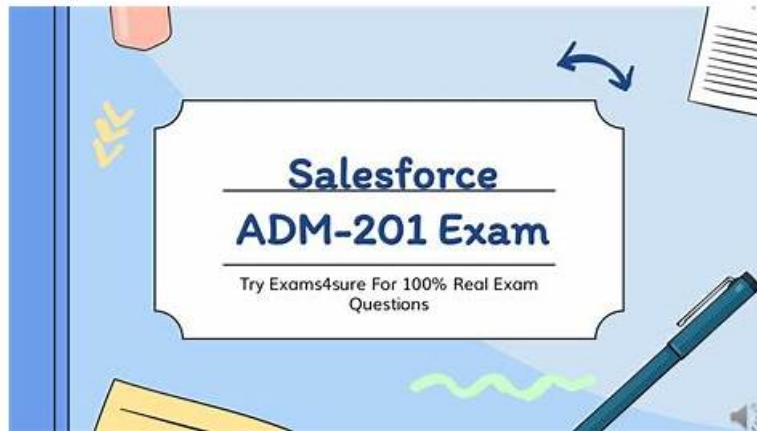


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The Salesforce ADM-201 exam consists of 60 multiple-choice questions that are to be completed within 105 minutes. The questions cover various topics related to Salesforce administration, such as data management, user management, security and access, automation, and reporting. ADM-201 Exam is conducted online and can be taken from anywhere in the world. Salesforce Certified Administrator certification is globally recognized and is highly valued by employers.

Salesforce Certified Administrator Sample Questions (Q100-Q105):

NEW QUESTION # 100

What are three Setting an administrator should configure to make it easy for approvers to respond to approval requests?
Choose 3 Answers.

- A. Specify initial submission actions within the approval process.
- B. Add the Items to approve component to the approvers home page.
- C. Update the organizations chatter setting to allow approvals.
- D. Enable the organizations Email approval response setting.
- E. Create a flow to automatically approve all records.

Answer: A,B,C

Explanation:

To make it easy for approvers to respond to approval requests, the administrator should configure three settings:

* Update the organization's chatter setting to allow approvals, which enables approvers to approve or reject requests from chatter feeds or email notifications

* Enable the organization's Email approval response setting, which allows approvers to reply to approval request emails with keywords such as APPROVE or REJECT

* Add the Items to approve component to the approvers home page, which shows a list of pending approval requests that can be acted upon with one click Specifying initial submission actions within the approval process will not affect how approvers respond to requests. Creating a flow to automatically approve all records will bypass the approval process altogether. References:

<https://help.salesforce.com>

[/s/articleView?id=sf.approvals_considerations.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.approvals_considerations.htm&type=5) https://help.salesforce.com/s/articleView?id=sf.approvals_email.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.approvals_one_click.htm&type=5

NEW QUESTION # 101

You can enable field encryption by:

- A. Contacting Salesforce.com Customer Support
- B. It is enabled by default
- C. Selecting "Enable Field Encryption" under Organization Wide Defaults

Answer: A

NEW QUESTION # 102

Identify the statements that define Apex data loader?

- A. Can be used to insert or extract SF records
- B. Can be used to read,extract and load data from CSV
- C. Can be used only to update and delete SF records
- D. Can be used to insert,update,delete or extract SF records
- E. Can be used to read,extract and load data from any MS office file

Answer: B,D

NEW QUESTION # 103

An administrator supporting a global team of salesforce users has been asked to configure company settings Choose 2 options

- A. Password Policy
- B. Login Hours
- C. Default Language
- D. Currency Locale

Answer: C,D

NEW QUESTION # 104

Which Type of Reports can't be used to create groups of data or charts?

- A. Matrix

- Answer: D**

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