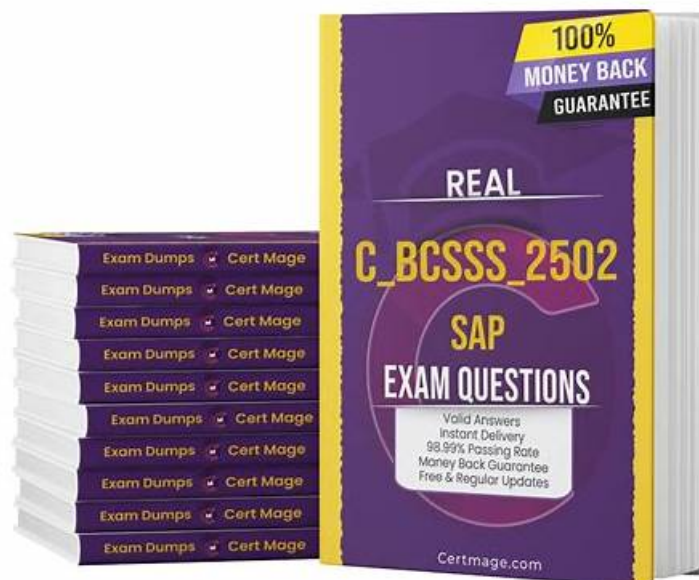


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SAP C-BCSSS-2502 Exam Syllabus Topics:

| Topic | Details |
|---------|--|
| Topic 1 | <ul style="list-style-type: none">• Business Value, Opportunity and Differentiators: This section of the exam measures the skills of sustainability sales consultants and covers how SAP Sustainability Solutions create business value. It evaluates the ability to identify opportunities in sustainability transformation and clearly communicate SAP's differentiators in the market. The focus is on helping professionals position SAP solutions as impactful, value-driven tools within sustainability conversations. |
| Topic 2 | <ul style="list-style-type: none">• SAP Sustainability Solutions, Processes and Strategy: This section of the exam measures the skills of SAP solution positioning specialists and covers an in-depth understanding of SAP's sustainability portfolio. It emphasizes the role of SAP processes in environmental, social, and governance (ESG) goals and how SAP's strategy aligns with broader sustainable business practices. The knowledge evaluated here helps in confidently mapping customer needs to relevant SAP sustainability tools. |
| Topic 3 | <ul style="list-style-type: none">• Sustainable Business Concepts, Compliance and Use Cases: This section of the exam measures the skills of sustainability advisors and focuses on fundamental concepts of sustainable operations. It covers key compliance frameworks, real-world use cases, and the practical applications of sustainability initiatives across industries. Professionals are expected to show awareness of how regulations and best practices shape business sustainability. |

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SAP Positioning SAP Sustainability Solutions as part of SAP Business Suite Sample Questions (Q21-Q26):

NEW QUESTION # 21

What are the two parallel paths available to help businesses incorporate AI into their sustainability journey with SAP?

- A. AI plugins and open-source AI tools.
- B. Pre-built AI solutions and legacy AI systems.
- **C. Embedded AI capabilities and custom AI extensions via SAP Business Technology Platform.**
- D. Third-party AI software and manual processes.

Answer: C

NEW QUESTION # 22

Which of these business processes are most relevant for the SAP sustainability solutions? Note: There are 3 correct answers to this question.

- A. Hire to Retire to implement new Diversity, Equity, and Inclusion (DEI) strategies.
- B. Corporate Energy (Carbon to Clean) identifies operational contexts for energy transition.
- **C. Sustainable Design (Idea to Market) to support ethical and circular product design.**
- **D. Integrated Finance (Record to Report) with ESG data aligned to financial KPIs.**
- **E. Procurement (Source to pay) to procure ethically with transparency.**

Answer: C,D,E

NEW QUESTION # 23

What are the business drivers causing customers to act on sustainability issues according to SAP? Note: There are 3 correct answers to this question.

- **A. An increasing and evolving number of global regulations and standards.**
- **B. Consumer demands for greater sustainability transparency and proof of sustainability claims.**
- C. As businesses innovate, carbon-causing innovations can be balanced against sustainability activities.
- **D. Climate change-related supply chain risks and disruptions, resource constraints and rising costs for materials, energy, or carbon.**
- E. Almost all businesses describe sustainability activities on their website. It is important to be seen to be part of the trend.

Answer: A,B,D

NEW QUESTION # 24

Which of the following is a key differentiator for SAP's sustainability solutions compared to pure-play solution providers?

- A. Focus solely on cost reduction and efficiency strategies

- B. Exclusively manual implementation process
- **C. Comprehensive Integration of Sustainability Capabilities into SAP Business Suite applications**
- D. A focus on quality over quantity of product offerings

Answer: C

NEW QUESTION # 25

What business risks do customers face if they avoid engaging with their corporate sustainability challenge according to SAP? Note: There are 3 correct answers to this question.

- A. The risk that their plants and buildings end up exposed to flooding and other climate impacts.
- **B. The risk of reputational damage as customers increasingly choose to move to companies more aligned with their sustainable values.**
- **C. Difficulties in attracting and retaining talent who are concerned with sustainability issues.**
- D. The risk that productivity drops due to increased temperatures.
- **E. The risk of increased compliance costs, associated with the increasing number and scope of sustainability regulations.**

Answer: B,C,E

NEW QUESTION # 26

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