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## Salesforce Certified Industries CPQ Developer Sample Questions (Q199-Q204):

### NEW QUESTION # 199

Carole White is a customer of the Family Simple Choice Plan, and she decides she would like to add the Smart Cloud Security product. When the agent changes the current asset to an order to add the new product, what will the line item action status be for the Family Simple Choice Plan in the order?

Note: This question displayed answer options in random order when taking this Test.

- A. Change
- B. Existing

- C. Configured
- D. Add

**Answer: A**

Explanation:

When an existing customer like Carole White decides to add a new product to her current subscription, such as the Smart Cloud Security product, the action status of the existing subscription (Family Simple Choice Plan) in the Salesforce Industries CPQ context typically updates depending on the nature of the change:

\* B. Change - Since Carole is adding a product to her existing plan, the line item action status for the Family Simple Choice Plan will be marked as "Change." This status indicates that the existing asset is being modified rather than being newly added or merely existing without modifications.

**NEW QUESTION # 200**

In Vlocity CME, if you want to regenerate the JSON attribute fields for all products in your product catalog, what job should you run?

Note: This question displayed answer options in random order when taking this Test.

- A. **EPCProductAttribJSONBatchJob**, accessible in Vlocity University's training orgs via the Process Attributes button.
- B. ProductHierarchyBatchProcessor, which can be run via the Refresh Pricebook function on the CMT Administration screen.
- C. ResolveProductHierarchyBatchJob, which can be run via the Product Hierarchy Maintenance function on the CMT Administration screen.
- D. ProductAttributesBatchProcessor, which can be run via the Refresh Pricebook function on the CMT Administration screen.

**Answer: A**

Explanation:

In the context of Vlocity CME, to regenerate the JSON attribute fields for all products in your product catalog, the job to run is:

\* A. **EPCProductAttribJSONBatchJob**: This job is specifically designed to handle the regeneration of JSON attribute fields within the product catalog. It can typically be accessed in training environments such as those provided by Vlocity University through the "Process Attributes" button. This job processes the attributes and ensures they are up-to-date and correctly formatted, which is vital for maintaining the functional integrity of product configurations.

**NEW QUESTION # 201**

Which two aspects of a promotion are determined by its time policy?

Choose 2 answers

- A. **The duration**
- B. The start date
- C. **The end date**
- D. The purchase date

**Answer: A,C**

Explanation:

In the context of a promotion within Salesforce Industries CPQ, the time policy determines several temporal aspects of the promotion, specifically the duration and the end date. The duration defines how long the promotion will last from its start, while the end date specifies the exact calendar date when the promotion will conclude. These settings ensure that promotions are automatically managed according to the predefined temporal criteria, simplifying the administration of sales and marketing campaigns.

**NEW QUESTION # 202**

A developer needs to create a context rule in a Digital Commerce guided selling experience to evaluate the technology configuration installed at the account's location. The developer configures a new context dimension for the rule as shown below.

The developer prepares to test the rule by running the appropriate API cache job, but the job fails. Which two properties are causing the job to fail?

Choose 2 answers

- A. Values for caching
- B. Code
- C. Data Type
- D. Default Value

**Answer: A,D**

Explanation:

\* B. Values for caching

\* D. Default Value: These two properties are crucial when configuring a context dimension for a rule in a Digital Commerce guided selling experience. If either the values for caching are not set correctly or the default value is missing or improperly configured, it can lead to issues during the API cache job.

Properly setting these properties ensures that the caching mechanism can correctly interpret and store the necessary data for the context dimension, supporting efficient rule execution.

#### NEW QUESTION # 203

Which TWO statuses are seen by default from the Orders tab?

- A. State of the Orchestration Plan itself
- B. PONR Status
- C. State of tasks within an Orchestration Plan
- D. Salesforce Industries Order Status
- E. Salesforce Status

**Answer: A,D**

Explanation:

From the Orders tab in Salesforce Industries CPQ and OM, the two statuses that are typically seen by default are the state of the Orchestration Plan itself and the Salesforce Industries Order Status. The Orchestration Plan status provides insights into where an order is in the overall process flow, which is crucial for managing complex order processes. The Salesforce Industries Order Status gives a clear indication of the current standing of the order within the Salesforce ecosystem, helping stakeholders understand the order's progress and any required actions.

#### NEW QUESTION # 204

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