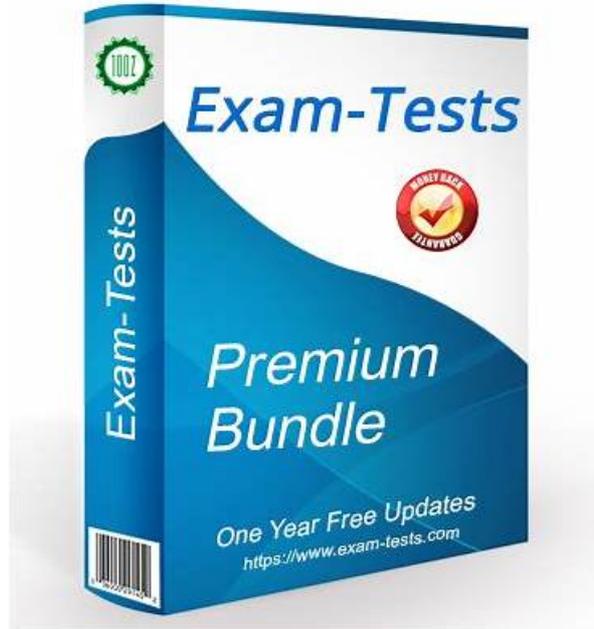


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## Oracle CX Sales 2024 Implementation Professional Sample Questions (Q72-Q77):

### NEW QUESTION # 72

Which of the following actions can be performed in the 'Rules' section of the Oracle Profitability and Cost Management Cloud Service 2023 Implementation Professional, when setting up models and rules?

- **A. Creating member formulas**
- B. Creating member lists
- C. Creating attribute dimensions
- D. Creating BSO cubes

**Answer: A**

Explanation:

Option 1: Correct. In the 'Rules' section of the Oracle Profitability and Cost Management Cloud Service 2023 Implementation, creating member formulas is a commonly performed action. These formulas can be used to calculate values for different members based on various variables. Option 2: Incorrect. Creating BSO cubes is not an action that can be performed in the 'Rules' section of Oracle Profitability and Cost Management Cloud Service. This is done in the 'Model' section. Option 3: Incorrect. Creating attribute dimensions is not an action that can be performed in the 'Rules' section of Oracle Profitability and Cost Management Cloud Service. This is done in the 'Dimensions' section. Option 4: Incorrect. Creating member lists is not an action that can be performed in the 'Rules' section of Oracle Profitability and Cost Management Cloud Service. This is done in the 'Dimensions' section.

### NEW QUESTION # 73

Which option best describes the integration process between Oracle Profitability and Cost Management Cloud Service (PCMCS) and other applications?

- A. PCMCS can only integrate with other Oracle applications and requires coding and custom development to integrate with non-Oracle applications
- **B. PCMCS allows for seamless integration with both Oracle and non-Oracle applications through the use of pre-built connectors.**
- C. PCMCS supports out-of-the-box integration with other Oracle applications, but integration with non-Oracle applications requires the use of third-party integration tools.
- D. PCMCS provides limited integration capabilities and requires manual data uploads and downloads for integration with other applications.

**Answer: B**

Explanation:

Option 1: Correct. Oracle PCMCS provides pre-built connectors and seamless integration capabilities with both Oracle and non-Oracle applications. This allows for easy data exchange and integration without the need for custom development or coding. Option 2: Incorrect. PCMCS does not only integrate with Oracle applications. It also provides integration capabilities with non-Oracle applications using pre-built connectors. Option 3: Incorrect. PCMCS does not require manual data uploads and downloads for integration with other applications. It supports seamless integration with both Oracle and non-Oracle applications. Option 4: Incorrect. PCMCS does support out-of-the-box integration with other Oracle applications, but it also provides integration capabilities with non-Oracle applications through pre-built connectors. Third-party integration tools are not required.

### NEW QUESTION # 74

Which of the following statements accurately describes the role of the Profitability and Cost Management Cloud Service?

- **A. It allows an organization to define and analyze complex models of profitability by analyzing past performances of the organizational structure.**
- B. It provides detailed reporting on an organization's financial performance, enabling the identification of opportunities for cost savings and optimization.
- C. It enables an organization to develop detailed budget plans and forecasts, incorporating both financial and non-financial data.
- D. It provides a real-time analysis of the costs of your organization's products and services, including comparisons with industry benchmarks.

**Answer: A**

Explanation:

Option 1: This option is incorrect because while the Profitability and Cost Management Cloud Service does provide detailed reporting, it is specifically designed for cost and profitability management rather than simple financial performance analysis. Option 2: This option is correct because the Profitability and Cost Management Cloud Service enables organizations to define and analyze complex models of profitability. This is achieved by bringing together data from various sources, including sales, cost, and customer information, to enable better insight and decision making. Option 3: This option is incorrect because while the Profitability and Cost Management Cloud Service does enable detailed budget planning and forecasting, it is specifically designed to address cost and profitability management rather than simple budgeting. Option 4: This option is incorrect because while the Profitability and Cost Management Cloud Service does provide real-time analysis, it is specifically designed for cost and profitability management rather than for product and service costing, which is typically supported by other specialized applications.

#### NEW QUESTION # 75

When configuring security in Oracle Profitability and Cost Management Cloud Service, which of the following options allows you to define the level of access to individual data forms?

- A. Security Profiles
- B. Task Access Security
- C. Data Access Security
- **D. Dimension Access Security**

**Answer: D**

Explanation:

Option 1: Incorrect. Data Access Security controls access to data in the application, not individual data forms. Option 2: Incorrect. Task Access Security controls access to specific tasks and flows in the application, not individual data forms. Option 3: Correct. Dimension Access Security allows you to define the level of access to individual data forms based on dimension values. Option 4: Incorrect. Security Profiles are used to manage user access and permissions but do not specifically control access to individual data forms.

#### NEW QUESTION # 76

When migrating data to Oracle Profitability and Cost Management Cloud Service, what are the best practices for managing data and metadata?

- A. Remove any unused data before migrating to reduce storage costs.
- B. Change the structure and hierarchy of the data to match the target system.
- C. Migrate all data and metadata from the source system, regardless of whether it is actively used or not.
- **D. Only migrate data that is actively used and maintain the same structure and hierarchy as the source system.**

**Answer: D**

Explanation:

Option 1: Correct: The best practice is to only migrate data that is actively used to avoid unnecessary storage costs. Additionally, maintaining the same structure and hierarchy as the source system ensures consistency and accuracy in the data. Option 2: Incorrect: Migrating all data and metadata from the source system, regardless of whether it is actively used or not, can lead to increased storage costs and potential confusion in the system. Option 3: Incorrect: Removing unused data before migrating can help reduce storage costs, but it's not the only best practice. Additionally, removing unused data may impact historical analysis and reporting. Option 4: Incorrect: Changing the structure and hierarchy of the data to match the target system can lead to inconsistencies and errors in the data. It is best to maintain the same structure and hierarchy as the source system.

#### NEW QUESTION # 77

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