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SAP C_S4CS_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.
Topic 2	- Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S 4HANA Cloud Public Edition.

Topic 3	• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options
Topic 4	• Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 5	• This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 6	• This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q13-Q18):

NEW QUESTION # 13

Which information must you enter manually in the invoice correction process?

- A. Return reason
- **B. Order reason**
- C. Billing block
- D. Billing plan

Answer: B

NEW QUESTION # 14

Where is the initial list of known integrations documented?

- **A. In the Digital Discovery Assessment**
- B. In the Fit-to-Standard Workshops
- C. In SAP Cloud ALM
- D. In the Business Driven Configuration Questionnaire

Answer: A

NEW QUESTION # 15

If a customer wants to develop their own custom application and integrate it with SAP S/4HANA Cloud Public Edition, what tools would you recommend to develop the app?

Note: There are 2 correct answers to this question.

- A. SAP HANA Cloud
- **B. SAP Business Application Studio**
- **C. SAP Build**
- D. SAP Cloud Portal Service

Answer: B,C

NEW QUESTION # 16

Management apps in SAP S/4HANA Cloud Public Edition?

- **A. Communication arrangement**
- B. Communication API
- **C. Communication system**

- D. Communication interface

Answer: A,C

NEW QUESTION # 17

What can you do with the planning apps for sales? Note: There are 2 correct answers to this question.

- A. Calculate the sales quotation conversion rate.
- **B. Compare planned with actual sales data.**
- **C. Search, create, and update sales plans.**
- D. Compare ordered, shipped, and billed amounts.

Answer: B,C

NEW QUESTION # 18

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