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## Oracle 1Z0-1077-25 Oracle Order Management Cloud Order to Cash 2025 Implementation Professional QUESTION & ANSWERS

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material.

## Oracle Order Management Cloud Order to Cash 2025Implementation Professional Sample Questions (Q139-Q144):

### NEW QUESTION # 139

Which four statements apply to the "Lead Time" mode?

- A. Lead time must be configured using the same method across organizations.
- B. No supply availability search is performed.
- C. Calendars and transit time constraints are respected.
- D. Lead time can be specified in multiple ways.
- E. The item is promised on the requested date irrespective of availability.
- F. The order promising engine does not generate any pegging.

**Answer: B,D,E,F**

Explanation:

The "Lead Time" mode is one of the two promising modes that Oracle Order Management Cloud Order to Cash supports. In this mode, the order promising engine uses predefined lead times to promise sales orders without considering the actual supply availability or demand1. The following statements apply to this mode:

\* The order promising engine does not generate any pegging. Pegging is the process of linking the supply and demand elements to show the relationship between them. In the "Lead Time" mode, there is no pegging because the order promising engine does not search for available supply or allocate it to the demand2.

\* The item is promised on the requested date irrespective of availability. The order promising engine promises the item on the requested date as long as it is within the lead time window. The lead time window is the period between the current date and the latest possible date to promise the item based on the lead time. The order promising engine does not check the actual availability of the item in the inventory or the supply chain1.

\* Lead time can be specified in multiple ways. The order promising engine can use different types of lead times to promise the sales orders, such as transit lead time, processing lead time, user-defined lead time, and cumulative manufacturing lead time. The lead time can also vary depending on the item, the source location, the destination location, and other factors3.

\* No supply availability search is performed. The order promising engine does not perform any supply availability search in the "Lead Time" mode. It only uses the predefined lead times to promise the sales orders. This mode is suitable for scenarios where the supply availability is not a constraint or the supply chain is stable and predictable1.

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How the Lead Time Based Promising Mode Determines Promising

Overview of Pegging

How Order-to-Cash Works in Order Management

### NEW QUESTION # 140

A furniture retailer wants its online buyers to first choose their underlying need, which will then direct them to the related list of accessories and product parts of the configurable furniture product. The retailer intends to do this by presenting standard questions to the online buyers on their needs, and then presenting the related list of accessories and parts through dynamic user interfaces. What step is required to enable this feature?

- A. Add a supplemental structure to the option classes of the item-based model in the workspace area of the Configurator.
- B. Add a supplemental structure to the root node of the item-based model in Fusion Product Hub, and then import it into the Configurator.
- C. Add a supplemental structure at the option class level for each model product in Fusion Product Hub, and then import it into the Configurator.
- D. Add a supplemental structure to the root node of the item-based model in the workspace area of the Configurator.

**Answer: D**

### NEW QUESTION # 141

Your company is implementing Order Management Cloud to manage the sales orders but fulfillment happens through third party logistics (3PL).

What process should be executed to communicate to the 3PL system that the sales orders are ready to pick release and ship?

- A. Create Shipments
- B. Send Shipments Advice
- C. Confirm Shipments
- D. **Generate Shipments Request**
- E. Manage Shipments Interface

**Answer: D**

Explanation:

[http://docs.oracle.com/cloud/latest/scmcs\\_gs/FAIMS/FAIMS1796462.htm#FAIMS2605728](http://docs.oracle.com/cloud/latest/scmcs_gs/FAIMS/FAIMS1796462.htm#FAIMS2605728)

#### NEW QUESTION # 142

Which two activities can you perform by using Global Order Promising's stand-alone work area? (Choose two.)

- A. You can simulate the Capable-to-Promise option in place of the Available-to-Promise option for quicker fulfillment.
- B. **You can re-schedule order lines that are already scheduled.**
- C. You can initiate back-to-back orders to expedite fulfillment of lines with a delayed schedule ship date.
- D. **You can split quantities against a Sales Order Line to perform what-if simulations and evaluate better ways of promising an order.**

**Answer: B,D**

#### NEW QUESTION # 143

A revision was made to an existing sales order in Order Management Cloud. But it did not trigger a change order. Identify the attribute that was modified during the revision of the sales order.

- A. **Customer PO**
- B. Ordered UOM
- C. Ordered Quantity
- D. Requested Ship Date
- E. Unit Selling Price

**Answer: A**

#### NEW QUESTION # 144

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