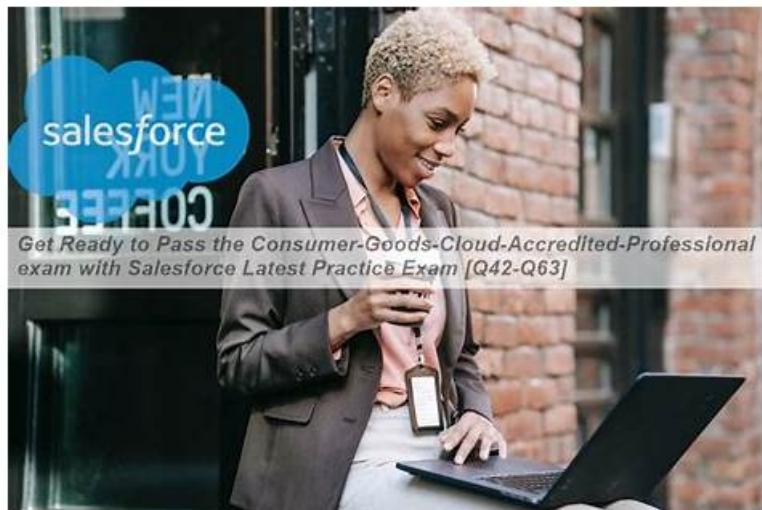# Consumer-Goods-Cloud-Accredited-Professional Valid Exam Registration - Consumer-Goods-Cloud-Accredited-Professional Latest Exam Practice

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q122-Q127):

NEW QUESTION # 122
When performing a search in an inventory check task which products are considered for the search?

- A. All products owned by the user

- B. All products associated with the retail store
- C. All products created by the user
- D. All products in the organization

Answer: B

Explanation:
When performing a search in an inventory check task, only the products that are associated with the retail store are considered for the search. This is because the inventory check task is designed to verify the availability and quantity of products in a specific store location. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 28.

NEW QUESTION # 123

Which field is required for setting up Retail Store KPIs?

- A. Effective to
- B. Retail Store Group
- C. KPI Type
- D. Promotions

Answer: C

Explanation:
KPI Type is a required field for setting up Retail Store KPIs. Retail Store KPIs are key performance indicators that measure how well a retail store is performing against a specific goal or target. The KPI Type defines the type of metric that is being measured, such as share of shelf, out of stock, or promotion compliance. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 30.

NEW QUESTION # 124

United Telecom is moving its assets to Communications Cloud as part of its digital transformation. During the asset migration process, a Consultant includes a step to create a No change MACD order.
Why is it necessary to have this step in the migration process?

- A. To validate if decomposition works on migrated assets
- B. To create Inventory Items to be used in subsequent MACD
- C. To validate if MACD works on migrated assets
- D. To validate if migrated asset data aligns with asset data model

Answer: C

Explanation:
When assets are migrated into Communications Cloud, Salesforce best practices require performing a "No-Change MACD Order" after data loading. This process creates a technical MACD order that does not modify any service, but instead tests whether the MACD orchestration, decomposition, and asset-based ordering logic work correctly with the migrated asset records.
Salesforce documentation explains that migrated assets must be fully compatible with:
Order decomposition mappings
Technical product relationships
Association to Service Accounts, Billing Accounts, Premises
Child/parent asset hierarchies
Fulfillment Request Line generation
Change order processing (A → B transitions)
A no-change MACD validates that the migrated assets are structurally correct and "MACD-ready." If this test fails, the migration did not properly map assets to the Communications Cloud asset data model.
Options A and C overlap with validation but do not address MACD execution. Option B (Inventory Items) is not created through MACD and is unrelated.

NEW QUESTION # 125

Which two levels can promotions be defined within the Consumer Goods Cloud?

- A. Product
- B. Product Category
- C. Retail Store Group
- D. Retail Store
- E. Account

Answer: A,B

NEW QUESTION # 126

Universal Containers (UC) is a Communications Service Provider using Communications Cloud. A member of UC's legacy system IT team has provided a Consultant with an extract of all of the existing products from the legacy system and asked the Consultant to migrate the data to Communications Cloud.

Which two questions should the Consultant ask in this scenario to clarify the data migration strategy?

- A. Can we rationalize products to a smaller number?
- B. Which of the provided products are still actively sold?
- C. Are there customer specific offerings?
- D. Which of the provided products are inactive?

Answer: A,B

Explanation:

When migrating product data into the Enterprise Product Catalog (EPC), Salesforce recommends product rationalization as a mandatory first step. Legacy systems often contain hundreds or thousands of products accumulated over years. Not all of them should be migrated into EPC.

Two critical questions a consultant must ask are:

A . "Can we rationalize products to a smaller number?"

EPC is designed for modular, reusable, and hierarchical product specifications. Many legacy products can be consolidated into a smaller, more efficient set using attributes, rules, and cardinality instead of copying fixed bundles. This drastically improves CPQ speed, product maintenance, and time-to-market.

B . "Which of the provided products are still actively sold?"

Salesforce advises migrating only active commercial offers, prerequisites, and required technical products. Inactive, obsolete, or sunset products add noise and complexity and should typically be excluded.

NEW QUESTION # 127

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