真実的なRev-Con-201模擬練習 &合格スムーズRev-Con-201合格体験記 |完璧なRev-Con-201試験復習赤本

Rev-Con-201学習資料の内容はすべて、Salesforce長年にわたる試験の概要と業界の発展動向に基づいて、It-Passports業界の専門家によって編集されています。 Rev-Con-201試験ガイドは、単なるテスト問題のパッチワークではなく、独自のシステムと階層レベルを備えているため、ユーザーは効果的に改善できます。 Rev-Con-201学習資料には、さまざまな被験者の特性と範囲に応じて試験の専門家が作成したテストペーパーが含まれています。 また、Rev-Con-201試験の質問で勉強すると、Salesforce Certified Revenue Cloud Consultant試験に合格することになります。

Salesforce Rev-Con-201 認定試験の出題範囲：

トピック	出題範囲
トピック 1	• Implementation Readiness: This section of the exam measures the abilities of Implementation Specialists and focuses on preparing an organization to deploy Revenue Cloud. It covers planning for licenses, permission sets, prerequisite feature toggles, and aligning stakeholders across clouds. The domain also includes defining a scope of work, building a project plan, and guiding implementation activities from configuration and testing through deployment and user adoption.

トピック 2	• Revenue Cloud Platform Concepts: This section of the exam measures the skills of Revenue Cloud Consultants and covers the foundational Salesforce features required to configure Revenue Cloud. It focuses on setting up flows, Lightning components, permission set licenses, and permission sets, while also identifying core platform capabilities such as Context Service, OmniStudio, the Business Rules Engine, and available APIs. The section also includes creating context-aware dashboards, selecting meaningful KPIs, and understanding the key Revenue Cloud objects, fields, and data relationships that support end-to-end revenue processes.
トピック 3	• Catalog Management: This section of the exam measures the skills of Product Catalog Administrators and covers understanding and applying the core concepts of Catalog Management. It includes selecting the correct out-of-the-box tools to structure and maintain a catalog and implementing catalog solutions based on given business scenarios to ensure accurate product organization and availability.
トピック 4	• Asset Management: This section of the exam assesses the skills of Asset Management Administrators, focusing on the concepts, capabilities, and applications of Salesforce Asset Management. It evaluates the ability to implement out-of-the-box solutions for managing assets throughout their lifecycle, ensuring that changes, renewals, and updates align with organizational requirements.
トピック 5	• Configure, Price, Quote: This section of the exam measures the skills of CPQ Specialists and focuses on customizing product configurations using the Product Configurator tool. It includes applying pricing procedures to different business cases, validating product attributes, and generating precise customer quotes. The section also evaluates the ability to use Agentforce and other relevant tools to meet customer requirements effectively.
トピック 6	• Invoice Management: This section of the exam measures the abilities of Billing Specialists and covers the fundamental concepts and capabilities of Invoice Management. It includes implementing out-of-the-box solutions based on scenarios that involve generating, handling, and managing invoices as part of the organization revenue operations.

>> Rev-Con-201模擬練習 <<

正確的なSalesforce Rev-Con-201模擬練習 インタラクティブテストエンジンを使用して & 専門的なRev-Con-201合格体験記

Rev-Con-201スタディガイドのサポーターは、It-Passports世界中で数万を超えており、それらの品質を直接反映しています。 試験はあなたの肩に大きな負担をかけるかもしれないので、私たちSalesforceの練習資料は時間の経過とともにそれらの問題をあなたを和らげることができます。 定期的にRev-Con-201試験シミュレーションに時間を費やしただけで、それを取得できる可能性が大幅に向上します。 ご参考までに、合格率は現在までに98％を超えています。 これまでの練習教材は3つのバージョンで構成されており、これら3つの基本タイプはすべて、好みや傾向に応じてサポーターに人気があります。 成功に向かって進む途中で、Rev-Con-201準備資料：Salesforce Certified Revenue Cloud Consultantは常に素晴らしいサポートを提供します。

Salesforce Certified Revenue Cloud Consultant 認定 Rev-Con-201 試験問題 (Q12-Q17):

質問 # 12
A product has a list price of US$15,000. An attribute-based price override of $12,000 is applied first, followed by a $1,000 bundle-based adjustment discount and a 10% manual discount at the end of the product sale.
What will be the final price of the product shown in the Net Price column of the Transaction Line Editor?

- A. $9,900
- B. $9,500
- C. $1,800

正解：A

解説：

Comprehensive and Detailed Explanation From Exact Extract:
Calculation sequence:
* Original List Price = $15,000
* Attribute-based price override # Price becomes $12,000
* Bundle-based adjustment discount: $12,000 # $1,000 = $11,000
* 10% manual discount on $11,000:
* 10% of 11,000 = 1,100
* 11,000 # 1,100 = $9,900
Therefore, the Net Price = $9,900.
References:
Revenue Lifecycle Management / Salesforce Pricing Guide - Pricing Element Order and Net Price Calculation

質問 # 13
A company creates large quotes with hundreds of line items. These line items must be generated in a specific format for internal processing and presentation to the customer.
What should the sales reps use to generate these line items in the required format?

- A. Document Builder
- B. OmniStudio Document Generation
- C. Custom Report

正解： A

解説：
Salesforce CPQ provides a powerful built-in tool called Document Builder for generating documents from quotes, particularly when dealing with a large volume of quote line items. Document Builder allows sales reps to design templates that reflect branding and formatting requirements, while also ensuring data consistency pulled directly from the quote and quote line item records.
According to the Salesforce CPQ Implementation Guide, Document Builder supports features such as:
* Pagination for large quote tables.
* Grouping and sorting of line items.
* Conditional logic to display specific sections.
* Merging quote-level and line-level fields dynamically.
This makes Document Builder the optimal and scalable solution for companies managing large quotes with hundreds of line items, as it is natively integrated with Salesforce CPQ and tailored for high-volume quoting use cases.
While OmniStudio Document Generation can be used across various Salesforce industries, it is typically more applicable in Salesforce Industries (Vlocity) implementations and not the default or recommended approach for standard Revenue Cloud customers. A Custom Report would not provide the flexible formatting, pagination, and quote-specific templating capabilities needed for such structured document output.
Exact Extracts from Salesforce Revenue Cloud Documents:
* Salesforce CPQ Implementation Guide - "Quote Document Templates" Section:"Document templates allow for the display of quote and quote line item data using merge fields and conditional formatting.
Templates can be customized to handle large volumes of quote lines with repeating sections, grouping, and multi-page support."
* Salesforce CPQ and Billing Developer Guide - "Generate Document API" Section:"The Quote Document generation process supports dynamic data merging and formatting for internal and customer- facing documents." References:
Salesforce CPQ Implementation Guide
Salesforce Billing Implementation Guide
Salesforce Revenue Cloud Product Documentation (Fall 2023 Release Notes) Salesforce CPQ and Billing Developer Guide

質問 # 14
A Revenue Cloud Consultant needs to verify that the calculated prices on a quote match the pricing logic defined in the pricing procedure. The consultant has already reviewed the procedure steps and quote lines but suspects that a custom pricing script may be affecting the results.
What should the consultant do to trace the sequence of pricing actions and adjustments applied during quote calculation?

- A. Check the Revenue Transaction Logs.
- B. Check the Pricing Operations Console.
- C. Check the Pricing Debug Mode Output.

正解： C

解説：
When validating the accuracy of quote pricing - especially in the presence of custom pricing scripts or logic - the recommended method is to enable and review the Pricing Debug Mode Output. This tool allows consultants and developers to trace all pricing operations step-by-step, including:
* Price calculation sequence
* Adjustments applied by pricing rules
* Scripting logic execution (e.g., custom logic in Pricing Hooks)
* Procedure steps execution order
According to the Salesforce CPQ Implementation Guide, Pricing Debug Mode is critical for diagnosing pricing anomalies, particularly in complex CPQ setups involving custom scripts or layered pricing rules.
The Pricing Operations Console (option A) is useful for managing pricing procedures and viewing applied logic but does not provide a line-by-line trace of what happened during the quote calculation.
Revenue Transaction Logs (option B) are primarily used in Billing and Invoicing scenarios, not for quote pricing diagnostics.
Exact Extracts from Salesforce Revenue Cloud Documents:
* Salesforce CPQ Implementation Guide - "Debugging Pricing Procedures":"Use Pricing Debug Mode to track the execution of pricing steps, logic hooks, and adjustments. This is the most detailed method to investigate discrepancies in pricing outcomes."
* Developer Guide - "Pricing Engine Customization and Debugging Tools":"Enable Pricing Debug Mode in the Quote Calculator Plugin to view the complete breakdown of calculations and custom logic applied." References:
Salesforce CPQ Implementation Guide
Salesforce CPQ and Billing Developer Guide
Revenue Cloud Advanced Pricing Tools Documentation

質問 # 15
A high-tech company offers cloud storage services and wants to define different rates for API calls based on customers' usage patterns.
How should a consultant set up this requirement?

- A. Use base card entries
- B. Use attribute rate entries
- C. Use tier rate entries

正解： B

解説：
Comprehensive and Detailed Explanation From Exact Extract:
Salesforce Billing and Subscription Management support multiple usage-based pricing (UBP) models.
From the Subscription Management and Billing Implementation Guides:
* "Attribute rate entries enable pricing based on characteristics of usage events, including call type, region, or customer usage behavior."
* "Use attribute rate entries when pricing varies based on usage attributes and patterns, not volume alone." This fits the requirement of applying different rates to API calls depending on how customers use the service.
Why other options are incorrect:
* Base card entries: Apply a flat rate.
* Tier rate entries: Apply rates based on volume tiers, not usage attributes.
References:Salesforce Billing Implementation Guide - Usage-Based Pricing Models; Attribute Rate Pricing.

質問 # 16
A Cloud Consultant is using Contracts AI to retrieve clauses and contract fields from a PDF. After the initial run, the consultant realizes that a payment method custom field needs to be retrieved that was not initially included.
What should the consultant do to retrieve this custom field?

- A. Modify the contract extraction template to define the attribute mapping and context mapping for payment method.
- B. Modify the AI prompt template to define the attribute mapping and context mapping for payment method.
- C. Log a support case with Salesforce to enable payment method to be added to the extraction mapping used.

正解： A

解説：

In Salesforce Revenue Cloud's Contracts AI functionality, the process of retrieving data such as clauses or contract fields from uploaded documents (e.g., PDFs) relies on Contract Extraction Templates. These templates define which attributes and contextual mappings are used during document extraction. When a new field-such as Payment Method (a custom field)-needs to be retrieved, it must be explicitly added to the extraction template through configuration.
Exact Extract from Salesforce Revenue Cloud Documentation:
"To extract additional custom fields or clauses, users must update the contract extraction template to include attribute and context mappings for each new field. The template defines which contract data points Contracts AI retrieves from the uploaded document." - Salesforce Subscription Management Implementation Guide (Contracts AI section) The AI prompt template (Option B) controls the tone and structure of the generated summaries, not data extraction parameters. Logging a support case (Option C) is unnecessary, as this configuration is fully managed by the consultant or administrator through template updates.
References:
Salesforce Subscription Management Implementation Guide - Contracts AI Setup Salesforce Revenue Cloud Implementation Guide - Contract Extraction Templates Salesforce Revenue Cloud Consultant Study Guide

質問 # 17
.....

IT技術人員にとって、両親にあなたの仕事などの問題を危ぶんでいきませんか？ 高い月給がある仕事に従事したいですか？ 美しい未来を有したいですか？ だから、我々It-PassportsのRev-Con-201問題集をご覧になってください。ここでは、あなたは一番質高い資料と行き届いたサービスを楽しみしています。あなたはIt-PassportsのSalesforce　Rev-Con-201問題集を手に入れる前に、問題集の試用版を無料に使用できます。

Rev-Con-201合格体験記: https://www.it-passports.com/Rev-Con-201.html

- 試験の準備方法-ユニークなRev-Con-201模擬練習試験-高品質なRev-Con-201合格体験記 □ ウェブサイト □ www.japancert.com □を開き、《 Rev-Con-201 》を検索して無料でダウンロードしてくださいRev-Con-201試験合格攻略
- Rev-Con-201絶対合格 □ Rev-Con-201日本語対策問題集 □ Rev-Con-201模擬問題集 □ ウェブサイト▷ www.goshiken.com◁を開き、[Rev-Con-201]を検索して無料でダウンロードしてくださいRev-Con-201勉強時間
- 最新の-権威のあるRev-Con-201模擬練習試験-試験の準備方法Rev-Con-201合格体験記 ♣ 「 www.mogiexam.com 」を開いて☀ Rev-Con-201 □☀□を検索し、試験資料を無料でダウンロードしてくださいRev-Con-201 PDF問題サンプル
- Rev-Con-201試験合格攻略 □ Rev-Con-201日本語対策問題集 □ Rev-Con-201試験関連赤本 ✡ ☀ www.goshiken.com □☀□で使える無料オンライン版▶ Rev-Con-201 ◀の試験問題Rev-Con-201認証pdf資料
- Rev-Con-201試験の準備方法 | 検証するRev-Con-201模擬練習試験 | 有難いSalesforce Certified Revenue Cloud Consultant合格体験記 □ サイト{ www.mogiexam.com }で{ Rev-Con-201 }問題集をダウンロードRev-Con-201関連試験
- 高品質なRev-Con-201模擬練習一回合格-検証するRev-Con-201合格体験記 □ ウェブサイト□ www.goshiken.com □から□ Rev-Con-201 □を開いて検索し、無料でダウンロードしてくださいRev-Con-201絶対合格
- Rev-Con-201試験の準備方法 | 検証するRev-Con-201模擬練習試験 | 有難いSalesforce Certified Revenue Cloud Consultant合格体験記 □ ウェブサイト✔ www.japancert.com □✔□を開き、▷ Rev-Con-201 ◁を検索して無料でダウンロードしてくださいRev-Con-201関連日本語内容
- 最高のRev-Con-201模擬練習 - 合格スムーズRev-Con-201合格体験記 | 真実的なRev-Con-201試験復習赤本 □ □ （ www.goshiken.com ）サイトで《 Rev-Con-201 》の最新問題が使えるRev-Con-201問題と解答
- 最新の-権威のあるRev-Con-201模擬練習試験-試験の準備方法Rev-Con-201合格体験記 □ ➡ Rev-Con-201 □□□を無料でダウンロード➠ www.xhs1991.com □で検索するだけRev-Con-201関連試験
- 最新の-権威のあるRev-Con-201模擬練習試験-試験の準備方法Rev-Con-201合格体験記 □ ➠ www.goshiken.com □にて限定無料の▶ Rev-Con-201 ◀問題集をダウンロードせよRev-Con-201練習問題集
- 最新の-権威のあるRev-Con-201模擬練習試験-試験の準備方法Rev-Con-201合格体験記 □▷ www.mogiexam.com◁で使える無料オンライン版➡ Rev-Con-201 □□□ の試験問題Rev-Con-201関連日本語内容
- dianeqepd785821.ssnblog.com, deborahbcsc188238.onzeblog.com, abelvhab567098.wikiconversation.com, socialwebnotes.com, infopagex.com, fraserdztc024161.blog-a-story.com, zakariaftrm602000.nico-wiki.com, tomasqlhu245709.blogdanica.com, victoraqrd369021.bloggactivo.com, shaunapbkq328237.wikiannouncing.com, Disposable vapes