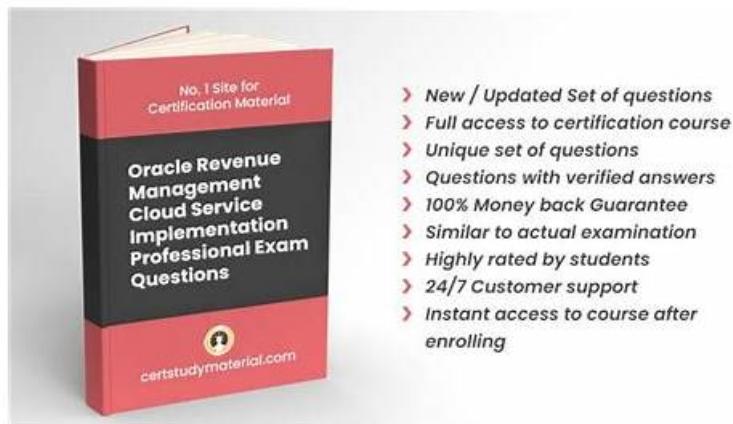


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Oracle 1Z0-1059-24 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Configuring and Managing Standalone Selling Prices: This domain tests the knowledge of Pricing Analysts and Revenue Managers in managing standalone selling prices and related configurations. It includes setting up pricing models and ensuring compliance with revenue recognition standards.
Topic 2	<ul style="list-style-type: none">Revenue Management Overview: This section of the exam measures the skills of Revenue Analysts and Financial Consultants in understanding key revenue principles, including the new revenue recognition guidance under ASC 606 and IFRS 15. It also covers the integration of Oracle Revenue Management with other financial systems to ensure seamless operations.
Topic 3	<ul style="list-style-type: none">Configuring Revenue Management: This section evaluates the expertise of Implementation Specialists and System Administrators in setting up the Oracle Revenue Management application. It focuses on configuring system parameters and ensuring that the application aligns with business requirements for effective revenue management.
Topic 4	<ul style="list-style-type: none">Using Revenue Management Reporting: This section evaluates the expertise of Business Intelligence Analysts and Reporting Specialists in creating OTBI reporting objects and understanding Oracle-delivered reports. It focuses on leveraging reporting tools to analyze revenue data and support decision-making processes.
Topic 5	<ul style="list-style-type: none">Managing Revenue Contracts: This section measures the skills of Contract Managers and ERP Specialists in handling customer contracts, performance obligations, and contract maintenance. It also covers loading data into the application using FBDI templates, processing customer contract source documents, analyzing accounting entries, and navigating the Revenue Management user interface.

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Oracle Revenue Management Cloud Service 2024 Implementation Professional Sample Questions (Q62-Q67):

NEW QUESTION # 62

Which three statements describe how Revenue Management creates accounting contracts to meet the new ASC 606 / IFRS 15 revenue recognition standards?

- A. by only creating contracts that are source system specific
- B. by identifying and creating one or more performance obligations for a given accounting contract
- C. by grouping source document lines into contracts for each identified customer
- D. by restricting users from excluding contract lines
- E. by allowing manual allocation of Total Transaction Price across performance obligations
- F. by calculating Total Transaction Price for contracts

Answer: A,C,E

NEW QUESTION # 63

If the Contract Identification Rules that you defined for your customer did not group the source data into customer as expected, how would you resolve the issue?

- A. Delete the performance obligations from the relevant contracts through the Manage Customer Contracts UI.
- B. Run the Discard Customer Contracts program for the relevant contracts, define a new, higher-priority Contract Identification Rule, and run The Identify Customer Contracts program again.
- C. Delete Contracts from the Manage Customer Contracts UI.
- D. Delete the source data that was imported into Revenue Management and import new source data.
- E. Run the Discard Customer Contracts program for the relevant contracts and run the Identify Customer contracts program again.

Answer: B

NEW QUESTION # 64

When is it required to populate the number of periods and percentage of revenue (seen in the image below) while defining a revenue scheduling rule?



- A. when it is a business requirement

- B. when the Type is Fixed or Variable
- C. when Context Values are populated
- D. when the Deferred Revenue box is checked

Answer: B

NEW QUESTION # 65

Which setup component Is NOT connected to a Revenue Price Profile?

- A. Pricing Dimension Segments
- B. Items
- C. Contract Identification Rules
- D. Source Document Types

Answer: D

NEW QUESTION # 66

The contract Promised Details tabs includes Selling Amount, Allocated Amount, Revenue Recognized, and Bill.....

What is the difference between Selling Amount and Allocated Amount?

- A. The Selling Amount is calculated based on Standalone Selling Prices and is used to tie back to your SSP upload or calculation. The Allocated Amount is based on the Billed amount and is ultimately used for the Revenue Recognition amount.
- B. The Selling Amount is calculated based on the source document sales lines amount and is used for the Revenue Recognition amount. The Allocated Amount is based on the Billed Amount and Is used to tie back to your Billing source document upload.
- C. The Selling Amount is calculated based on Standalone Selling Prices and is used for the Revenue Recognition amount. The Allocated Amount is based on the source document sales lines amounts and is ultimately used to tie back to your source document upload.
- D. The Selling Amount is calculated based on the source document sales lines amounts and is used to tie back to your source document upload. The Allocated Amount is based on Standalone Selling Price and is ultimately used for the Revenue Recognition amount.

Answer: D

NEW QUESTION # 67

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