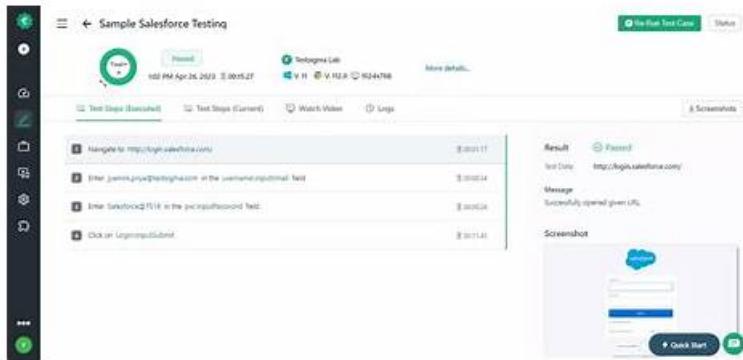


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## Salesforce Certified Platform Strategy Designer Sample Questions (Q39-Q44):

### NEW QUESTION # 39

A strategy designer collaborated with the product design team at Cloud kicks and is now coming to the end of their discovery. Which technique should be used to frame the design challenge on the right problems?

- A. Construct "How might we..." questions.
- B. Create "As a user, I should..." questions.
- C. Design "For an optimal experience..." questions.

**Answer: A**

Explanation:

The technique that should be used to frame the design challenge on the right problems is to construct "How might we..." questions. "How might we..." questions are a way to reframe problems into opportunities for innovation. They are open-ended, optimistic, and user-centered, and they help define the scope and direction of the design project. Designing "For an optimal experience..." questions

or creating "As a user, I should..." questions may not be effective for framing the design challenge, as they may imply or limit potential solutions.

#### NEW QUESTION # 40

Cloud Kicks has uncovered a trend in parents and children wearing similar, coordinated fashion. A strategy designer is scoping a project to explore the potential of this opportunity. When should families be invited to co-create with designers?

- A. Roadmapping
- B. **Concepting**
- C. Prototyping

#### Answer: B

Explanation:

The best time to invite families to co-create with designers for a new footwear line is during the **concepting** phase, as this helps generate and validate ideas that meet the user needs and preferences, and foster user engagement and loyalty. Roadmapping or prototyping may not be suitable for co-creation, as they are more focused on planning and testing the solution.

#### NEW QUESTION # 41

Cloud Kicks' stakeholders da strategy designer to help with their business goal of reducing support costs. After a series of interviews, the designer recommends self-service in Experience Cloud as a way to address the goal.

Which capability should drive self-service in Experience Cloud?

- A. Providing dashboards of orders to customers
- B. **Exposing their knowledge base to customers**
- C. @ Allowing customers to see their open cases

#### Answer: B

Explanation:

Exposing a knowledge base to customers in Experience Cloud allows for effective self-service by providing easy access to information, solutions, and guidance. This capability empowers customers to resolve their inquiries independently, contributing to the reduction of support costs by decreasing the demand on direct support channels.

#### NEW QUESTION # 42

A startup company that develops machine learning tools that track the performance of carbon dioxide and wants enforce perception validity of its dat a. The company starts by developing a need statement and a challenge statement.

What is the commonality between the two statements?

- A. Both explain the scope of possible solution.
- B. Both are tactics intended to solve problem
- C. **Both are solution free statements**

#### Answer: C

Explanation:

The commonality between a need statement and a challenge statement is that both are solution free statements, that is, they do not prescribe or imply any specific solution, but rather define the problem or opportunity space. Both are not tactics intended to solve the problem or explain the scope of possible solutions, as they are more focused on framing the problem.

#### NEW QUESTION # 43

A strategy designer is working with a team to assess and prioritize potential opportunities for an upcoming product release using the Design Thinking methodology.

Which next step should the designer recommend to assist with prioritization?

- A. Survey users and prioritize building their most desired features.

- B. Analyze the feature feasibility and let technology drive future designs.
- C. Test for desirability and refine ideas based on feasibility

**Answer: C**

Explanation:

In the Design Thinking process, testing for desirability ensures that ideas meet user needs and preferences. Refining these ideas based on feasibility takes into account the practical aspects of implementation, ensuring that the prioritized opportunities are both desirable to users and achievable by the team.

#### NEW QUESTION # 44

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