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CISI Investment Funds in Canada (IFC) Exam Sample Questions (Q440-Q445):

NEW QUESTION # 440
Which security is most likely to provide a capital gain if held to maturity?

- A. A government bond bought at a premium
- B. Cumulative preferred shares bought at par value
- C. A corporate bond bought at a discount
- D. Common shares of a mature company

Answer: C

Explanation:
A corporate bond bought at a discount will provide a capital gain at maturity, as the investor receives the par value, which is higher than the purchase price. The feedback from the document states:
"Bond prices are quoted using an index with a base value of 100. A bond trading at 100 is said to be trading at face value, or par. A bond trading below par, say at a price of 98, is said to be trading at a discount... So if you buy a bond at a discount, at maturity, you

will receive the par or face value. The difference between the discounted price and the par value received at maturity is considered a capital gain." Reference: Chapter 7 - Types of Investment Products and How They Are TradedLearning Domain:
Understanding Investment Products and Portfolios

NEW QUESTION # 441
When comparing mutual funds, what information would help a Dealing Representative determine a suitable mutual fund for a client?

- A. Comparing historical rates of return between different types of mutual funds.
- B. Assessing historical differences in the rate of return per unit of risk of similar mutual funds.
- C. The rights a client has if there is a desire to cancel the purchased mutual fund.
- D. Referencing the fund code for each mutual fund that is being compared.

Answer: B

Explanation:
B is correct because assessing historical differences in the rate of return per unit of risk of similar mutual funds helps a Dealing Representative to compare the performance and risk-adjusted returns of different mutual funds and select the most suitable one for a client's risk tolerance and investment objectives.
Comparing historical rates of return between different types of mutual funds (A) does not account for the risk involved in each type of fund. Referencing the fund code for each mutual fund that is being compared does not provide any information about the fund's characteristics, features, or suitability. The rights a client has if there is a desire to cancel the purchased mutual fund (D) are not relevant for determining a suitable mutual fund for a client.

NEW QUESTION # 442
Recently interest rates have gone up. Your customer, Mr. Corelli, has asked you how this will affect the value of his mortgage fund.
What is the best response to give to Mr. Corelli?

- A. The mortgage fund will not be affected because the rise in interest rates will affect only new mortgages
- B. The mortgage fund will not be affected because mortgages do not react to changes in interest rates the way bonds do
- C. The value of the mortgage fund should go up because mortgages will now be earning higher interest
- D. The value of the mortgage fund will go down because new mortgages will pay higher interest than those in the fund

Answer: D

Explanation:
Fixed-income securities, including mortgage funds, decrease in value when interest rates rise because existing mortgages with lower rates become less attractive compared to new, higher-yielding mortgages. The feedback from the document states:
"Fixed-income securities move in the opposite direction to market interest rates... Let's assume you are the fund manager for a mortgage mutual fund, which has mortgages paying 5%. If mortgage rates suddenly increase to 6%, only the interest rates on newly negotiated mortgages would increase... The investor would not pay you par for a 5% rate. If you wished to sell the mortgages, then you would have to lower your price until the price paid-given the 5% fixed payments to be made-results in a return to the buyer of 6%, the
'going rate' on mortgages. In other words, the market value of your par value mortgages must fall." Reference: Chapter 11 - Conservative Mutual Fund ProductsLearning Domain: Analysis of Mutual Funds

NEW QUESTION # 443
The Mutual Fund Dealers Association of Canada (MFDA) has strict rules concerning conflicts of interest.
Which of the following is TRUE?

- A. Borrowing money from a client will always be acceptable provided there is a written contract detailing the nature of the agreement.
- B. Gifts and benefits may be provided to a client if your employer is aware of the benefits and has given approval.
- C. Activities that do not relate specifically to your employer need not be reported.
- D. Only actual conflicts must be reported to your employer. Potential conflicts need not be reported because they have not happened yet.

Answer: B

Explanation:
Gifts and benefits may be provided to a client if your employer is aware of the benefits and has given approval. This is one of the rules concerning conflicts of interest set by the MFDA. A conflict of interest is a situation where a person's personal interests conflict with their professional obligations or duties. Gifts and benefits may create a conflict of interest if they influence or appear to influence the person's judgment or actions. Therefore, the MFDA requires that any gifts and benefits given or received by a mutual fund dealer or its representatives must be disclosed to and approved by the dealer, and must not compromise or appear to compromise the dealer's or representative's integrity or objectivity. References: MFDA Bulletin #0756-P - Conflicts of Interest

NEW QUESTION # 444
Winter is a Dealing Representative with Top Tier Investing, a mutual fund dealer and member of the Mutual Fund Dealers Association of Canada (MFDA). Which of the following statements about Winter's suitability obligation is CORRECT?
Winter is required to make a suitability determination every time:
i) she makes a recommendation to a client
ii) a client's investment returns decline.
iii) she opens a new client account
iv) the markets fluctuate.

- A. ii and iii
- B. iii and iv
- C. i and ii
- D. i and iii

Answer: D

Explanation:
According to the MFDA Rules, a Dealing Representative is required to make a suitability determination every time:
* The Dealing Representative makes a recommendation to a client;
* The Dealing Representative accepts a trade instruction from a client;
* The Dealing Representative opens a new account for a client or changes the account type;
* The Dealing Representative becomes aware of a material change in the client's KYC information;
* Securities are transferred or re-registered into the client's account; or
* There has been a change in the Approved Person responsible for the client's account2 A suitability determination is the process of ensuring that any investment action taken for a client is suitable for the client based on their KYC information, such as investment objectives, risk tolerance, time horizon, financial situation, and investment knowledge. A suitability determination also requires putting the client's interests first and disclosing any material factors involved in the investment action2 Therefore, Winter is required to make a suitability determination every time she makes a recommendation to a client (i) or she opens a new client account (iii). She is not required to make a suitability determination every time a client's investment returns decline (ii) or the markets fluctuate (iv), unless these events trigger a material change in the client's KYC information or affect the suitability of the client's portfolio.
1: MSN-0069 | MFDA 2 (Know-Your-Client (KYC) and Suitability)

NEW QUESTION # 445
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