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Salesforce Einstein Analytics and Discovery Consultant certification- Basics



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Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q97-Q102):

NEW QUESTION # 97

A CRM Analytics administrator is working on deploying a dataflow and a dataset (generated by this dataflow) to another org. While creating a change set, they notice that the components are NOT visible to be included in the change set. What is the reason for this?

- A. Assets are kept in the Private App and are unavailable to include in the change set.
- B. The administrator does NOT have system administrator permission to include the assets In the change set,
- C. The administrator does NOT have access to the assets on CRM Analytics.

Answer: A

NEW QUESTION # 98

Universal Containers (UC) is using CRM Analytics to create two datasets.

- * Dataset A: Contains a list of activities with an "activityID" dimension and a "userID" dimension
- * Dataset B: Contains a list of users with a "userID" dimension

UC wants to delete all activities from Dataset A related to users in Dataset B.

How should the CRM Analytics consultant help UC achieve this?

- A. Use the "update" transformation and utilize the "filter" node.
- **B. Use the combination of recipe transformations: "join" and "filter".**
- C. Use the recipe node "delete" and set "userID" as the deletion ID.

Answer: B

NEW QUESTION # 99

Universal Containers builds a new sales dashboard and wants to make sure account managers can access the dashboard while traveling.

What should the consultant consider doing in this process?

- A. Enable mobile optimization in the analytics settings under Setup.
- **B. Set the optimal Dashboard width for the Phone layout to get a more accurate preview.**
- C. Make sure the dashboard automatically is optimized for mobile viewing.

Answer: B

NEW QUESTION # 100

An CRM Analytics consultant is working with Ursa Major Solar to build a dashboard to understand customer renewals. Each subscription is captured as a Closed Won Opportunity within Salesforce and a single Account should only have one active subscription. The consultant notices the Opportunity record does NOT specify whether it is a renewal or a new subscription. Which data transformation should the consultant use to determine if a subscription is new or a renewal?

- **A. Custom Formula**
- B. Custom Multiple row formula
- C. Flatten

Answer: A

Explanation:

To determine whether a subscription is new or a renewal from the Opportunity records in Salesforce, the consultant should utilize a Custom Formula in the data transformation process. Here's the rationale:

* Custom Formula Usage: By employing a custom formula, the consultant can create a logical expression that checks the historical data associated with each account. If an account has previous closed-won opportunities, any new opportunities can be labeled as renewals; otherwise, they are considered new subscriptions.

* Data Insight: This method provides a straightforward way to derive new insights (new vs. renewal) directly from existing data without altering the data structure itself, making it a non-invasive and efficient solution.

* Implementation: The custom formula can be applied in a recipe or directly within a dataflow in CRM Analytics, offering flexibility in how and where the transformation is executed.

NEW QUESTION # 101

A CRM Analytics consultant is asked to make changes to the current sales dashboard at Cloud Kicks. The dashboard is crucial to track the daily sales performance of the company and needs to be available for other users while the consultant works on the changes.

How should the consultant proceed to update the dashboard?

- A. Clone the dashboard to a new one, apply the changes, share the new dashboard with the users, and delete the old one.
- **B. Self assign as a dashboard publisher and make the changes to the dashboard in draft mode while maintaining a previous version live.**

- C. Wait for a period of least usability or the dashboard to edit it.

Answer: B

NEW QUESTION # 102

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