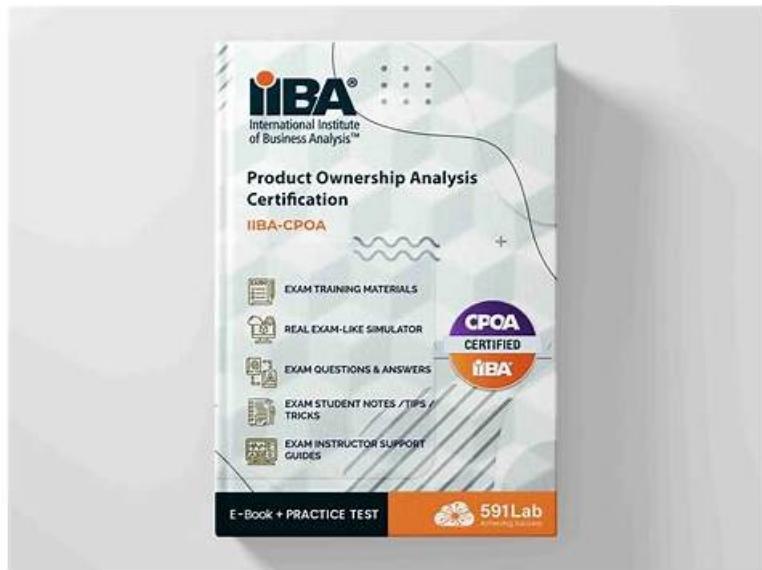


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IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Cultivate Customer Intimacy: This section of the exam measures the skills of Product Analysts and covers engaging with customers and stakeholders to deeply understand needs, preferences, and pain points to deliver customer-focused solutions.
Topic 2	<ul style="list-style-type: none">Learn Fast: This section of the exam measures the skills of Innovation Analysts and addresses using experimentation, feedback loops, and metrics to learn quickly and adjust product direction effectively.
Topic 3	<ul style="list-style-type: none">Obsess About Value: This section of the exam measures the skills of Value Delivery Managers and highlights maximizing product value through prioritization, continuous improvement, and focusing on outcomes that matter most to customers and organizations.
Topic 4	<ul style="list-style-type: none">Deliver Often: This section of the exam measures the skills of Scrum Practitioners and evaluates knowledge of delivering value iteratively and frequently through agile release cycles.
Topic 5	<ul style="list-style-type: none">Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.

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IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q49-Q54):

NEW QUESTION # 49

Engaging in observation uses the following to gain insights:

- A. **passive and active observation.**
- B. visible and hidden observation.
- C. planned and unplanned observation.
- D. disguised and undisguised observation.

Answer: A

Explanation:

Observation can be passive or active, enabling the POA practitioner to gather insights by either unobtrusively monitoring behavior or actively engaging with the situation being observed.

NEW QUESTION # 50

Which product roadmap provides a picture of what success looks like across stakeholders and the delivery team?

- A. **Goal-oriented**
- B. Technology-oriented
- C. Profit-based
- D. Success-oriented

Answer: A

Explanation:

A goal-oriented product roadmap aligns stakeholders and the delivery team by showing what success looks like, focusing on desired outcomes rather than just features or technology.

NEW QUESTION # 51

Which of the following is a technique used with users or customers to validate understanding of the value and priority of features of a product?

- A. Empathy map
- B. **\$100 test**
- C. Product roadmap
- D. Value proposition canvas

Answer: B

Explanation:

The \$100 test is a prioritization technique where users or customers allocate a hypothetical budget (e.g., \$100) across features, helping validate their perceived value and priority for the product.

NEW QUESTION # 52

If there are similar questions about performance and security with the ready state product backlog items (PBIs), the product ownership analysis (POA) practitioner can utilize this information to:

- A. refine performance and security related requirements so that the acceptance criteria can be modified accordingly.

- B. keep monitoring the items as the average age of stories has not been crossed by these PBIs yet.
- C. inform the delivery team and customers about these PBIs.
- D. conduct extra sessions with the iteration manager to elaborate on the root cause.

Answer: A

Explanation:

When similar performance and security issues appear in ready state PBIs, the POA practitioner should refine related requirements so acceptance criteria are updated accordingly. This ensures the PBIs address the concerns before development, improving clarity and alignment with quality standards.

NEW QUESTION # 53

Having validated that the team is solving the 'right' problem, enables the product ownership analysis (POA) practitioner to help plan:

- A. retrospectives, guide the releases and maximize benefit.
- B. the training, guide the customer and maximize development.
- C. releases, guide the testing and maximize desirability.
- D. **minimal viable product (MVP), guide development and maximize value.**

Answer: D

Explanation:

Once the POA practitioner confirms the team is solving the right problem, they can plan the MVP, guide development, and focus on maximizing value to ensure the solution effectively addresses the validated need.

NEW QUESTION # 54

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