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The Salesforce Nonprofit Cloud Consultant program is intended for consultants who have experience in implementing Salesforce Nonprofit Cloud solutions in a customer-oriented role. The target audience has a proven track record in installing and configuring the Salesforce nonprofit cloud. The Salesforce nonprofit cloud consultant must have the ability to design and implement nonprofit cloud solutions that meet customers' business requirements, are manageable and scalable, and contribute to customers' long-term success.

Salesforce Nonprofit Cloud Consultant certification exam is designed for professionals who are passionate about serving the non-profit sector with their Salesforce expertise. Salesforce Certified Nonprofit Cloud Consultant Exam certification exam validates an individual's knowledge of the Salesforce Nonprofit Cloud and its capabilities, including fundraising, marketing, program management, and volunteer management. Salesforce Certified Nonprofit Cloud Consultant Exam certification exam is highly recommended for professionals who are seeking to enhance their skills and knowledge of Salesforce and its application in the non-profit sector.

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As we all know, the preparation process for an exam is very laborious and time-consuming. We had to spare time to do other things to prepare for Nonprofit-Cloud-Consultant exam, which delayed a lot of important things. If you happen to be facing this problem, you should choose our Nonprofit-Cloud-Consultant real exam. With our study materials, only should you take about 20 -

30 hours to preparation can you attend the exam. The rest of the time you can do anything you want to do to, which can fully reduce your review pressure. Saving time and improving efficiency is the consistent purpose of our Nonprofit-Cloud-Consultant Learning Materials. With the help of it, your review process will no longer be full of pressure and anxiety.

Earning the Salesforce Nonprofit-Cloud-Consultant Certification demonstrates the candidate's expertise in using Salesforce Nonprofit Cloud to manage nonprofit operations. It also highlights the candidate's ability to understand the unique needs and challenges of nonprofits and provide solutions tailored to their requirements. Salesforce Certified Nonprofit Cloud Consultant Exam certification is beneficial for professionals who want to advance their careers in the nonprofit sector and stand out from their peers. Additionally, it provides a competitive edge to consultants, administrators, or developers who want to work with nonprofit clients and help them achieve their goals.

Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q43-Q48):

NEW QUESTION # 43

Which function of the application development lifecycle does establishing a Center of Excellence address?

- A. Testing
- B. Deployment
- **C. Governance**
- D. Documentation
- E. Data management

Answer: C

Explanation:

Establishing a Center of Excellence (CoE) addresses the governance function of the application development lifecycle. A CoE provides leadership, best practices, and oversight to ensure consistent and effective use of Salesforce across the organization:

Governance: Ensures that there are clear policies, standards, and guidelines for managing and using Salesforce.

Best Practices: The CoE promotes best practices for development, deployment, and ongoing management of Salesforce applications.

By focusing on governance, a CoE helps maintain the integrity, quality, and strategic alignment of Salesforce initiatives within the nonprofit.

Reference:

Salesforce Governance Framework Documentation

Salesforce Trailhead: Center of Excellence

NEW QUESTION # 44

A nonprofit has engaged a consultant to help export detailed accounting transactions to its existing external financial system using Accounting Subledger Starter Edition. The nonprofit requires export of all pledges when they are booked. Which solution should the consultant recommend?

- A. Use Flow to create Ledger Entries on Opportunity update.
- **B. Set "Pledged" stage to "Committed" in Stage to State Mapping.**
- C. Set "Pledged" stage to "Finalized" in Stage to State Mapping.
- D. Upgrade to Accounting Subledger Growth Edition.

Answer: B

Explanation:

Accounting Subledger (ASL) is designed to bridge the gap between Fundraising (Salesforce) and Finance (General Ledger). It uses a "Stage to State" mapping to determine when a fundraising record is ready to be processed as an accounting transaction.

In the Starter Edition of ASL, the system looks for specific "States" to trigger record creation:

* Committed: This state indicates that a donor has made a formal promise to give (a Pledge), but the cash has not necessarily been received yet. In accounting terms, this creates an Accounts Receivable entry.

* Finalized: This state usually indicates that the cash has been received and the transaction is closed.

The Solution for Pledges:

To meet the requirement of exporting pledges "when they are booked," the consultant must map the organization's "Pledged" Opportunity stage to the Committed Accounting State.

Step-by-Step Configuration:

- * Navigate to Accounting Subledger Settings.
- * Go to Stage to State Mapping.
- * Locate the Pledged stage (or whatever custom stage the nonprofit uses for booked pledges).
- * Map this stage to Committed.
- * Save the settings and run the subledger job.

Once this mapping is in place, as soon as an Opportunity is moved to the "Pledged" stage, ASL will generate Ledger Entries that reflect the revenue as "Committed." These entries can then be exported to the external financial system to record the expected income on the organization's books.

NEW QUESTION # 45

A consultant is about to begin a data project with a nonprofit to clean up Opportunity data.

Which opportunity data situation requires a consultant to temporarily disable NPSP Triggers for performance reasons?

- A. Uploading 100,000 new Task records
- B. Uploading 400,000 new records to a custom object
- C. Uploading 600,000 new Organization Accounts without addresses
- **D. Uploading 1 million new Contact records**

Answer: D

NEW QUESTION # 46

A nonprofit needs to send automated renewal emails on a 30/60/90/180-day cadence. Each email template needs to be different based on the members' website visits.

Which solution should a consultant recommend?

- A. Workflow
- **B. Pardot**
- C. Apex
- D. Flow

Answer: B

Explanation:

To send automated renewal emails on a 30/60/90/180-day cadence with different email templates based on members' website visits, Pardot is the recommended solution:

Pardot for Email Automation:

Pardot is Salesforce's B2B marketing automation solution that can handle complex email automation requirements.

It allows you to create automated email campaigns based on specific triggers and criteria, such as website visits and renewal dates.

Setting Up Pardot Automation:

Create dynamic lists in Pardot that segment members based on their renewal dates (30/60/90/180 days).

Design and create different email templates for each segment.

Use Pardot's Engagement Studio to build automated workflows that send the appropriate email template to each segment based on the criteria.

Tracking and Reporting:

Pardot provides detailed tracking and reporting on email engagement, allowing you to monitor the effectiveness of your renewal campaigns.

Using Pardot, the nonprofit can create personalized and timely renewal emails, improving member engagement and renewal rates.

Reference:

Salesforce Pardot Documentation

Trailhead: Automate Marketing to Businesses with Pardot

NEW QUESTION # 47

A user has reported an error when trying to merge two contacts using NPSP Contact Merge tab.

Which two issues are the likely cause of the problem?

Choose 2 answers

- **A. A unique external Id was kept from the non-master contact.**

- B. The user needs to have delete access to the contacts being merged.
- C. The contacts must be in the same household to merge.
- D. The NPSP Duplicate Rule was set to Warn instead of auto-merge.

Answer: A,B

Explanation:

(<https://trailhead.salesforce.com/en/content/learn/modules/contact-and-account-settings-in-nonprofit-success-pack/merge-duplicate-contacts-and-accounts-npsp>) When encountering errors while trying to merge contacts using the NPSP Contact Merge tab, the following issues are likely causes:

Delete Access to Contacts:

The user needs to have delete access to the contacts being merged. Without the necessary permissions, the user will not be able to complete the merge operation.

Ensure that the user's profile or permission set includes delete permissions on the Contact object.

Unique External ID:

If a unique external ID is retained from the non-master contact, it can cause conflicts during the merge process. The system expects unique external IDs to remain unique, and retaining an ID from a record that is being merged (and effectively deleted) can create issues.

Reference:

Salesforce Nonprofit Success Pack Documentation

Salesforce Merge Contact Permissions Guide

NEW QUESTION # 48

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