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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details

Topic 1	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 2	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 3	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.

SAP Certified Associate - SAP Business One Sample Questions (Q48-Q53):

NEW QUESTION # 48

An A/R invoice was added to the system but an inventory transaction was NOT created.
What could be the reasons?

- A. The invoice is based on a delivery document.
- B. The in-stock quantity of thee items falls below the minimum level.
- C. The items in the invoice are missing the unit of measure group.
- D. The customer has exceeded their credit limit

Answer: A

NEW QUESTION # 49

Which CRM object is designed to give you visibility into your sales pipeline?

- A. Customer 360
- B. Campaign
- C. Opportunity
- D. Activity

Answer: C

NEW QUESTION # 50

Your company manufactures electronic devices.
How would you define a technician employee and a calibration machine in order to plan capacity in the production process?

- A. A technician employee is a resource that impacts product quality, and a calibration machine is a resource used solely for quality control.
- B. A technician employee is a resource with fixed working hours, and a calibration machine is a resource that requires periodic maintenance.
- C. A technician employee is a resource with a variable capacity based on skills and experience, and a calibration machine is a resource with a fixed capacity based on its calibration frequency.
- D. A technician employee is an overhead cost, and a calibration machine is considered a tool in the production process.

Answer: C

NEW QUESTION # 51

How are defined inventory levels (such as minimum inventory requirements) considered when running the Material Requirements Planning (MRP) wizard?

- A. Supply
- B. Demand
- C. Recommendations
- D. Stock on Hand

Answer: A

NEW QUESTION # 52

A manager would like to measure compliance for on-time delivery at a glance.
When the percentage is too low, the manager would like to drill down to view real-time statistics for deliveries, returns, and average time for order fulfillment.
What would you recommend?

- A. An advanced dashboard in his cockpit
- B. A pervasive dashboard with actions to open additional pervasive dashboards
- C. A key performance indicator with an action to open an advanced dashboard

Answer: C

NEW QUESTION # 53

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Question

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