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The Pass4SureQuiz is committed to ace the Salesforce-Associate exam preparation and success journey successfully in a short time period. To achieve this objective the Pass4SureQuiz is offering Salesforce Certified Associate (Salesforce-Associate) practice test questions with high-in-demand features. The main objective of Pass4SureQuiz Salesforce Salesforce-Associate Practice Test questions features to assist the Salesforce-Associate exam candidates with quick and complete Salesforce Salesforce-Associate exam preparation.

Salesforce-Associate Certification Exam is designed for professionals who are new to the Salesforce platform. It is an entry-level certification that tests the candidate's knowledge of the fundamentals of Salesforce. Salesforce-Associate exam covers topics such as Salesforce basics, data modeling, security, and automation. Salesforce Certified Associate certification is ideal for professionals who are looking to start a career in Salesforce and want to validate their skills and knowledge.

Salesforce Certified Associate certification is ideal for individuals who want to start a career in Salesforce or those who want to enhance their existing skills. It is also beneficial for businesses that use Salesforce as it ensures that their employees have the necessary knowledge and skills to use the platform effectively. Salesforce Certified Associate certification is recognized globally and can help individuals stand out in the job market.

Salesforce Salesforce-Associate Certification Exam, also known as the Salesforce Certified Associate Exam, is designed for professionals who want to demonstrate their expertise in the Salesforce platform. Salesforce-Associate exam is an entry-level certification that is perfect for individuals who are new to Salesforce and want to validate their knowledge and skills in the platform. Passing Salesforce-Associate exam is a great way to kickstart your career in the Salesforce ecosystem.

## Salesforce Certified Associate Sample Questions (Q68-Q73):

### NEW QUESTION # 68

Get Cloudy Consulting (GCC) wants to ensure the Annual Revenue field is a positive amount and does not exceed \$100. What should GCC use to ensure opportunities meet these standards?

- A. Assignment Rules
- **B. Validation Rules**
- C. Default Values

### Answer: B

Explanation:

Validation rules are what GCC should use to ensure that opportunities meet the standards for the Annual Revenue field. Validation rules are a type of metadata that define a condition and an error message to display when the condition is not met. Validation rules can be used to enforce data quality and integrity by preventing users from saving records that do not meet the specified criteria. For example, a validation rule could be set up on the Opportunity object to check that the Annual Revenue field is a positive amount and does not exceed

\$100. Assignment rules are a type of metadata that define how records are assigned to users or queues based on certain criteria. Assignment rules can be used to automate business processes by distributing records to the appropriate owners or teams. For example, an assignment rule could be set up on the Lead object to assign leads to sales reps based on their territory. Default values are a type of metadata that define a value that is automatically populated in a field when a new record is created, unless the user enters a different value.

Default values can be used to save time and ensure data consistency by prefilling fields with common or expected values. For example, a default value could be set up on the Lead Source field to indicate the most frequent source of leads, such as Web or Phone.

### NEW QUESTION # 69

How should a Salesforce associate ensure a dashboard has the most current data?

- A. By refreshing the browser
- **B. By clicking refresh**
- C. By opening the dashboard

### Answer: B

### NEW QUESTION # 70

A Salesforce associate wants to filter a Lead report by a secondary industry field.

Who would the associate typically work with to get a new field added in their Salesforce org?

- A. Salesforce Technical Architect
- B. Salesforce Developer
- **C. Salesforce Administrator**

### Answer: C

Explanation:

The person that the associate would typically work with to get a new field added in their Salesforce org is a Salesforce Administrator. A Salesforce Administrator is someone who configures and manages the Salesforce platform for their organization. They can create and customize objects, fields, layouts, reports, dashboards, and other features to meet the specific needs of their users

### NEW QUESTION # 71

A marketing manager wants to make the Reason Lost field required on the opportunity when he stage is changed to Closed Lost. What should the salesforce associate do to enforce this requirement?

- A. Make the field universally required.

- B. Make the field required on the page layout.
- C. Create a validation rule on the Opportunity object.

**Answer: C**

Explanation:

A validation rule on the Opportunity object is the best way to enforce the requirement that the Reason Lost field is required when the stage is changed to Closed Lost. A validation rule can specify a condition and an error message to display when the condition is not met. For example, the condition could be AND (ISPICKVAL(StageName, "Closed Lost"), ISBLANK(Reason\_Lost\_\_c)) and the error message could be

"Please enter a reason for losing the opportunity." Making the field required on the page layout or universally required would not work, because the field should only be required when the stage is changed to Closed Lost, not for other stages.

**NEW QUESTION # 72**

An employee at Get Cloudy Consulting recently changed their name. They received a new email address. Where should these changes be updated?

- A. Contact Record page
- B. User Record page from Setup
- C. User Profile page

**Answer: B**

Explanation:

Explanation

The place where the employee should update their name and email address changes is the User Record page from Setup. The User Record page is where the employee can view and edit their personal information, such as name, email, username, alias, and profile. The employee can access the User Record page by clicking on their profile icon and then clicking Settings. Then, they can click on Personal Information under My Personal Information and edit their name and email address. The User Profile page is where the employee can view and edit their profile picture, about me, title, and contact information, but not their name and email address. The Contact Record page is where the employee can view and edit their contact details, such as phone, address, and social media accounts, but not their name and email address.

**NEW QUESTION # 73**

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