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IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Learn Fast: This section of the exam measures the skills of Innovation Analysts and addresses using experimentation, feedback loops, and metrics to learn quickly and adjust product direction effectively.
Topic 2	<ul style="list-style-type: none"> Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.

Topic 3

- **Make an Impact:** This section of the exam measures the skills of Product Owners and emphasizes aligning product initiatives with business outcomes and ensuring that the work done creates measurable impact for the organization.

IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q34-Q39):

NEW QUESTION # 34

Which of the following is a technique used with users or customers to validate understanding of the value and priority of features of a product?

- A. Product roadmap
- B. Value proposition canvas
- C. Empathy map
- **D. \$100 test**

Answer: D

Explanation:

The \$100 test is a prioritization technique where users or customers allocate a hypothetical budget (e.g., \$100) across features, helping validate their perceived value and priority for the product.

NEW QUESTION # 35

The product backlog is:

- **A. a placeholder for pieces of work that may be considered for a product.**
- B. a list of items needed to build the product.
- C. an issue log for every submission.
- D. a prioritized list of requests.

Answer: A

Explanation:

The product backlog is a dynamic placeholder for pieces of work that may be considered for a product, evolving over time as ideas, requirements, and priorities change.

NEW QUESTION # 36

Iteration planning:

- A. is required to complete release planning.
- **B. may evolve through the learn and adapt cycle.**
- C. requires the delivery team to align goals to support the product vision.
- D. demonstrates commitment to the team.

Answer: B

Explanation:

Iteration planning may evolve through the learn and adapt cycle, allowing the team to refine plans based on new insights, feedback, and changing priorities to improve delivery effectiveness.

NEW QUESTION # 37

Who is responsible for tracking the changes to delivery metrics?

- A. Scrum master
- **B. Product owner**

- C. Developer
- D. Product manager

Answer: B

Explanation:

The product owner is responsible for tracking changes to delivery metrics to ensure progress aligns with product goals and to make informed prioritization and planning decisions.

NEW QUESTION # 38

How does a product ownership analysis (POA) practitioner act as an advocate for customers?

- A. Understands that the team are the true arbitrators of value delivery
- B. Assesses and reviews feedback in isolation
- C. Interacts with the emerging product as the customer would
- **D. Ensures the product being built will delight customers by exceeding their expectations of what they'd reasonably expect**

Answer: D

Explanation:

Acting as a customer advocate means ensuring the product not only meets requirements but also delights customers by exceeding their reasonable expectations, thereby maximizing customer satisfaction and product value.

NEW QUESTION # 39

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