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## CIPS Ethical and Responsible Sourcing Sample Questions (Q186-Q191):

### NEW QUESTION # 186

Tracey Collum is a procurement professional and married to Nick Collum. Tracey has been leading a tender for a new radar system, where four suppliers have submitted their bids. After the bids were received, Nick joined one of the suppliers (Supplier X) as the project director for radar systems. Nick has asked Tracey to award the contract to Supplier X. What should Tracey do?

- A. Award the contract to Supplier X because Tracey can ask for a better price because they are married
- B. Award the contract to Supplier X because Nick will be promoted if Supplier X wins the contract
- C. Ask to be removed from the tender due to a conflict of interest and complete a conflict of interest form

- D. Remove Supplier X from the tender due to a conflict of interest and continue with the tender

**Answer: C**

Explanation:

To maintain integrity and avoid conflicts of interest, Tracey should declare the conflict and remove herself from the tender process. Ethical sourcing practices emphasize transparency and fairness, which prevent potential biases and maintain trust within procurement processes.

#### NEW QUESTION # 187

What are the risks of outsourcing?

- \* Loss of control of a project
- \* Loss of assets
- \* Loss of future business opportunities
- \* Loss of private information

- A. 1 and 2 only
- **B. 1 and 4 only**
- C. 2 and 3 only
- D. 3 and 4 only

**Answer: B**

Explanation:

Outsourcing can lead to a loss of control over certain aspects of a project, as the organization relies on external parties to deliver services or products. Additionally, sharing sensitive information with third-party vendors increases the risk of data breaches or loss of private information. While there may be concerns about assets or future business opportunities, the primary risks in outsourcing relate to control and information security.

Reference:

CIPS Level 4 Diploma in Procurement and Supply, L4M4 Study Guide, Section 3.2: Risks Associated with Outsourcing

#### NEW QUESTION # 188

Amnesty International, Oxfam and CIPS are examples of what type of organisation?

- **A. not-for-profit**
- B. limited liability
- C. public limited companies
- D. partnerships

**Answer: A**

Explanation:

These are 'not-for-profit' organisations. You don't need to know much on not-for-profit procurement for this exam. Just that procurement can be regulated in this sector by bodies such as Charities Commission.

#### NEW QUESTION # 189

What is a risk of pre-warning a supplier that you will conduct an audit of their facilities?

- A. they will not be able to make that time and date
- B. they will not perform regular duties that day
- C. they will not achieve KPIs
- **D. they may coach staff in what to say**

**Answer: D**

#### NEW QUESTION # 190

The use of Incoterms will eliminate all risks involved in international trade transactions. Is this statement true?

- A. Yes, they are popular because all risks are avoided
- **B. No, they can reduce risks but will not eliminate them**
- C. Yes, they eliminate all the risks of buying from an overseas supplier
- D. No, they will only provide assurance about the quality of goods

**Answer: B**

Explanation:

Incoterms clarify responsibilities between buyers and sellers, reducing certain risks but not eliminating them entirely. Responsible sourcing requires recognising that Incoterms are only part of risk management in international trade, and other factors, such as supplier reliability and quality, must be considered.

## NEW QUESTION # 191

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