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## Salesforce Process Automation Accredited Professional Sample Questions (Q152-Q157):

### NEW QUESTION # 152

The system needs to automatically mention the record owner in the record feed whenever an Opportunity record is Closed-Won.

How can an Administrator accomplish this using Flow?

- A. By creating two flow directives, one for the record and another one for the feed item.
- B. By using the Assignment Element and setting the value to the record owner.
- C. By entering @[reference] in the input Message parameter, where reference is the ID for the record owner.
- D. By creating a temporary shadow record with system account as the owner and copying the lead item to original record.

**Answer: C**

#### NEW QUESTION # 153

How can a consultant use process automation tools to set up Salesforce Flow for Service?

- A. Use Flow Builder to add processes to the Actions and Recommendations component.
- B. Use Flow Builder to create flows, and specify them in an Actions and Recommendations deployment or in a process.
- C. Use Process Builder to create flows and quick actions.
- D. Add the Actions and Recommendations component to a process.

**Answer: B**

#### NEW QUESTION # 154

Which three use cases can be supported by inspecting conditions using a Decision element?

- A. Offer a customer a loan based on the results of a credit scoring formula.
- B. Give customers a return shipping address or instructions on how to resolve the problem when an item is determined to be faulty.
- C. Inform sales leaders when an opportunity's stage is changed to Closed Won.
- D. Allow a guest user to delete a lead if that guest user becomes the record owner on that lead record.
- E. Allow a guest user to convert a lead into an opportunity if that guest user becomes the record owner on the lead record.

**Answer: A,B,C**

#### NEW QUESTION # 155

Which two types of flows are supported by Salesforce Flow?

- A. Remote Flows
- B. Managed Flows
- C. Screen Flows
- D. Autolaunched Flows

**Answer: C,D**

#### NEW QUESTION # 156

If a record meets one criteria, an email should be sent. If the record meets a different criteria, a task should be created. It is possible that a record meets both criteria. What is the recommended solution for this scenario?

- A. Create one Process using the Process Builder
- B. Define two Processes using the Process Builder
- C. Create two Workflow Rules
- D. Create one Workflow Rule with two Workflow Actions

**Answer: A**

#### NEW QUESTION # 157

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