Public cloud use matters for hybrid sizing but not for tool selection.

C: Expired contracts are unrelated to tool choice.

D: Procurement model (CapEx vs. GreenLake) is separate from sizing assessment.

Key Concept: Assessment tool choice = based on hypervisor platform (VMware vs Hyper-V).

Reference: HPE CloudPhysics Assessment Guide.

### NEW QUESTION # 55

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