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SAP C_BCSCX_2502 Certification Exam Syllabus and Exam Questions

SAP C_BCSCX_2502 Exam Guide

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The SAP C_BCSCX_2502 Certification Guide provides a comprehensive overview of the Positioning SAP Business Suite via SAP Customer Experience Solutions exam. This document covers key exam details, including structure, syllabus, passing criteria, and recommended preparation resources. Additionally, it includes a set of sample questions with answers to help candidates familiarize themselves with the exam format. By using this guide, SAP professionals can effectively prepare for the certification, enhance their expertise in SAP Customer Experience solutions, and achieve a high score in the final exam.

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SAP C_BCSCX_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant's ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships.

Topic 2	<ul style="list-style-type: none"> • Integration Across CX Solutions: This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant's understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions.
Topic 3	<ul style="list-style-type: none"> • Articulating Value and Business Outcomes: This subtopic evaluates the Consultant's skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes.

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SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q11-Q16):

NEW QUESTION # 11

Which of the following are steps in the a typical Lead to Cash journey?

Note: There are 3 correct answers to this question.

- A. Opportunity to Quote
- B. Lead to Opportunity
- C. Quote to Order
- D. Source to Pay
- E. Hire to Retire

Answer: A,B,C

NEW QUESTION # 12

Which feature is available in SAP Commerce Cloud?

- A. Case processing with registered products
- B. Bounce management for new prospects
- C. Product catalog
- D. Management for intercompany sales processes

Answer: C

NEW QUESTION # 13

What are some of the benefits of an integration between SAP Customer Experience and SAP ERP?

Note: There are 3 correct answers to this question

- A. Integration is GDPR compliant

- B. Integration monitoring needs to be centralized
- C. Integration value mapping needs to be maintained
- D. Integration caters for error handling and monitoring
- E. Integration between SAP CX and SAP ERP is out-of-the-box

Answer: C,D,E

NEW QUESTION # 14

What are some of the actions you can perform using SAP Emarsys?

Note: There are 2 correct answers to this question.

- A. Deliver personalized content
- B. Generate product recommendations
- C. Route sales orders
- D. Create quotation versions

Answer: A,B

NEW QUESTION # 15

What are the challenges faced by a Chief Revenue Officer (CRO) persona?

Note: There are 3 correct answers to this question.

- A. Talent development
- B. Data privacy and management
- C. Organization design
- D. Cross-functional alignment
- E. Absence of agile technology development

Answer: A,C,D

NEW QUESTION # 16

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With the development of the times, the pace of the society is getting faster and faster. If we don't try to improve our value, we're likely to be eliminated by society. Under the circumstances, we must find ways to prove our abilities. For example, getting the C_BCSCX_2502 Certification is a good way. If we had it, the chances of getting a good job would be greatly improved. And our C_BCSCX_2502 exam braindumps are the tool to help you get the C_BCSCX_2502 certification.

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