

100% Pass Quiz 2025 SAP - C_C4H47_2503 Cert Exam



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SAP C_C4H47_2503 Exam Syllabus Topics:

Topic	Details
Topic 1	• Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.
Topic 2	• Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here.
Topic 3	• Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.
Topic 4	• SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.
Topic 5	• Leads and Opportunity Management: This section of the exam measures the skills of a Sales Executive and evaluates knowledge of working with leads and opportunities. It also includes using the pipeline and forecast tracker to monitor and manage sales performance throughout the sales cycle.

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Quiz Fantastic SAP - C_C4H47_2503 - SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Cert Exam

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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q58-Q63):

NEW QUESTION # 58

Which of the following are valid Functions that can be assigned to Organizational Units?

Note: There are 3 correct answers to this question.

- **A. Sales Organization**
- B. Division
- **C. Sales Office**
- D. Distribution Channel
- **E. Company**

Answer: A,C,E

NEW QUESTION # 59

When performing mobile administration, what setting should an Administrator configure in order to change the arrangement of fields that should appear in every contact card on the Contacts page?

- A. Create
- B. Header
- C. Tabs
- **D. List**

Answer: D

NEW QUESTION # 60

Which GenAI (Generative AI) capabilities are available in SAP Sales Cloud Version 2?

Note: There are 3 correct answers to this question.

- **A. Survey Trend Summary**
- B. Lead Booster
- **C. Lead Intelligence**
- **D. Account Synopsis**
- E. Product Recommendation

Answer: A,C,D

NEW QUESTION # 61

The customer you are currently supporting has recently bought the license for SAP Sales Cloud Version 2.

How can you help them start the procedure for the system provisioning?

- **A. By following the Onboarding Guide on the SAP Help Portal**
- B. By raising a Support Ticket
- C. By asking for support from product development
- D. By requesting admin access to their tenant

Answer: A

NEW QUESTION # 62

What are the key use cases for MS Teams integration in SAP Sales Cloud Version 2?

Note: There are 3 correct answers to this question.

- A. Share Workspaces and Deal Room
- B. Create Appointments with MS Teams collaboration
- C. Make outbound calls
- D. Share Library
- E. Create Tasks with MS Teams collaboration

Answer: A,B,E

NEW QUESTION # 63

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