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Salesforce Certified Sharing and Visibility Architect Sample Questions (Q66-Q71):

NEW QUESTION # 66

Universal Containers (UC) implemented Sales Cloud and requested that only certain branch staff trained to sell high risk products can create opportunities for high risk products.

In which two ways can an Architect allow only specific branch staff to sell high risk products?

Choose 2 answers

- A. Configure Price Book Organization wide default to No Access.
- B. Share (High Risk) price book with the trained staff via manual sharing.
- C. Set Price Book Organization Wide Default to View Only and share the price book (High Risk) with the trained staff.
- D. Share (High Risk) price book with the trained staff via sharing rule.

Answer: B,C

Explanation:

Explanation

Price books are a way to store different prices for products that can be added to opportunities. Price books can have different organization-wide defaults (OWD) settings that control the baseline level of access for users. To allow only specific branch staff to sell high risk products, the architect can recommend setting the price book OWD to View Only and sharing the high risk price book with the trained staff via manual sharing or sharing rules. Manual sharing allows the owner or anyone with Full Access to a record to share it with another user or group of users. Sharing rules allow the admin to automatically grant access to records based on certain criteria.

Therefore, the answer A and C are correct and the other options are incorrect.

NEW QUESTION # 67

Customer complaints for bad interactions with a customer support agent are logged as Cases and assigned to a human resources representative. The agent of the complaint should not see the case, but their manager should.

How is this accomplished?

- A. Criteria based Sharing Rule on Case that shares to the Role Manager and above when a custom field Assigned Agent (subject of the complaint) Is not blank,
- B. Case is owned by the subject of the complaint, so their manager in the role hierarchy can access the record. CRED permission are removed on Case so the agent cannot read the case record.
- C. Trigger on Case to lookup and share to the manager of an Assigned Agent custom field (the subject of the complaint) using Apex Managed Sharing.

Answer: C

Explanation:

Explanation

Using a trigger on Case to lookup and share to the manager of an Assigned Agent custom field using Apex Managed Sharing would allow the HR representative to control the visibility of the case based on the subject of the complaint. Criteria-based sharing rules cannot be used to exclude a specific user from seeing a record.

Changing the owner of the case would affect other aspects of data visibility and security.

NEW QUESTION # 68

Sales Operations at Universal Containers (UC) has created Public Report and Dashboard folders for sales managers that report to the VP of sales. Sales Operations currently spends a few hours each month updating users that should have access to edit items in these folders. In which two ways can UC grant access to sales managers to automate access to these Reports and Dashboards folders?

Choose 2 answers

- A. Share the folders with a "Sales Managers" Public Group.
- B. Share the folders with the "VP of Sales" Role and Subordinates.
- C. Share the folders with the "Sales Managers" Queue.
- D. Share the folders lowest roles in the role hierarchy, Superiors will get access automatically.

Answer: A,B

Explanation:

Explanation

Sharing the folders with the "VP of Sales" Role and Subordinates and sharing the folders with a "Sales Managers" Public Group are two ways that UC can grant access to sales managers to automate access to these Reports and Dashboards folders. Folder sharing allows users to share reports and dashboards with other users based on roles, subordinates, public groups, or individual users.

Option A is incorrect, since sharing the folders with lowest roles in the role hierarchy would not give access to superiors automatically, but only to subordinates. Option C is incorrect, since sharing the folders with a queue is not possible.

NEW QUESTION # 69

Users at Universal Containers are complaining that a field has disappeared from the Account page after deploying its latest project. The page layout has not changes with this deployment.

How should the admin troubleshoot this issue?

- A. Log in as user and check several Accounts to isolate the problem records.
- B. View Field Accessibility in the Object Manager
- C. Review change to Account record types.
- D. Run a Who Sees What report, filtering on Account.

Answer: B

Explanation:

Explanation

The best way to troubleshoot this issue is to view Field Accessibility in the Object Manager. This will allow the admin to see how the field-level security settings affect the visibility of the field for different profiles and record types. The other options are not helpful, because:

Reviewing changes to Account record types will not show why a field has disappeared from the Account page, unless the field is dependent on a record type that has been deactivated or modified.

Logging in as user and checking several Accounts will not isolate the problem records, because the issue is related to field visibility, not record access.

Running a Who Sees What report will not help, because this report only shows how sharing settings affect record access, not field visibility.

NEW QUESTION # 70

Which two reasons should the Architect consider regarding the use of Apex Sharing Reasons?

Choose 2 answers

- Answer: B,D**

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