

Reliable N16300GC10 Real Exam, N16300GC10 Pass Test Guide



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Oracle N16300GC10 Exam Syllabus Topics:

| Topic | Details |
|---------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Topic 1 | <ul style="list-style-type: none">NetSuite User Interface: This section of the exam measures the skills of System Users and focuses on navigating and customizing the NetSuite user interface for optimized workflow. It includes understanding navigation options, browser optimization, and user-level preferences that impact the UI experience. Candidates also demonstrate familiarity with dashboard tools such as Shortcut portlets, activity management tools, and features that support collaboration and document sharing within NetSuite. |
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| Topic 2 | <ul style="list-style-type: none"> • Maintenance and Resources and Data Security: This section of the exam measures skills of Security Administrators and covers best practices for system maintenance, user support, and data protection. It includes working effectively with NetSuite Support, finding reliable product resources, and understanding release cycles and updates. Candidates are expected to demonstrate the ability to manage data access using custom roles, apply authentication methods, configure user security settings, and monitor changes through system tracking features to maintain integrity and compliance within the platform. |
| Topic 3 | <ul style="list-style-type: none"> • Setup and Administration: This section of the exam measures the skills of NetSuite Administrators and covers the essential administrative functions that manage platform setup and configuration. It includes understanding the Enable Features menu, renaming constraints, and features that require NetSuite Support intervention. Candidates are assessed on their ability to manage subsidiaries, classifications, and SuiteBuilder tools such as Custom Forms, Custom Fields, and Custom Record Types to ensure system functionality and alignment with organizational needs. |
| Topic 4 | <ul style="list-style-type: none"> • Standard NS Process Flows: This section of the exam measures the skills of Business Process Specialists and covers the standard NetSuite process flows across sales, service, and procurement functions. It includes configuring Salesforce Automation, managing the sales cycle, setting up Case Management and Marketing Campaigns, and understanding form-level impacts on transactions and general ledger outcomes. Candidates are tested on payment methods, return authorization workflows, inventory management, pricing strategies, and approval routing for purchasing and accounts payable processes. |
| Topic 5 | <ul style="list-style-type: none"> • SuiteAnalytics: This section of the exam measures skills of Reporting Analysts and focuses on using NetSuite analytics tools to create meaningful business insights. It includes identifying record search options, building saved searches, and configuring dashboard portlets. Candidates also work with data management tools such as Inline Editing, Mass Updates, CSV imports and exports, and duplicate detection. The goal is to ensure accurate data handling and efficient reporting within NetSuite environments. |

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Oracle NetSuite SuiteFoundation Specialist Sample Questions (Q177-Q182):

NEW QUESTION # 177

Given the following settings:

Customer Credit Limit Handling = Enforce Holds

Customer Credit Limit Includes Orders = True

How can you create Sales Orders for a Customer that has reached their Credit Limit?

- **A. Select the Override Credit Limit on the Sales Order.**
- B. Use the Standard Sales Order - Invoice form.
- C. Use the Standard Sales Order - Cash Sale form.
- D. Select a higher Order Priority for the Customer.

Answer: A

NEW QUESTION # 178

Which New Release portlet resource allows users to watch presentations and demonstrations on new features and enhancements in Suite Answers?

- A. Sneak Peeks
- B. Release Preview Test Plan
- **C. Training Resources**
- D. Release Notes

Answer: C

NEW QUESTION # 179

Where can statuses be mapped to actions for the progress of Lead to Prospect to Customer?

- A. Customer Sales Rules
- B. Forecast Rules
- **C. Sales Preferences**
- D. Customer Status List

Answer: C

NEW QUESTION # 180

Which NetSuite record allows reserving time on your calendar for appointments by default?

- **A. Event**
- B. Reminder
- C. Date
- D. Meeting

Answer: A

NEW QUESTION # 181

Which statement is true about Saved Search Email Alerts?

- A. The Show Internal IDs preference returns Internal IDs to results in Saved Search email alerts.
- B. Email alerts are available for searches with summarized results.
- C. You cannot allow users other than specified recipients to receive email alerts.
- **D. If a Saved Search includes criteria filters that have non-specific values (for example, -Mine- or -My Team-), email alerts may not be sent.**

Answer: D

NEW QUESTION # 182

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