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The management process is defined by

- a. planning
- b. Controllings
- c. Decision making
- d. All of the above
- e. None of the above - ANSWER - d. all of the above

The org. that controls the certification of management accountants is the

- a. FASB
- b. SEC
- c. IMA
- d. AICPA
- e. None of the above - ANSWER - c. IMA

One of the differences between managerial and financial accounting is

- a. Financial management is oriented towards internal users
- b. Managerial accounting has to follow GAAS
- c. Managerial accounting is oriented towards external users
- d. Financial accounting has to follow GAAP
- e. None of the above - ANSWER - d. Financial accounting has to follow GAAP

Which of the following products would most likely use job-order costing instead of process costing?

- a. Motor oil
- b. Ice Cream
- c. Mass-produced furniture
- d. Custom race cars
- e. None of the above - ANSWER - d. custom race cars

A management accountant must "Perform their professional duties in accordance with relevant laws, regulations and technical standards." Under the Standards for Ethical conduct, this falls under the category of

- a. competence
- b. Confidentiality

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Saylor BUS105 Exam Syllabus Topics:

Topic	Details
Topic 1	Statement of Cash Flows: This section of the exam measures the skills of business managers and covers the preparation and interpretation of cash flow statements. It explains how to track cash inflows and outflows from operating, investing, and financing activities.
Topic 2	Variance Analysis: This section of the exam measures the skills of business managers and covers the comparison of budgeted versus actual results. It includes analyzing variances in costs and revenues and interpreting these variances to understand business performance.
Topic 3	Using Managerial Accounting: Trends and Ratios: This section of the exam measures the skills of accounting analysts and covers the use of trend analysis and financial ratios. It focuses on evaluating business health and operational efficiency through key accounting indicators.
Topic 4	Cost-Volume-Profit Analysis: This section of the exam measures the skills of accounting analysts and covers the relationship between cost, volume, and profit. It involves analyzing break-even points, contribution margins, and target income levels to support financial decision-making.
Topic 5	Performance Evaluation: This section of the exam measures the skills of accounting analysts and covers the use of accounting data to assess departmental and managerial performance. It introduces responsibility accounting and the use of performance metrics like ROI and residual income.

Saylor Managerial Accounting (SAYA-0009) Exam Sample Questions (Q47-Q52):

NEW QUESTION # 47

Bethel Bakery manufactures frosted sugar cookies. They maintain separate work-in-process accounts for their blending, cutting, baking, decorating, and packaging departments. Which costing method is Bethel Bakery most likely using?

- A. Departmental costing
- B. Activity-based costing
- C. Process costing
- D. Job costing

Answer: C

NEW QUESTION # 48

This is select financial statement data for Binks Corporation. What is the inventory turnover ratio for year 2?



	Year 1	Year 2
Sales	\$2,100,000	\$2,500,000
Cost of Goods Sold	\$1,500,000	\$1,800,000
Gross Profit	\$600,000	\$700,000
Ending Inventory, year 1	300,000	350,000
Ending Inventory, year 2	350,000	400,000

- A. 7.2
- B. 4.4
- C. 2.3
- D. 4.7

Answer: D

NEW QUESTION # 49

The manager of Ladron Candies is deciding whether or not to invest in new equipment with a purchase price of \$10,500 and a required rate of return of 7%. Given this calculation of the present value of cash inflows and outflows for the next three years, what should he decide, based on the internal rate of return?

	6%	7%	8%
Present value of purchase price	\$ (10,500)	\$ (10,500)	\$ (10,500)
Present value of labor savings	10,692.04	10,497.28	10,308.40
Net present value	192.04	(2.72)	(191.60)

- A. Accept the investment, because the internal rate of return is approximately 7%, which equals the required rate of return.
- B. Reject the investment, because the internal rate of return cannot be determined with the information given.
- C. Accept the investment, because the internal rate of return is approximately 6% and results in a profit after three years.
- D. Reject the investment, because the internal rate of return is approximately 7% and results in a loss after three years.

Answer: A

NEW QUESTION # 50

Ladron Candies is analyzing sales and production data for the holiday boxes they produced last year. The company expected to use 2 pounds of direct materials to produce one box of specialty candy at a cost of \$3.00 per pound. Invoices show the company purchased 1,650,000 pounds of direct materials at \$2.90 per pound and used 1,580,000 pounds in production. They sold 800,000 boxes of candy to retailers. What is the materials quantity variance?

- A. \$(165,000) favorable materials quantity variance
- B. \$(60,000) unfavorable materials quantity variance
- C. \$(165,000) unfavorable materials quantity variance
- D. \$(60,000) favorable materials quantity variance

Answer: D

NEW QUESTION # 51

SJ Candles subscribes to a management theory known as management by exception. Which of the following best describes a situation where management by exception would be applied?

- A. There is a \$26,000 unfavorable labor rate variance that is 1% higher than their threshold for investigating variances
- B. Tax savings resulted in an unplanned 25% increase to net income in year 2
- C. Management is faced with an ethical issue regarding a decision about investing in long-term assets
- D. There are significant activities occurring outside of the relevant range which require additional analysis

Answer: A

NEW QUESTION # 52

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