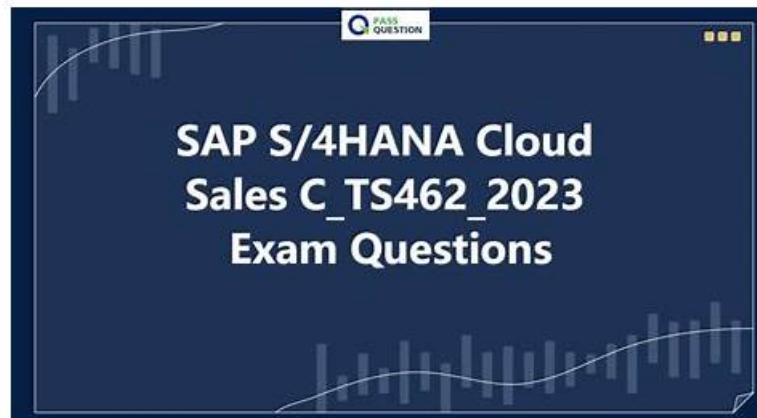


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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q39-Q44):

NEW QUESTION # 39

Which decisions do you have to make when configuring a new delivery item category? Note: There are 2 correct answers to this question.

- A. Whether a delivery should be split by warehouse number
- B. Whether a storage location should be determined
- C. Whether over-delivery is allowed
- D. Whether the route should be redetermined

Answer: B,C

NEW QUESTION # 40

How does the system determine the warehouse number in an order-to-cash process?

- A. It is linked to a combination of sales area and plant.
- **B. It is linked to a combination of plant and storage location.**
- C. It is linked to a combination of plant and shipping point.
- D. It is linked to a combination of plant and distribution channel.

Answer: B

NEW QUESTION # 41

The delivering plant should be determined automatically for a sales order item.

Which master data sources can be used to achieve this? Note: There are 3 correct answers to this question.

- **A. Material master**
- B. Material determination
- C. Ship-to party
- **D. Customer material info record**
- **E. Sold-to party**

Answer: A,D,E

NEW QUESTION # 42

You want to evaluate sales discount condition records.

Which tool can you use? Note: There are 2 correct answers to this question.

- **A. Manage Prices - Sales app**
- **B. Price lists**
- C. Pricing reports
- D. Listing

Answer: A,B

NEW QUESTION # 43

Which of the following are characteristics of an invoice list process? Note: There are 2 correct answers to this question.

- A. You must set up a periodic billing plan for the invoice list creation.
- B. You use preliminary billing documents for the invoice list creation.
- **C. You must create an invoice list at specified time intervals or on specific dates.**
- **D. You must send the payer a single invoice list instead of the individual invoices.**

Answer: C,D

NEW QUESTION # 44

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