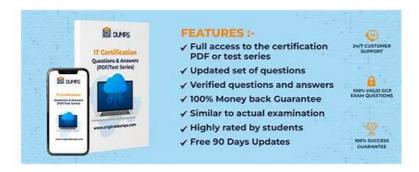# 100% Pass 2025 SAP C-TB120-2504: High-quality Latest SAP Certified Associate - SAP Business One Exam Notes

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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 2	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 3	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.

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The C-TB120-2504 exam requires the candidates to have thorough understanding on the syllabus contents as well as practical exposure of various concepts of certification. Obviously such a syllabus demands comprehensive studies and experience. If you are lack of these skills, you should find our C-TB120-2504 study questions to help you equip yourself well. As long as you study with our C-TB120-2504 practice engine, you will find they can help you get the best percentage on your way to success.

SAP Certified Associate - SAP Business One Sample Questions (Q59-Q64):

NEW QUESTION # 59
In the customer's business process, the sales manager needs to be informed of any discount over 5%. Any discount over 10% requires sign-off by a Vice President (VP).
How can you set this up?

- A. Define an approval process with two stages, one for the sales manager and one for the VP
- B. Set up a standard alert for the sales manager and define an approval process for the VP sign-off
- C. Set up a user alert with a query for the two conditions, and specify the sales manager and the VP as recipients.
- D. Define an approval process with two conditions (5% and 10%) and include the sales manager and the VP as approvers.

Answer: D

NEW QUESTION # 60
Which transaction would cause an increase to the balance of a revenue account?

- A. Incoming payment
- B. A/R invoice
- C. Capitalization
- D. A/R credit memo

Answer: B

NEW QUESTION # 61
A user was assigned data ownership authorizations as shown in the attached screenshot.
What will this user be able to do? Note: There are 2 correct answers to this question.

- A. View and update invoices owned by this user's manager.
- B. View invoices owned by employees who report directly to this user.
- C. View and update invoices owned by employees who report directly to this user.
- D. View invoices owned by this user's manager.

Answer: C,D

NEW QUESTION # 62
Your company manufactures electronic devices.
How would you define a technician employee and a calibration machine in order to plan capacity in the production process?

- A. A technician employee is a resource with fixed working hours, and a calibration machine is a resource that requires periodic maintenance.
- B. A technician employee is a resource that impacts product quality, and a calibration machine is a resource used solely for quality control.
- C. A technician employee is an overhead cost, and a calibration machine is considered a tool in the production process.
- D. A technician employee is a resource with a variable capacity based on skills and experience, and a calibration machine is a resource with a fixed capacity based on its calibration frequency.

Answer: D

NEW QUESTION # 63
What tools are available to personalize documents by hiding or showing standard fields? Note: There are 2 correct answers to this question.

- A. Edit Form UI
- B. Form Settings

- C. Document Settings
- D. User-defined values

Answer: A,B

NEW QUESTION # 64

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