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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details

Topic 1	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 2	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 3	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q35-Q40):

NEW QUESTION # 35
You resell office supplies. You want to buy pens in boxes of 20 units and sell each pen separately.
What should you define in the system to enable this process?

- A. Define an order multiple of 20 for the pen in the item master data.
- B. Define the pen as a sales item and the box of pens as a purchase item.
- C. Define a factor of 20 for the box of pens in the item master data.
- D. Define a purchase unit of measure for the box of pens and a sales unit of measure for a single pen.

Answer: D

NEW QUESTION # 36
Your customer wants to calculate the amount of paper wrap needed for an item, based on the volume of the item. This amount should be available in the delivery document.
You recommend adding a user-defined field with user-defined values.
How should the UDF/UDV be implemented?

- A. In the document header plus a query triggered by selection of the item code and customer code.
- B. In the document row plus a query triggered by selection of the volume and item code.
- C. In the document header with a query triggered by selection of the volume and item code.
- D. In the document row with a query triggered by selection of the item code and customer code.

Answer: B

NEW QUESTION # 37

You placed a Purchase Order with your vendor. The vendor supplied all items except for one that is out of circulation. You copy all other items from the Purchase Order to the Goods Receipt PO.

What can you do with the Purchase Order?

- A. Close the Purchase Order.
- B. Cancel the Purchase Order and create a new one.
- C. Delete the Purchase Order.
- D. Copy the missing item from the Purchase Order to a Return document.

Answer: A

NEW QUESTION # 38

Which of the following can influence the security level of a transaction in the Cash Flow report?

- A. The due date of the transaction
- B. The amount of the transaction
- C. The payment terms of the transaction
- D. The transaction type (origin)

Answer: D

NEW QUESTION # 39

Your customer offers promotion codes to certain customers. You define a user-defined table to hold the promotion code information.
The marketing director needs to maintain and update the table using an easy to find menu in the system.
What do you recommend?

- A. User-defined Object
- B. User-defined Values
- C. User-defined Field

Answer: A

NEW QUESTION # 40

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