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HP Selling HPE Aruba Networking Solutions Sample Questions (Q27-Q32):

NEW QUESTION # 27

Your customer wants to move to a distributed data center architecture but has budget constraints this year. Which migration approach should you recommend?

- A. Install two switches that support the distributed data center architecture at the data center edge and route all traffic through those switches.
- B. Recommend the customer manage the existing third-party switches with HPE Aruba Networking Central.
- C. Postpone the migration until the organization has the budget to replace all the ToR switches at one time.
- D. Replace the ToR switches in one rack at a time and gain the benefits of improved security in each updated rack.

Answer: D

Explanation:

The correct answer is D because Aruba's recommended approach for data center modernization is incremental adoption-upgrading ToR (Top-of-Rack) switches rack by rack. This allows organizations with budget constraints to gradually gain the benefits of Aruba's distributed architecture, including Zero Trust segmentation, automation, and enhanced security, without requiring a full data center refresh at once. Each rack upgraded contributes to improved resiliency and security while staying within budget.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Aruba CX switches support a modular migration path, enabling customers to deploy rack by rack while extending automation and security benefits with each deployment."

- * "Organizations can start small, upgrading specific racks or pods, and scale out over time to achieve a fully distributed architecture."

- * "By leveraging incremental upgrades, customers can adopt Zero Trust and distributed services without requiring a disruptive forklift replacement."

- * "This approach balances budget constraints with immediate benefits, allowing IT to progressively modernize their data center infrastructure." Why the other options are incorrect:

- * A Managing third-party switches in Aruba Central may provide monitoring, but it does not deliver the benefits of a distributed Aruba data center architecture.

- * B Installing only two switches at the edge creates a bottleneck and does not represent a scalable or resilient distributed design.

- * C Postponing migration provides no immediate security or operational benefits, delaying modernization unnecessarily.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba ESP Data Center Design and Migration Guide

- * Aruba CX Switching - Modern Data Center Transformation White Paper

- * Aruba Zero Trust and Distributed Services in the Data Center - Solution Brief

- * Aruba Fabric Composer and EVPN-VXLAN Adoption Guide

NEW QUESTION # 28

An IT security admin's priority is to manage the security risks from a growing number of personal and IoT devices on the network. Which feature of HPE Aruba Networking Central should you emphasize?

- A. HPE Aruba Networking SD-WAN solutions send traffic to the data center for monitoring and behavior analysis.
- B. HPE GreenLake for Networking solutions require management services from HPE Aruba Networking, reducing the risk of human errors.
- C. HPE Aruba Networking Unified Infrastructure eases integration in a heterogeneous environment and simplifies management.
- **D. HPE Aruba Networking Device Insight provides real-time visibility and monitoring of all devices connected to the network.**

Answer: D

Explanation:

The correct answer is D because Aruba Central with Device Insight provides real-time discovery, classification, and monitoring of all connected devices-including IoT, BYOD, and corporate endpoints.

This visibility is essential for identifying unmanaged or rogue devices, applying role-based access, and minimizing risks that come from a rapidly expanding device landscape.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Device Insight in Aruba Central uses AI/ML to automatically discover and profile all devices, including IoT and personal endpoints, with high confidence."

- * "By providing continuous visibility and monitoring, Device Insight enables IT to detect rogue or misbehaving devices before they become a threat."

- * "Central integrates with ClearPass to enforce least-privilege access policies based on device type and context."

- * "This capability helps security admins close blind spots and manage risks associated with the proliferation of IoT and unmanaged devices." Why the other options are incorrect:

- * B GreenLake for Networking is a consumption and service model, not a feature directly tied to IoT and personal device risk management.

- * C Unified Infrastructure simplifies multi-domain management but does not directly address device-level visibility and risk.

- * D SD-WAN does not solve the IoT/personal device visibility challenge; it is focused on WAN optimization and security.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Central Device Insight - Solution Overview

- * Aruba ESP Zero Trust Security for IoT - White Paper

- * Aruba Central and ClearPass Integration - Technical Guide

- * Aruba Client and Device Visibility - Product Brief

NEW QUESTION # 29

A customer wants to know what makes HPE Aruba Networking ZTNA better than a traditional virtual private network (VPN). What is one key distinguishing value?

- A. The cloud-based solution seamlessly scales to accommodate customers' growing remote workforce.
- B. HPE Aruba Networking ZTNA decreases complexity with its on-prem management platform.
- **C. HPE Aruba Networking ZTNA shrinks the attack surface by automatically creating and applying least- privilege policies.**
- D. The cost of the solution is lower than a traditional VPN because HPE Aruba Networking ZTNA uses HPE Aruba Networking gateways.

Answer: C

Explanation:

The correct answer is C because Aruba Zero Trust Network Access (ZTNA) fundamentally reduces risk by replacing broad, implicit trust models of VPNs with least-privilege, identity-based access policies. Instead of giving remote users blanket access to the network, ZTNA dynamically enforces application- and user- specific policies, shrinking the attack surface and preventing lateral movement.

Relevant extracts from official HPE Aruba Networking documentation:

- * "ZTNA applies Zero Trust principles by continuously verifying user and device identity and assigning least-privilege access based on contextual factors."
- * "Unlike traditional VPNs that extend full network access, Aruba ZTNA provides per-application access, dramatically reducing the attack surface."
- * "With automated policy enforcement, Aruba ZTNA ensures secure access while preventing unauthorized lateral movement across the network."
- * "ZTNA secures the remote workforce by combining granular access control with Zero Trust segmentation, delivering stronger security than legacy VPN models." Why the other options are incorrect:
- * A Scalability is a benefit, but it is not the key distinguishing factor compared to VPN-least-privilege security is the core differentiation.
- * B Aruba ZTNA is cloud-native, not dependent on an on-prem management platform, so this is inaccurate.
- * D Lower cost is not the primary positioning; the value lies in enhanced security and reduced risk.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Zero Trust Network Access (ZTNA) - Solution Overview
- * Aruba ESP Zero Trust Security - Technical White Paper
- * Aruba SSE and ZTNA for Remote Workforce - Product Brief
- * Aruba Security and Access Control - Deployment Guide

NEW QUESTION # 30

Which characteristic indicates a good opportunity for an HPE GreenLake for Networking solution?

- A. Preferring to use network equipment beyond typical refresh cycles.
- B. Being focused on budget and price-per-unit.
- C. Preferring in-house support and maintenance.
- **D. Reducing operational risk.**

Answer: D

Explanation:

The correct answer is D because HPE GreenLake for Networking is designed for organizations seeking a service consumption model that delivers flexibility, scalability, and reduced operational risks. Customers benefit from predictable monthly costs, reduced CapEx burden, and the ability to scale capacity on demand.

Additionally, GreenLake incorporates HPE's expertise in monitoring, managing, and supporting infrastructure, which lowers operational risk by offloading routine management tasks to experts.

Relevant extracts from HPE Aruba Networking documentation:

- * "GreenLake for Networking helps customers reduce operational risk by combining Aruba solutions with consumption-based IT models that are fully managed and supported."
- * "Organizations adopt GreenLake when they want to avoid the risks of overprovisioning or underprovisioning infrastructure, while maintaining agility and financial flexibility."
- * "GreenLake delivers networking-as-a-service, aligning costs with actual usage and shifting risk away from the customer's IT operations team."
- * "The primary opportunity arises with customers seeking to lower operational risk while gaining predictable costs and simplified

lifecycle management." Why the other options are incorrect:

- * A Price-per-unit focus does not align with consumption models like GreenLake, which emphasize service value and outcomes, not unit pricing.
- * B GreenLake is delivered and supported by HPE/partners, not designed for organizations preferring fully in-house operations.
- * C Using equipment beyond refresh cycles is opposite of GreenLake's model, which ensures technology remains current without heavy upfront investments.

References (HPE Aruba Networking Solutions / Study Guides):

- * HPE GreenLake for Aruba Networking - Solution Overview
- * HPE GreenLake for Networking Technical White Paper
- * Aruba ESP and GreenLake Consumption Models - Study Guide
- * HPE GreenLake Customer Benefits Guide

NEW QUESTION # 31

What is one way that HPE Aruba Networking Central helps to simplify protecting the network?

- A. By integrating with HPE Aruba Networking private 5G solutions to automatically enhance the security for Wi-Fi 5, 6, and 7 devices
- **B. By providing policy recommendations that admins can quickly preview and apply**
- C. By providing a "sandbox" environment, in which traffic can be safely inspected for malware
- D. By automatically adding rules to role-based access control policies in response to new types of threats

Answer: B

Explanation:

The correct answer is C because Aruba Central leverages AI-powered insights and automation to recommend security and access policies that administrators can preview and apply directly. This helps simplify policy management and ensures consistent enforcement without requiring manual configuration for every change.

Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba Central provides AI-powered policy recommendations that reduce configuration complexity and allow IT administrators to preview and apply them quickly."

* "With automated policy enforcement across wired, wireless, and WAN, Aruba Central simplifies protecting the network by ensuring consistent access control for users and devices."

* "Central's role-based policy recommendations align with Aruba's Zero Trust security framework, minimizing risk while reducing administrative overhead."

* "By integrating AI/ML insights, Aruba Central helps IT move from reactive troubleshooting to proactive security policy enforcement." Why the other options are incorrect:

* A While Aruba does integrate with private 5G, this is not the primary way Aruba Central simplifies security.

* B A sandbox environment for malware inspection is not a feature of Aruba Central; this is typically delivered by third-party security integrations.

* D Aruba Central provides policy recommendations, but it does not automatically create and add rules without admin oversight.

Admin approval is required for changes, maintaining operational control.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Central Security and Policy Automation - Solution Overview
- * Aruba ESP Zero Trust Security - Technical White Paper
- * Aruba AI-Powered Policy Recommendations - Product Brief
- * Aruba Central AIOps and Automation - Deployment Guide

NEW QUESTION # 32

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