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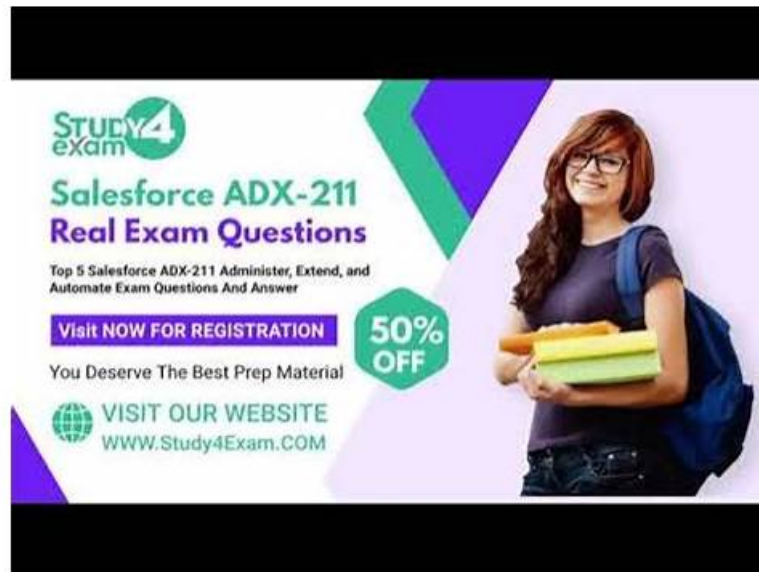
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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q139-Q144):

NEW QUESTION # 139
An administrator at Universal Containers has been asked to configure product schedules.
What should the administrator consider before enabling this feature?

- A. Line Item Schedule is unavailable In Process Builder and Workflow.
- B. To remove o product schedule completely, remove It from the standard price book.
- C. Customizable product schedule page layouts cannot be modified.

- D. The Product Schedule is unavailable in Process Builder and Flow.

Answer: A

Explanation:
Product schedules allow users to track revenue or quantity over time for products in opportunities or orders by creating schedules manually or automatically based on predefined criteria such as start date, end date, frequency etc. However, product schedules have some limitations that administrators should consider before enabling this feature. One of these limitations is that line item schedules are unavailable in Process Builder and Workflow rules; only revenue schedules are available. Reference: https://help.salesforce.com/s/articleView?id=sf.products_schedules_def.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.products_schedules_considerations.htm&type=5

NEW QUESTION # 140
Ursa Major Solar's administrator has configured multiple record-triggered flows to run before or after the record is saved on the Account object.
What should the administrator consider when a record-triggered flow executes first?

- A. Assign the highest priority to the record-triggered flow which should execute first.
- B. The flow with the longest execution time will execute first.
- C. The flow with the shortest execution time will execute first.
- D. The order in which those flows are executed is not guaranteed.

Answer: D

NEW QUESTION # 141
The administrator at Universal Containers has been asked to create an account management dashboard displaying opportunities and activities for each of its top five clients.
Which dashboard feature should the Administrator use to meet this requirement?

- A. Dashboard Filter
- B. Matrix reports on a dashboard
- C. Dynamic dashboard
- D. Joined reports on a dashboard

Answer: C

NEW QUESTION # 142
AW Computing it running a special bundle deal on monitors and keyboards. Normally, discounts need VP approval, but this special bundle is pre-approved.
What should the administrator recommend for these requirements?

- A. Implement CPQ.
- B. Enable Subscriptions.
- C. Remove the approval process.
- D. Create a separate price book.

Answer: A

Explanation:
A price book is a list of products and their prices for a specific segment of customers or market. By creating a separate price book for the special bundle deal on monitors and keyboards, AW Computing can offer different prices for these products without affecting their standard prices or requiring VP approval. The price book can also specify which products are included in the bundle and which are not. Reference: https://help.salesforce.com/s/articleView?id=sf.products_pricebooks_def.htm&type=5

NEW QUESTION # 143
The accounting team at Universal Containers is looking to roll out two new custom objects: a parent Invoice object and a child

Payment object. Whenever a Payment record is created, the Invoice object should be updated to reflect the current outstanding value of the Invoice.

What should the administrator do to build this functionality?

- A. Create a master-detail relationship on the Payment and a workflow cross object field update.
- B. Create a master-detail relationship on the Payment with a Roll-up Summary field on the Invoice.
- C. Create a lookup-relationship on the Payment and a workflow cross object field update.
- D. Create a lookup-relationship on the Payment with a Roll-up Summary field on the Invoice.

Answer: A

NEW QUESTION # 144

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