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### **Salesforce Certified Sharing and Visibility Architect Sample Questions (Q76-Q81):**

#### **NEW QUESTION # 76**

Universal Containers has Controlled by Parent sharing settings on the Contact object and Public Read Only sharing settings on Account, Opportunity, and Case objects. Which two options can the user see while adding Account team members to the Account?

- A. Activity Access
- B. Opportunity Access

- C. Case Access
- D. Contact Access

**Answer: B,C**

#### NEW QUESTION # 77

Universal Containers (UC) is a fast-growing company that sells containers globally. It has thousands of dealerships throughout the world where local dealers service containers. UC implemented a new Partner Community for its dealers. Each dealership has a dealer manager who manages the service agents. The community-sharing model is private.

What is the optimal option to give dealer managers visibility to customer cases only raised by their service agents?

- A. Create a sharing rule to share cases created by service agents with their dealer manager.
- B. Create a sharing set to share cases created by service agents with their dealer manager.
- C. Using the role hierarchy, the cases raised by service agents will be visible to their relevant dealer managers.
- D. Change external organization-wide default of case object to public read only.

**Answer: C**

#### NEW QUESTION # 78

Besides their own team accounts, sales managers at Universal Containers need to have READ access to all accounts of the same segment in other countries. Role hierarchy was implemented accordingly (based on countries), but a sales manager in the US is complaining that he cannot view account records of the same segment in Canada. What should be done to grant access in a proper way?

- A. Create a public group and include all accounts of the same segment and grant access through a permission set.
- B. Create criteria-based sharing rules to grant access to account records that have the same segment to all sales manager roles.
- C. Create an owner-based sharing rule to grant access to account records that have the same segment to all sales manager roles.
- D. Change the role hierarchy and put all of the sales managers in the US and Canada in the same role.

**Answer: C**

Explanation:

An Owner-Based Sharing Rule An owner-based sharing rule opens access to records owned by certain users. For example, a company's sales managers need to see opportunities owned by sales managers in a different region. The U.S. sales manager could give the APAC sales manager access to the opportunities owned by the U.S. team using owner-based sharing.  
[https://help.salesforce.com/articleView?id=security\\_sharing\\_rule\\_types.htm&type=5](https://help.salesforce.com/articleView?id=security_sharing_rule_types.htm&type=5)

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#### NEW QUESTION # 79

Universal Containers regularly uploads large amounts of parent and child records into Salesforce to maintain integrations with other systems that update their data in scheduled batches or continuously in real time. Which two situations may pose a risk of producing locking errors? Choose 2 answers.

- A. Updates to child records that have the same parent records are being processed simultaneously in separate transactions.
- B. Updates to parent and child records are being processed synchronously in the same threads.
- C. Updates to parent and child records are being processed in the same batch.
- D. Updates to parent records and their child records being processed simultaneously in separate threads.

**Answer: A,D**

### NEW QUESTION # 80

Universal Containers has recently implemented an integration that is populating 50 custom fields on the account object. They would like these fields to be available to Managers for reporting but do not want them to clutter the page layouts. What should the Architect recommend as a solution?

- A. Grant Managers access to the fields using Field-Level Security; do not add them to a page layout.
- B. Grant the Managers access to the fields using a Role-Based Sharing Rule; leave them hidden on the page layout.
- C. Add the fields to a Custom Report; grant the Managers' Role access to the report folder.
- D. Add the fields to the Managers' Account Page Layout; mark the page layout section as Collapsed.

**Answer: A**

### NEW QUESTION # 81

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