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Salesforce Salesforce-AI-Specialist Exam Syllabus Topics:

Topic	Details
Topic 1	Generative AI in CRM Applications: This part of the exam assesses AI specialists' knowledge of generative AI within CRM systems. It covers the use of generative AI features in Einstein for Sales and Einstein for Service.
Topic 2	Model Builder: This portion of the exam focuses on Salesforce AI specialists' expertise in working with AI models within Salesforce environments. Candidates will need to demonstrate knowledge of when to use the Model Builder and how to configure standard, custom, or Bring Your Own Large Language Model (BYOLLM) generative models to meet business needs.
Topic 3	Prompt Builder: This section evaluates the expertise of AI specialists working with Salesforce's AI tools. It focuses on the Prompt Builder feature, requiring candidates to understand its usage based on business needs.
Topic 4	Agentforce Tools: In this topic, AI specialists get knowledge using agents when it is appropriate. Moreover, the topic explains the working of agents and reasoning engine powers Agentforce. Lastly, the topic focuses on managing and monitoring agent adoption.
Topic 5	Einstein Trust Layer: This section evaluates the skills of Salesforce AI specialists responsible for implementing security protocols and safeguarding data privacy. It emphasizes the security, privacy, and foundational features of the Einstein Trust Layer.

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Salesforce Certified AI Specialist Exam Sample Questions (Q30-Q35):

NEW QUESTION #30

Universal Containers implements three custom actions to get three distinct types of sales summaries for its users. Users are complaining that they are not getting the right summary based on their utterances. What should the AI Specialist investigate as the root cause?

- A. Ensure the input and output types are correctly chosen.
- B. Review the action Instructions to ensure they are unique.
- C. Review that the custom action Is assigned to an Agent.

Answer: B

Explanation:

The root cause of users receiving incorrect sales summaries lies in non-unique action instructions (Option B). In Einstein Bots, custom actions are triggered based on how well user utterances align with the action instructions defined for each action. If the instructions for the three custom actions overlap or lack specificity, the bot's natural language processing (NLP) cannot reliably distinguish between them, leading to mismatched responses.

Steps to Investigate:

- * Review Action Instructions: Ensure each custom action has distinct, context-specific instructions. For example:
- * Action 1: "Summarize quarterly sales by region."
- * Action 2: "Generate a product-wise sales breakdown for the current fiscal year."
- * Action 3: "Provide a comparison of sales performance between online and in-store channels." Ambiguous or overlapping instructions (e.g., "Get sales summary") cause confusion.
- * Test Utterance Matching: Use Einstein Bot's training tools to validate if user utterances map to the correct action. Overlap indicates instruction ambiguity.
- * Refine Instructions: Incorporate keywords or phrases unique to each sales summary type to improve intent detection. Why Other Options Are Incorrect:
- * A. Assigning actions to an agent is irrelevant, as custom actions are automated bot components.
- * C. Input/output types relate to data formatting, not intent routing. While important for execution, they don't resolve utterance mismatches.

References:

- * Einstein Bot Developer Guide: Stresses the need for unique action instructions to avoid intent conflicts.
- * Trailhead Module: "Build AI-Powered Bots with Einstein" highlights instruction specificity for accurate action triggering.
- * Salesforce Help Documentation: Recommends testing and refining action instructions to ensure clarity in utterance mapping.

NEW QUESTION #31

Universal Containers (UC) recently rolled out Einstein Generative capabilities and has created a custom prompt to summarize case records. Users have reported that the case summaries generated are not returning the appropriate information. What is a possible explanation for the poor prompt performance?

- A. The Einstein Trust Layer is incorrectly configured.
- B. The data being used for grounding Is incorrect or incomplete.
- C. The prompt template version is incompatible with the chosen LLM.

Answer: B

Explanation:

Poor prompt performance when generating case summaries is often due to the data used forgroundingbeing incorrect or incomplete. Grounding involves feeding accurate, relevant data to the AI so it can generate appropriate outputs. If the data source is incomplete or contains errors, the generated summaries will reflect that by being inaccurate or insufficient.

* Option B(prompt template incompatibility with the LLM) is unlikely because such incompatibility usually results in more technical

failures, not poor content quality.

* Option C(Einstein Trust Layer misconfiguration) is focused on data security and auditing, not the quality of prompt responses. For more information, refer to Salesforce documentation on grounding AI models and data quality best practices.

NEW QUESTION #32

An AI Specialist needs to create a prompt template to fill a custom field named Latest Opportunities Summary on the Account object with information from the three most recently opened opportunities.

How should the AI Specialist gather the necessary data for the prompt template?

- A. Create a flow to retrieve the opportunity information.
- B. Select the Account Opportunity object as a resource when creating the prompt template.
- C. Select the latest Opportunities related list as a merge field.

Answer: A

Explanation:

To gather the necessary data for populating the Latest Opportunities Summarycustom field on the Account object with information from the three most recently opened opportunities, the AI Specialist shouldcreate a flow. Aflowcan be configured to query and retrieve the required opportunity records based on criteria such as their open date. Once the flow has gathered the necessary data, it can be used in aprompt templateor other automation processes to populate the custom field on the Account record.

- * Option Ais correct because creating a flow allows for dynamic data retrieval and control over the logic for selecting the most recent opportunities.
- * Option BandOption Cdo not provide sufficient control or data retrieval capabilities needed for this scenario. References:
- * Salesforce Flow Documentation:https://help.salesforce.com/s/articleView?id=sf.flow.htm

NEW QUESTION #33

An AI specialist wants to leverage Record Snapshots grounding feature in a prompt template. What preparations are required?

- A. Configure page layout of the master record type
- B. Create a field set for all the fields to be grounded
- C. Enable and configure dynamic form for the object

Answer: B

Explanation:

To use the Record Snapshots grounding feature in a prompt template, you must create a field set that includes all fields required for grounding. Field sets define which fields from an object are accessible to the AI model, ensuring the prompt template has structured data to generate contextually accurate responses.

Salesforce documentation emphasizes that grounding relies on explicitly defined field sets to avoid exposing unintended data and to comply with security policies.

- * Page Layout configuration (A) controls UI organization but does not directly enable grounding.
- * Dynamic Forms (C) customize record pages dynamically but are unrelated to data grounding for prompts.

NEW OUESTION #34

A service agent is looking at a custom object that stores travel information. They recently received a weather alert and now need to cancel flights for the customers that are related with this itinerary. The service agent needs to review the Knowledge articles about canceling and rebooking the customer flights.

Which Einstein Copilot capability helps the agent accomplish this?

- A. Generate a Knowledge article based off the prompts that the agent enters to create steps to cancel flights.
- B. Execute tasks based on available actions, answering questions using information from accessible Knowledge articles.
- C. Invoke a flow which makes a call to external data to create a Knowledge article.

Answer: A

Explanation:

In this scenario, the Einstein Copilot capability that best helps the agent is its ability to execute tasks based on available actions and answer questions using data from Knowledge articles. Einstein Copilot can assist the service agent by providing relevant Knowledge articles on canceling and rebooking flights, ensuring that the agent has access to the correct steps and procedures directly within the workflow.

This feature leverages the agent's existing context (the travel itinerary) and provides actionable insights or next steps from the relevant Knowledge articles to help the agent quickly resolve the customer's needs.

The other options are incorrect:

- * Brefers to invoking a flow to create a Knowledge article, which is unrelated to the task of retrieving existing Knowledge articles.
- * Cfocuses on generating Knowledge articles, which is not the immediate need for this situation where the agent requires guidance on existing procedures.

References:

- * Salesforce Documentation on Einstein Copilot
- * Trailhead Module on Einstein for Service

NEW QUESTION #35

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