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Oracle N16300GC10 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Standard NS Process Flows: This section of the exam measures the skills of Business Process Specialists and covers the standard NetSuite process flows across sales, service, and procurement functions. It includes configuring Salesforce Automation, managing the sales cycle, setting up Case Management and Marketing Campaigns, and understanding form-level impacts on transactions and general ledger outcomes. Candidates are tested on payment methods, return authorization workflows, inventory management, pricing strategies, and approval routing for purchasing and accounts payable processes.

Topic 2	<ul style="list-style-type: none"> • Maintenance and Resources and Data Security: This section of the exam measures skills of Security Administrators and covers best practices for system maintenance, user support, and data protection. It includes working effectively with NetSuite Support, finding reliable product resources, and understanding release cycles and updates. Candidates are expected to demonstrate the ability to manage data access using custom roles, apply authentication methods, configure user security settings, and monitor changes through system tracking features to maintain integrity and compliance within the platform.
Topic 3	<ul style="list-style-type: none"> • Setup and Administration: This section of the exam measures the skills of NetSuite Administrators and covers the essential administrative functions that manage platform setup and configuration. It includes understanding the Enable Features menu, renaming constraints, and features that require NetSuite Support intervention. Candidates are assessed on their ability to manage subsidiaries, classifications, and SuiteBuilder tools such as Custom Forms, Custom Fields, and Custom Record Types to ensure system functionality and alignment with organizational needs.
Topic 4	<ul style="list-style-type: none"> • NetSuite User Interface: This section of the exam measures the skills of System Users and focuses on navigating and customizing the NetSuite user interface for optimized workflow. It includes understanding navigation options, browser optimization, and user-level preferences that impact the UI experience. Candidates also demonstrate familiarity with dashboard tools such as Shortcut portlets, activity management tools, and features that support collaboration and document sharing within NetSuite.
Topic 5	<ul style="list-style-type: none"> • SuiteAnalytics: This section of the exam measures skills of Reporting Analysts and focuses on using NetSuite analytics tools to create meaningful business insights. It includes identifying record search options, building saved searches, and configuring dashboard portlets. Candidates also work with data management tools such as Inline Editing, Mass Updates, CSV imports and exports, and duplicate detection. The goal is to ensure accurate data handling and efficient reporting within NetSuite environments.

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Oracle NetSuite SuiteFoundation Specialist Sample Questions (Q185-Q190):

NEW QUESTION # 185

On which custom object can an Administrator disable system notes?

- **A. Custom Transaction Body Field**
- B. Custom Entity Field
- C. Custom Record
- D. Field on a Custom Record

Answer: A

NEW QUESTION # 186

When does a user's access to their Release Preview account end?

- A. One week before the Production account is upgraded to the new version.
- B. The day after the Production account is upgraded to the new version.
- **C. When the Production account is upgraded to the new version.**
- D. One week after the Production account is upgraded to the new version.

Answer: C

NEW QUESTION # 187

Where can users set subsidiary-level support preferences?

- A. Case Profile
- B. Setup > Support > Support Preferences
- C. Setup > Company > General Preferences
- **D. Subsidiary record**

Answer: D

NEW QUESTION # 188

ABC Company wants to enable the Advanced Revenue Management feature. Upon navigating to Setup > Company > Enable Features > Accounting tab, the feature is nowhere to be found. What might be the cause?

- A. the Revenue Commitments feature is not yet enabled in the account.
- B. Advanced Revenue Management was previously enabled and then disabled again.
- **C. Advanced Revenue Management is not yet provisioned to the account.**
- D. the Advanced Revenue Management bundle is not yet installed in the account.

Answer: C

NEW QUESTION # 189

Which portlet displays summary data from reports or Saved Searches for selected date ranges, with options to show comparisons between date ranges and to highlight results not meeting defined thresholds?

- A. Account Reconciliation Summary
- B. Reports Snapshot
- C. SMT Links
- **D. Key Performance Indicators**

Answer: D

NEW QUESTION # 190

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